# UNITED STATES DISTRICT COURT DISTRICT OF PUERTO RICO

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In re:

PROMESA
Title III

THE FINANCIAL OVERSIGHT AND MANAGEMENT BOARD FOR PUERTO RICO,

as representative of Case No. 17 BK 3283-LTS

THE COMMONWEALTH OF PUERTO RICO, (Jointly Administered) et al..

Debtor. <sup>1</sup>

SUMMARY SHEET ACCOMPANYING SIXTH INTERIM FEE APPLICATION OF MCKINSEY & COMPANY, INC. WASHINGTON D.C. AS CONSULTING SERVICES PROVIDER TO THE FINANCIAL OVERSIGHT AND MANAGEMENT BOARD FOR PUERTO RICO, AS REPRESENTATIVE OF DEBTORS, THE COMMONWEALTH OF PUERTO RICO, FOR THE PERIOD FROM FEBRUARY 1, 2019 THROUGH MAY 31, 2019

Name of Applicant: McKinsey & Company, Inc. Washington D.C.

("McKinsey Washington")

Authorized to Provide Services to: The Financial Oversight and Management Board for

Puerto Rico, as Representative of the Debtors

Pursuant to PROMESA Section 315(b)

Period for which Compensation

and Reimbursement is Sought: February 1, 2019 through May 31, 2019

Monthly Fee Statements Subject Fourteenth Monthly Fee Statement

to Sixth Interim Fee Request: for Compensation for Services Rendered

From February 1, 2019 through February 28, 2019: Commonwealth Title III Support dated June 19, 2019

<sup>&</sup>lt;sup>1</sup> The Debtors in these Title III Cases, along with each Debtor's respective Title III case number and the last four (4) digits of each Debtor's federal tax identification number, as applicable, are the (i) Commonwealth of Puerto Rico (Bankruptcy Case No. 17 BK 3283-LTS) (Last Four Digits of Federal Tax ID: 3481); (ii) Puerto Rico Sales Tax Financing Corporation ("COFINA") (Bankruptcy Case No. 17 BK 3284-LTS) (Last Four Digits of Federal Tax ID: 8474); (iii) Puerto Rico Highways and Transportation Authority ("HTA") (Bankruptcy Case No. 17 BK 3567-LTS) (Last Four Digits of Federal Tax ID: 3808); and (iv) Employees Retirement System of the Government of the Commonwealth of Puerto Rico ("ERS") (Bankruptcy Case No. 17 BK 3566-LTS) (Last Four Digits of Federal Tax ID: 9686). (Title III case numbers are listed as Bankruptcy Case numbers due to software limitations).

Fifteenth Monthly Fee Statement for Compensation for Services Rendered From March 1, 2019 through March 31, 2019: Commonwealth Title III Support dated June 19, 2019

Sixteenth Monthly Fee Statement for Compensation for Services Rendered From April 1, 2019 through April 30, 2019: Commonwealth Title III Support dated July 8, 2019

Seventeenth Monthly Fee Statement for Compensation for Services Rendered From May 1, 2019 through May 31, 2019: Commonwealth Title III Support dated July 8, 2019

Total Fees Requested for Sixth Interim Compensation Period:

\$5,670,000.00

Total expenses requested for Sixth Interim Compensation Period:

 $\$0.00^2$ 

Total fees and expenses requested for

Sixth Interim Compensation Period: \$5,670,000.00

Total requested Sixth Interim Compensation Period fees and

expenses paid to date: \$0.00

Total fees and expenses subject to

an Objection: \$0.00

Type of Application: Sixth Interim Fee Application:

**Commonwealth Title III Support** 

Deadline for parties other than notice

parties to file objections: August 4, 2019

<sup>&</sup>lt;sup>2</sup> McKinsey Washington provides services on a fixed fee basis, and as such, seeks no reimbursement of expenses.

# UNITED STATES DISTRICT COURT DISTRICT OF PUERTO RICO

In re:	PROMESA Title III
THE FINANCIAL OVERSIGHT AND MANAGEMENT BOARD FOR PUERTO RICO,	
as representative of	Case No. 17 BK 3283-LTS
THE COMMONWEALTH OF PUERTO RICO, et al.,	(Jointly Administered)
Debtor. <sup>3</sup>	

SIXTH INTERIM FEE APPLICATION OF MCKINSEY & COMPANY, INC. WASHINGTON D.C. AS CONSULTING SERVICES PROVIDER TO THE FINANCIAL OVERSIGHT AND MANAGEMENT BOARD FOR PUERTO RICO, AS REPRESENTATIVE OF DEBTORS, THE COMMONWEALTH OF PUERTO RICO, FOR THE PERIOD FROM FEBRUARY 1, 2019 THROUGH MAY 31, 2019

McKinsey & Company, Inc. Washington D.C. ("McKinsey Washington"), strategic consultants to the Debtors in the above-captioned cases, respectfully represents:

## **INTRODUCTION**

1. By this sixth interim fee application (the "Sixth Interim Fee Application"), McKinsey Washington seeks the allowance and payment of compensation for professional services related

The Debtors in these Title III Cases, along with each Debtor's respective Title III case number and the last four (4) digits of each Debtor's federal tax identification number, as applicable, are the (i) Commonwealth of Puerto Rico (Bankruptcy Case No. 17 BK 3283-LTS) (Last Four Digits of Federal Tax ID: 3481); (ii) Puerto Rico Sales Tax Financing Corporation ("COFINA") (Bankruptcy Case No. 17 BK 3284-LTS) (Last Four Digits of Federal Tax ID: 8474); (iii) Puerto Rico Highways and Transportation Authority ("HTA") (Bankruptcy Case No. 17 BK 3567-LTS) (Last Four Digits of Federal Tax ID: 3808); and (iv) Employees Retirement System of the Government of the Commonwealth of Puerto Rico ("ERS") (Bankruptcy Case No. 17 BK 3566-LTS) (Last Four Digits of Federal Tax ID: 9686). (Title III case numbers are listed as Bankruptcy Case numbers due to software limitations).

to Commonwealth Title III support rendered pursuant to the Second Amended Order Setting Procedures for Interim Compensation and Reimbursement of Expenses of Professionals [Docket No. 3269] (the "Interim Compensation Order"), the applicable provisions of Title 11 of the United States Code (the "Bankruptcy Code"), the Federal Rules of Bankruptcy Procedure (the "Bankruptcy Rules"), the Local Bankruptcy Rules of the United States Bankruptcy Court for the District of Puerto Rico (the "Local Rules") and Appendix B of the U.S. Trustee's Guidelines for Reviewing Applications for Compensation and Reimbursement of Expenses Filed Under 11 U.S.C. §330 by Attorneys in Large Chapter 11 Cases Effective as of November 1, 2013 (the "U.S. Trustee Guidelines," and together with the Interim Compensation Order, the Bankruptcy Code, the Bankruptcy Rules and the Local Rules, the "Code and Rules"). Pursuant to the Code and Rules, the Certification of Thomas Dohrmann, a Partner of McKinsey Washington, regarding compliance with the statutory and legal authority cited above is attached hereto as Exhibit A.

2. By this Sixth Interim Fee Application, McKinsey Washington seeks allowance and payment of compensation for professional services performed by McKinsey Washington for the period from February 1, 2019 through May 31, 2019 (the "Compensation Period") pursuant to the "Commonwealth Title III support" Scope of Work set forth in the Consulting Agreement, as defined in paragraph 10 and attached hereto as Exhibit B, in the aggregate amount of \$5,670,000.00, representing 100% of fees incurred during the Compensation Period. McKinsey Washington submits that allowance and payment of this amount are fully warranted given the actual and necessary services rendered to the Debtors by McKinsey Washington, as described in this Sixth Interim Fee Application.

#### **BACKGROUND AND JURISDICTION**

- 3. On May 3, 2017 (the "Petition Date"), the Commonwealth of Puerto Rico (as herein defined), by and through the Financial Oversight and Management Board for Puerto Rico (the "Oversight Board"), pursuant to section 315(b) of the Puerto Rico Oversight, Management, and Economic Stability Act ("PROMESA"), filed a petition (the "Petition") with the United States District Court for the District of Puerto Rico (the "Court") under Title III of PROMESA.
- 4. On May 5, 2017, the Puerto Rico Sales Tax Financing Corporation ("<u>COFINA</u>," and together with the Commonwealth (the "<u>Commonwealth</u>") of Puerto Rico, the "<u>Debtors</u>"), by and through the Oversight Board, as COFINA's representative pursuant to PROMESA section 315(b), filed a petition ("<u>COFINA's Petition</u>," and together with the Commonwealth's Petition, the "<u>Petitions</u>") with the Court under Title III or PROMESA. The filings of the Petitions constitute orders for relief under Title III of PROMESA.
- 5. On May 9, 2017, the Debtor filed a motion seeking the joint administration of the Title III cases (the "<u>Title III Cases</u>") for procedural purposes only, pursuant to PROMESA section 304(g) and Bankruptcy Rule 1015, made applicable to these Title III Cases by PROMESA section 310. On June 1, 2017, the Court ordered that the cases be consolidated for procedural purposes and be jointly administered.
- 6. On June 15, 2017, an Official Committee of Unsecured Creditors and an Official Committee of Retirees were appointed in the Title III cases by the United States Trustee for Region 21.
- 7. On November 8, 2017, the Court entered the First Amended Order Setting Procedures for Interim Compensation and Reimbursement of Expenses of Professionals, which directs that professionals in the Title III Cases be paid interim compensation and outlines the procedures by

- which professionals are to submit, at four-month intervals, "an application for interim Court approval and allowance of the payment of compensation."
- 8. On June 6, 2018, the Court entered the Second Amended Order Setting Procedures for Interim Compensation and Reimbursement of Expenses of Professionals, which amended certain provisions regarding the procedures by which professionals are to submit, at four-month intervals, "an application for interim Court approval and allowance of the payment of compensation."
- 9. This Court has subject matter jurisdiction over this matter pursuant to PROMESA section 306(a). Venue is proper in this district pursuant to PROMESA section 307(a).

#### THE RETENTION OF MCKINSEY WASHINGTON

- 10. On or about July 3, 2017, McKinsey Washington and the Oversight Board entered into a contract setting forth consulting services McKinsey Washington would provide in support of the Title III litigation (First amendment effective November 1, 2017, Second amendment effective April 1, 2018) (the "Consulting Agreement"), attached hereto as Exhibit B. The scope of work under the Consulting Agreement is divided into three (3) distinct workstreams: (i) Commonwealth Title III Support; (ii) Title III Support for PREPA; and (iii) Title III Support for HTA. This Sixth Interim Fee Application concerns the first workstream, namely Commonwealth Title III Support.<sup>4</sup>
- 11. Consistent with how McKinsey Washington serves clients and prices its engagements both for the public and private sectors, McKinsey Washington's fee structure under the Consulting

<sup>&</sup>lt;sup>4</sup> McKinsey Washington is simultaneously serving separate Sixth Interim Fee Applications for compensation for services rendered pursuant to the other two (2) workstreams under the Consulting Agreement.

Agreement for services related to Commonwealth Title III support was constructed on a monthly firm fixed price basis, as set forth below for the Compensation Period:

Period of Performance	Fee
February 2019	\$1,417,500.00
March 2019	\$1,417,500.00
April 2019	\$1,417,500.00
May 2019	\$1,417,500.00

- 12. These monthly rates are similar to rates that McKinsey Washington charges for professional services rendered in comparable matters. Such fees are reasonable based on the customary compensation in a competitive market.
- 13. There is no agreement or understanding between McKinsey Washington and any other nonaffiliated person for the sharing of compensation to be received for services rendered in the Title III Cases.
- 14. All services performed by McKinsey Washington for which fees are requested herein were performed or incurred for and on behalf of the Debtor and were not for any other person or entity.

# <u>SUMMARY DESCRIPTION OF SERVICES PERFORMED – COMMONWEALTH TITLE III SUPPORT</u>

15. Set forth below is a brief summary of the principal matters on which McKinsey Washington provided services in connection with Commonwealth Title III support during the Compensation Period, along with a list of the McKinsey Washington professionals who performed services during that period. In addition to this summary, comprehensive details setting forth the day-to-day

activities performed and deliverables provided by McKinsey Washington professionals are included in McKinsey Washington's Monthly Fee Statements (McKinsey Washington's Fourteenth Monthly Fee Statement for Compensation For Services Rendered from February 1, 2019 through February 28, 2019: Commonwealth Title III Support (the "Fourteenth Monthly Fee Statement: Commonwealth Title III Support"); McKinsey Washington's Fifteenth Monthly Fee Statement for Compensation For Services Rendered from March 1, 2019 through March 31, 2019: Commonwealth Title III Support (the "Fifteenth Monthly Fee Statement: Commonwealth Title III Support"); McKinsey Washington's Sixteenth Monthly Fee Statement for Compensation For Services Rendered from April 1, 2019 through April 30, 2019: Commonwealth Title III Support (the "Sixteenth Monthly Fee Statement: Commonwealth Title III Support"); and McKinsey Washington's Seventeenth Monthly Fee Statement for Compensation For Services Rendered from May 1, 2019 through May 31, 2019: Commonwealth Title III Support (the "Seventeenth Monthly Fee Statement: Commonwealth Title III Support"), attached hereto as Exhibit C.

# February 2019:

McKinsey Washington's services and deliverables related to Commonwealth Title III in February 2019 involved engaging with the Government and Board advisors to incorporate revisions to the Fiscal Plan model in anticipation of a certification deadline and supporting both the FY19 and FY20 budget processes. The team also supported the overall restructuring process by continuing efforts to develop the Best Interest analysis and assisting the Board in responding to creditor requests. *Ad hoc* requests from the Board also became part of the scope of McKinsey Washington's effort.

One of the team's primary focuses during the month was analyzing and incorporating new information which would serve as the basis for revisions to the October Certified Fiscal Plan,

including updating macroeconomic assumptions with Oversight Board economists Andy Wolfe and Ricardo Fuentes. The team also engaged COR3, Vivienda, and FEMA to understand the flow of disaster related funds for the Commonwealth.

To support the Board in the FY19 budget process, the team continued to engage with agencies to understand their Commonwealth funding needs through the reapportionments process, ensuring that requests were compliant with the October Certified Fiscal Plan.

The team provided continuing support in the FY20 budget process by informing the Board's response to agency communications, including working with agencies to understand how their personnel and expenditure needs might change in the future. Discussions with agencies informed revision of the FY20 budget and targets, which are also relevant in updating measures assumptions in the 2019 Fiscal Plan model. Lastly, the team attended meetings and conducted analysis regarding Medicaid and Platino enrollment as well as PMPM data, which informed assumptions in the 2019 Fiscal Plan.

The team continued its efforts with Board counsel and financial advisors to refine the Best Interest analysis in support of the restructuring process. The team attended working sessions with FOMB advisors to refine assumptions in the BIT model. Furthermore, the team supported discovery and document production under the GO Rule 2004 motion as well as diligence requests from Perella Weinberg and other stakeholder advisors.

The McKinsey Washington personnel who provided services related to the Commonwealth Title III support are set forth below:

Bertil Chappuis (Senior Partner – part time – overall strategic direction);

Kevin Carmody (Senior Partner – part time – strategic direction, primarily regarding restructuring);

Thomas Dohrmann (Senior Partner – part time – overall strategic direction);

Tyler Duvall (Partner – part time – overall strategic direction);

Jonathan Davis (Partner – part time – content director on Fiscal Plan Macro, revenues and structural reforms);

Ojas Shah (Partner – part time – content director on Fiscal Plan expenditures and restructuring);

Todd Wintner (Associate Partner – part time –content director on healthcare and education);

Sara O'Rourke (Associate Partner – full time – Fiscal Plan & integrating engagement director);

Anne-Marie Frassica (Engagement Manager – full time – integrating engagement manager with primary focus on Fiscal Plan);

Rafael Rivera (Senior Associate/Junior Engagement Manager – full time – focused on supporting fiscal plan and restructuring processes);

Angel Sarmiento (Associate – full time – focused on rightsizing and budget);

Isabella Bennett (Associate – full time – focused on restructuring, pensions, and healthcare);

Anja Nilsson (Analyst – full time – focused on fiscal plan expenditures, rightsizing, budget, and other);

Andrew Wei (Analyst – full time – focused on restructuring, expenditures, and IFCUs);

Tanner Snider (Analyst – full time – focused on rightsizing and budget);

Paige Hannah (Analyst – full time – focused on Fiscal Plan, pensions, healthcare, and expenditures); and

Akshay Gupta (Analyst – full time – DRF, macro, revenues, and other).

The core activities and deliverables related to the Commonwealth Title III support during

# February 2019 included:

- Analyzed new available data to update Fiscal Plan model
  - Analyzed macroeconomic data with Board Macroeconomists to inform Macro assumptions in Fiscal Plan model
  - Collaborated with governmental entities to understand the flow of disaster related funds to be incorporated into the new Fiscal Plan
  - Worked with ASES to analyze latest Medicaid and Platino enrollment as well as PMPM data
- Supported FY19/FY20 budget processes based on Fiscal Plan
  - Assessed Fiscal Plan impact of FY19 budget increase and reapportionment requests from various agencies
  - Participated in discussions with agencies to understand FY2020 budgetary needs and impact on rightsizing measures and expenditures
  - Based on new government data provided through the budget process (e.g., SRF, IFCUs, headcount data), updated agency savings targets and rightsizing model
  - Helped translate new expenditure and measure information into budget guidance, which was also relevant in updating assumptions in the 2019 Fiscal Plan model
- Further developed and refined draft of Best Interest analysis
  - Held interim meeting with FOMB and FOMB counsel to discuss progress on the BIT model and the data therein

- Attended meetings with FOMB legal counsel to deepen understanding of clawback
   revenue streams available for debt service
- Assisted the Board in responding to ad hoc requests and questions from creditors and other stakeholders
  - Drafted responses to an information request received from Perella Weinberg, advisor to a group of GO creditors
  - Drafted responses to GO Rule 2004 document production requests in coordination with FOMB counsel
  - Supported Board staff in meetings and communications with other relevant stakeholders regarding Fiscal Plan questions (e.g., Congressional briefings, discussions with think tanks, etc.)

## March 2019:

McKinsey Washington provided services for the Financial Oversight Management Board in March 2019 in the form of analysis and revisions relating to the Fiscal Plan, the budget reapportionment process, and the FY2020 budget (e.g., translating Fiscal Plan to budget decisions). McKinsey Washington also supported Board activities and stakeholder interactions on certain topics related to the restructuring process.

For the 2019 Fiscal Plan, McKinsey Washington focused on making updates related to new information, implementation progress to date, and targeted Board initiatives based on fiscal priorities. Through interviews with federal and local agency officials and research on updated sources, the team incorporated (in collaboration with Board economists) macroeconomic latest data into Fiscal Plan and updated implications of disaster relief funding. The team also analyzed Special

Revenue Funding flows and Independently Forecasted Component Unit funds. In addition, new data from various agencies through the FY2020 Budget Process led to new forecasts for revenues and expenditures in the Fiscal Plan.

In the FY2020 budget process, the team assessed the impact of budget increase requests from certain agencies to refine value of measures, which are also a component of the 2019 Fiscal Plan model. The team also created analyses relevant for the Board to make decisions on targeted investment areas. Moreover, the team examined differences between budget targets and budget submissions from the Government to understand variances and inform the FY20 budget decisions.

The team supported the restructuring process through continued refinement of the Best Interest analysis. Furthermore, the team collected and reviewed materials such that it could be shared with creditors and prepared for the litigation process. Lastly, in conjunction with FOMB legal counsel, the team continued to support the discovery and document production processes for the GO Rule 2004 motion.

The McKinsey Washington personnel who provided services related to the Commonwealth Title III support are set forth below:

Bertil Chappuis (Senior Partner – part time – overall strategic direction);

Kevin Carmody (Senior Partner – part time – strategic direction, primarily regarding restructuring);

Thomas Dohrmann (Senior Partner – part time – overall strategic direction);

Tyler Duvall (Partner – part time – overall strategic direction);

Jonathan Davis (Partner – part time – content director on Fiscal Plan Macro, revenues and structural reforms);

Ojas Shah (Partner - part time - content director on Fiscal Plan expenditures and

# restructuring);

Todd Wintner (Associate Partner – part time – content director on healthcare and education);

Sara O'Rourke (Associate Partner – full time – Fiscal Plan & integrating engagement director);

Anne-Marie Frassica (Engagement Manager – full time – integrating engagement manager with primary focus on Fiscal Plan);

Rafael Rivera (Senior Associate/Junior Engagement Manager – full time – focused on supporting the fiscal plan and restructuring processes);

Angel Sarmiento (Associate – full time – focused on rightsizing and budget);

Andrew Wei (Analyst – full time – focused on restructuring, expenditures and IFCUs);

Tanner Snider (Analyst – full time – focused on rightsizing and budget);

Paige Hannah (Analyst – full time – focused on Fiscal Plan, pensions, healthcare, and expenditures); and

Akshay Gupta (Analyst – full time – DRF, macro, revenues, and other).

The core activities and deliverables related to the Commonwealth Title III support during March 2019 included:

- Revised the Fiscal Plan and supported Notice of Violation
  - Integrated information from interviews with federal and local government agencies and other documents to update the Fiscal Plan model with the latest macroeconomic and disaster funding data
  - Compiled information on FEMA's Community Disaster Loan awards to Puerto Rico to determine precise value and duration of the program and how it related to the Fiscal Plan

- Facilitated FOMB staff and advisors in analysis of Independently Forecasted Component
   Units / public corporation Special Revenue Fund surplus and potential availability
- Facilitated FOMB staff and advisors in analysis of Commonwealth Special Revenue Fund streams for constraints / complexities
- Analyzed new information on revenues and expenditures, including professional fee schedule, PREPA loan, personnel and non-personnel data
- Met with ASES leadership to understand the causes of Medicaid and Platino enrollment and PMPM changes
- Updated reforms with new information regarding implementation progress (e.g., delays in Ease of Doing Business, Energy, Labor reform)
- Supported Notice of Violation through analysis of Government Fiscal Plan and comparison to latest Board perspective
- Supported FY20 budget processes based on Fiscal Plan
  - Assessed Fiscal Plan impact of FY19 budget increase/ reapportionment requests from various agencies
  - Supported FOMB through benchmarking analysis and incorporation of new information in refining perspective on overall FY20 budget targets, measures, potential areas of reinvestments and further reduction
  - Analyzed variances between budget targets and Office of Management and Budget submissions to determine implications and interaction with Fiscal Plan
- Continued to engage with creditors and the Board regarding the restructuring process

- Collated relevant documents to support the Board's legal counsel in the ongoing GO Rule
   2004 dispute
- Reviewed/prepared June Certified Fiscal Plan model to share with creditors
- Attended working sessions with various FOMB advisors to refine assumptions on Best
   Interest Analysis
- Supported the Board in developing perspectives and replies to ad hoc requests and questions
   from creditors and other stakeholders
  - Researched agencies and interviewed agency leaders to understand personnel and resource needs
  - Supported Board staff in meetings with other relevant stakeholders regarding Fiscal Plan questions (e.g., Congressional briefings, discussions with think tanks, etc.)
  - Assisted the Board in responding to ad hoc requests related to Fiscal Plan component of budget from the Board and its advisors

#### April 2019:

In April 2019, McKinsey Washington's services to the Financial Oversight Management Board consisted of revising and refining the May 2019 Commonwealth Fiscal Plan, working alongside co-advisors to support creation of the FY20 budget, and continuing to assist the Board through the restructuring process.

To update the Fiscal Plan, the team incorporated new information received on agency expenditure levels (on Medicaid, operational expenditures) from the Government and other advisors, worked through new information released to refine the Board's understanding of the macroeconomic

trajectory of the Commonwealth, worked to understand the flow of disaster funding and refine cost share assumptions, and updated revenue projections given Hacienda actual results released. The team also worked with Board staff and co-advisors to analyze forecast of revenues and expenses of Independently Forecasted Component Units and incorporated new information from the government regarding Special Revenue Funds, utilities, and various forms of taxes helped to pressure test and improve the modeling of the Fiscal Plan. The team then presented the Board with analyses to make decisions related to this new information.

The team's involvement in the FY20 budget process consisted of participating in meetings with agency officials, gathering new information on agency staffing, spend levels, and priorities, and performing benchmarking and other analyses given new information to help the Board determine how to refine budget targets. The team also worked to ensure consistency between the budget and the Fiscal Plan. Additionally, the team ensured the updates to the budget were reflected in the revisions to the Fiscal Plan.

With regard to restructuring, the team reviewed and refined the Best Interest Test analysis, refining assumptions and output in meetings with other external advisors (e.g., Proskauer) based on changes to the Fiscal Plan. In addition, the team supported the Board in the discovery and document production process for the GO Rule 2004 motion.

The McKinsey Washington personnel who provided services related to the Commonwealth Title III support are set forth below:

Bertil Chappuis (Senior Partner – part time – overall strategic direction);

Kevin Carmody (Senior Partner – part time – strategic direction, primarily regarding restructuring);

Thomas Dohrmann (Senior Partner – part time – overall strategic direction);

Tyler Duvall (Partner – part time – overall strategic direction);

Jonathan Davis (Partner – part time – content director on Fiscal Plan Macro, revenues and structural reforms);

Ojas Shah (Partner – part time – content director on Fiscal Plan expenditures and restructuring);

Todd Wintner (Associate Partner – part time – content director on healthcare and education);

Sara O'Rourke (Associate Partner – full time – Fiscal Plan & integrating engagement director);

Anne-Marie Frassica (Engagement Manager – full time – integrating engagement manager with primary focus on Fiscal Plan);

Rafael Rivera (Senior Associate/Junior Engagement Manager – full time – focused on supporting the fiscal plan and restructuring processes);

Angel Sarmiento (Associate – full time – focused on rightsizing and budget);

Tanner Snider (Analyst – full time – focused on rightsizing and budget);

Akshay Gupta (Analyst – full time – DRF, macro, revenues, and other); and

Erik Roberts (Analyst – full time – focused on Medicaid and restructuring).

The core activities and deliverables related to the Commonwealth Title III support during April 2019 included:

- Revised the Fiscal Plan ahead of the 2019 Fiscal Plan certification period
  - Presented the Board with information gathered from agencies and other advisors to inform decision regarding macroeconomic assumptions and disaster relief funding
  - Updated Medicaid modeling based on new information received from the Government

- Incorporated updates to the Fiscal Plan regarding revenue adjustments based on new
   Hacienda actuals, specifically for corporate income tax and Act 154 revenues
- Forecasted FEMA fund usage between the Commonwealth and Instrumentalities based on Capital Expenditures plans from PREPA, PRASA, and HTA
- Made updates to Fiscal Plan to reflect new Special Revenue Fund data from the government for FY2018-FY2020
- Refined utilities expenses in the Fiscal Plan based on new data from PREPA and PRASA
- Calculated the impact of Board investment decisions on the Fiscal Plan and presented the findings to the Board
- Supported FY20 budget processes based on Fiscal Plan
  - Assessed Fiscal Plan impact of budget increase and reapportionment requests from various agencies
  - Documented all budgetary decisions made by the Board to incorporate into the Fiscal Plan
  - Conducted benchmarking and other analysis based on new Government information to inform refining of budget targets
  - Worked with co-advisors to ensure that the budget and the Fiscal Plan measures were in line with one another
- Continued to engage with creditors and the Board regarding the restructuring process
  - Continued supporting discovery and document production in conjunction with the Board's legal counsel in the ongoing GO Rule 2004 dispute

- Continued working with FOMB staff and Board external legal counsel (Proskauer) to maintain an updated view of the Best Interest Test analysis
- Supported the Board in developing perspectives and replies to ad hoc requests and questions
   from creditors and other stakeholders
  - Supported Board staff in meetings with other relevant stakeholders regarding Fiscal Plan questions (e.g., Congressional briefings, discussions with think tanks, etc.)
  - Responded to ad hoc requests related to Fiscal Plan and the budget from the Board and its advisors
  - Developed materials to support explanation of the Fiscal Plan to external stakeholders
     May 2019:

Ahead of the May 9, 2019 certification of the Fiscal Plan, McKinsey Washington provided services to the Financial Oversight and Management Board in the form of refining and revising the Fiscal Plan model and written document. After certifying, McKinsey Washington helped translate the Fiscal Plan projections into the FY2020 budget documents, prepare materials to be shared with external stakeholders, and refine the Best Interest Test analysis to reflect the newly certified Fiscal Plan. The scope of McKinsey Washington's work also included helping to respond to *ad hoc* requests from the Board and its staff.

Prior to certification of the Fiscal Plan, the team helped run Commonwealth Director, Executive Director and Board decision-making meetings to finalize budget/investment decisions, healthcare projections, structural reforms, macroeconomic projections, and GF, SRF, and IFCU revenue and expenditures forecasts. The team then finalized the 2019 Fiscal Plan written document to reflect the latest assumptions, methodologies, and Board decisions. Concurrently, the team continued to

participate in working sessions with the FOMB personnel to ensure their understanding of the Fiscal Plan throughout the process. The McKinsey Washington team was responsive to *ad hoc* requests for Fiscal Plan information and analyses from FOMB staff, as well.

After the 2019 Fiscal Plan was certified by the Oversight Board, the team began to focus on preparing Fiscal Plan materials for creditors, including preparing and uploading the Fiscal Plan model to the creditor data room. Additionally, the team interfaced with creditors and other advisors to answer questions about the Fiscal Plan, continuing its support of the Board's stakeholder engagement needs. In service of this, the team shared supporting documentation with creditors and other advisor groups where necessary.

Following certification, the team updated the Best Interest Test to reflect the 2019 Fiscal Plan and worked with Board staff and advisors to refine the assumptions of the BIT model and begin drafting the output of the analysis. The team also prepared documentation and materials to facilitate external stakeholder engagement on the Fiscal Plan.

The McKinsey Washington personnel who provided services related to the Commonwealth Title III support are set forth below:

Bertil Chappuis (Senior Partner – part time – overall strategic direction);

Kevin Carmody (Senior Partner – part time – strategic direction, primarily regarding restructuring);

Thomas Dohrmann (Senior Partner – part time – overall strategic direction);

Jonathan Davis (Partner – part time – content director on Fiscal Plan Macro, revenues and structural reforms);

Ojas Shah (Partner – part time – content director on Fiscal Plan expenditures and restructuring);

Sara O'Rourke (Associate Partner – full time – Fiscal Plan & integrating engagement director);

Todd Wintner (Associate Partner – part time – content director on healthcare and education);

Anne-Marie Frassica (Engagement Manager – full time – integrating engagement manager with primary focus on Fiscal Plan);

Rafael Rivera (Engagement Manager – full time –focused on supporting the fiscal plan and restructuring processes);

Angel Sarmiento (Associate – full time – focused on rightsizing and budget);

Laura Johnson (Associate – full time – focused on agency efficiencies and budget);

Tanner Snider (Analyst – full time – focused on rightsizing and budget);

Akshay Gupta (Analyst – full time – DRF, macro, and revenues); and

Erik Roberts (Analyst – full time – focused on Medicaid and restructuring).

The core activities and deliverables related to the Commonwealth Title III support during May 2019 included:

- Refined and completed the 2019 Fiscal Plan for certification by the Board
  - Supported Executive Director and Board on final methodology updates and decisions on federal fund, healthcare, macroeconomic and structural reform projections
  - Supported Executive Director and Board through analysis for final decisions regarding budget and investment priorities, and conducted analysis to ensure Fiscal Plan decisions were properly translated to budget expectations for Commonwealth
  - Updated GF, SRF, and IFCU revenue and expenditures forecasts as a result of new data from Government

- Edited and coordinated finalization of Fiscal Plan word document to reflect updated board decisions, new projections / methodologies, investment and budget decisions, and new datasets
- Created documentation needed to explain/communicate Fiscal Plan for certification meeting and other stakeholder engagement
- Continued to engage with creditors and the Board regarding Fiscal Plan
  - Prepared and posted the Fiscal Plan model in a creditor data room
  - Aggregated relevant source documentation regarding 2019 Fiscal Plan data/analysis
  - Provided creditors with information regarding long-term growth, revenues and disaster relief funding in the Fiscal Plan
  - Convened meetings between advisors and creditors to respond to questions regarding the
     2019 Fiscal Plan
- Supported the Board in analysis necessary for the Best Interest Test
  - Updated Best Interest Test analysis to reflect 2019 Fiscal Plan projections
  - Corresponded with FOMB staff and legal advisors (e.g., Proskauer) to reach agreed upon updates to assumptions and output of the Best Interest Test analysis
- Supported the Board in developing perspectives in response to ad hoc requests and questions
   from creditors and other stakeholders
  - Supported Board staff in meetings with other relevant stakeholders regarding Fiscal Plan questions

 Responded to ad hoc requests related to Fiscal Plan and the budget from the Board and its advisors

## SUMMARY OF PROFESSIONAL COMPENSATION REQUESTED

# **Interim Fee Applications**

- 16. On December 15, 2018, pursuant to the Interim Compensation Order, McKinsey Washington filed its <u>First Interim Fee Application</u>, covering the compensation period July 1, 2017 through September 30, 2017 [Docket No. 2073].
- 17. On March 16, 2018, pursuant to the Interim Compensation Order, McKinsey Washington filed its Second Interim Fee Application, covering the period October 1, 2017 through January 31, 2018 [Docket No. 2756].
- 18. On July 16, 2018, pursuant to the Interim Compensation Order, McKinsey Washington filed its <a href="https://doi.org/10.2018/pursuant-to-the-Interim Fee Application">https://doi.org/10.2018/pursuant-to-the-Interim Compensation Order, McKinsey Washington filed its <a href="https://doi.org/10.2018/pursuant-to-the-Interim Compensation Order, McKinsey Washington filed its The-Interim Compensation Order, McKinsey Washington Order, Wash
- 19. On October 31, 2018, pursuant to the *Fee Examiner's Third Interim Report on Professional Fees* and Expenses (February 1, 2018 May 31, 2018), the Fee Examiner recommended full approval of the First, Second and Third Interim Fee Applications filed by McKinsey Washington [Docket No. 4126].
- 20. On November 9, 2018, pursuant to the Omnibus Order Awarding Interim Allowance of Compensation for Professional Services Rendered and Reimbursement of Expenses for the First (May 3 through September 30, 2017), Second (October 1, 2017 through January 31, 2018), and Third (February 1 through May 31, 2018) Interim Compensation Periods (the "Omnibus Fee Order"), this Court granted McKinsey Washington's First, Second and Third Interim Fee

- Applications, and authorized the Debtors to pay one hundred (100%) percent of the fees requested by McKinsey Washington for each of those compensation periods, as set forth on Exhibit A to the Omnibus Fee Order [Docket No. 4200].
- 21. On November 16, 2018, pursuant to the Interim Compensation Order, McKinsey Washington filed its Fourth Interim Fee Application, covering the period June 1, 2018 through September 30, 2018 [Docket No. 4333].
- 22. On March 14, 2019, pursuant to the *Omnibus Order Awarding Interim Allowance of Compensation for Professional Services Rendered and Reimbursement of Expenses for the Fourth Compensation Period (June 12, 2018 through September 30, 2018)* (the "Second Omnibus Fee Order"), this Court granted McKinsey Washington's Fourth Interim Fee Application, and authorized the Debtors to pay one hundred (100%) percent of the fees requested by McKinsey Washington for the compensation period, as set forth on Exhibit A to the Second Omnibus Fee Order [Docket No. 5654].
- 23. On March 18, 2019, pursuant to the Interim Compensation Order, McKinsey Washington filed its <u>Fifth Interim Fee Application</u>, covering the period October 1, 2018 through January 31, 2019 [Docket No. 5804].
- 24. On June 26, 2019, pursuant to the *Omnibus Order Awarding Interim Allowance of Compensation* for Professional Services Rendered and Reimbursement of Expenses for the Fifth Compensation Period (October 1, 2018 through January 31, 2019) (the "Third Omnibus Fee Order"), this Court adjourned consideration of McKinsey Washington's Fifth Interim Fee Application.

25. On July 15, 2019, pursuant to the Interim Compensation Order, McKinsey Washington filed its Sixth Interim Fee Application, covering the period February 1, 2019 through May 31, 2019.<sup>5</sup>

## **Monthly Fee Statements**

- 26. On June 19, 2019, pursuant to the Interim Compensation Order, McKinsey Washington served on the Notice Parties (as defined therein) the Fourteenth Monthly Fee Statement for services rendered from February 1, 2019 through February 28, 2019 under the Commonwealth Title III Support workstream (the "Fourteenth Monthly Fee Period").
- 27. As reflected in the <u>Fourteenth Monthly Fee Statement: Commonwealth Title III Support</u>, during the Fourteenth Monthly Fee Period, McKinsey Washington incurred \$1,417,500.00 in fees related to Commonwealth Title III Support and sought payment of ninety (90%) percent of such fees (\$1,275,750.00) in accordance with the Interim Compensation Order.
- 28. On June 19, 2019, pursuant to the Interim Compensation Order, McKinsey Washington served on the Notice Parties (as defined therein) the Fifteenth Monthly Fee Statement for services

<sup>&</sup>lt;sup>5</sup> McKinsey Washington's six interim fee applications are summarized as follows:

McKinsey	First Interim	Second	Third Interim	Fourth	Fifth Interim	Sixth Interim
Workstream	Fee	Interim Fee	Fee	Interim	Fee	Fee
	Application	Application	Application	Fee	Application	Application
				Application		
Commonwealth	\$1,480,000.00	\$6,550,000.00	\$7,237,000.001 (understated by \$500.00)	\$5,670.000.00	\$5,670.000.00	\$5,670.000.00
PREPA	\$1,480,000.00	\$2,960,000.00	\$2,960,000.00	\$2,960,000.00	\$2,960,000.00	\$2,960,000.00
HTA	\$2,160,000.00	\$1,025,000.00	\$1,585,000.00	\$1,240,000.00	\$1,240,000.00	\$1,240,000.00
Total	\$5,120,000.00	\$10,535,000.00	\$11,782,000.00	\$9,870,000.00	\$9,870,000.00	\$9,870,000.00
Total						
requested amount for all Workstreams						
for First Six						
Interim Fee						
Periods:						
\$57,047,000.00						

- rendered from March 1, 2019 through March 31, 2019 under the Commonwealth Title III Support workstream (the "<u>Fifteenth Monthly Fee Period</u>").
- 29. As reflected in the <u>Fifteenth Monthly Fee Statement: Commonwealth Title III Support</u>, during the Fifteenth Monthly Fee Period, McKinsey Washington incurred \$1,417,500.00 in fees related to Commonwealth Title III Support and sought payment of ninety (90%) percent of such fees (\$1,275,750.00) in accordance with the Interim Compensation Order.
- 30. On July 8, 2019, pursuant to the Interim Compensation Order, McKinsey Washington served on the Notice Parties (as defined therein) the Sixteenth Monthly Fee Statement for services rendered from April 1, 2019 through April 30, 2019 under the Commonwealth Title III Support workstream (the "Sixteenth Monthly Fee Period").
- 31. As reflected in the <u>Sixteenth Monthly Fee Statement: Commonwealth Title III Support</u>, during the Sixteenth Monthly Fee Period, McKinsey Washington incurred \$1,417,500.00 in fees related to Commonwealth Title III Support and sought payment of ninety (90%) percent of such fees (\$1,275,750.00) in accordance with the Interim Compensation Order.
- 32. On July 8, 2019, pursuant to the Interim Compensation Order, McKinsey Washington served on the Notice Parties (as defined therein) the Seventeenth Monthly Fee Statement for services rendered from May 1, 2019 through May 31, 2019 under the Commonwealth Title III Support workstream (the "Seventeenth Monthly Fee Period").
- 33. As reflected in the Seventeenth Monthly Fee Statement: Commonwealth Title III Support, during the Seventeenth Monthly Fee Period, McKinsey Washington incurred \$1,417,500.00 in fees related to Commonwealth Title III Support and sought payment of ninety (90%) percent of such fees (\$1,275,750.00) in accordance with the Interim Compensation Order.

- 34. To date, McKinsey Washington has been paid a total of \$25,463,020.26<sup>6</sup> for services rendered under the Commonwealth Title III Support workstream. McKinsey Washington has not received any payment for services rendered during the Compensation Period.
- 35. Pursuant to this Sixth Interim Fee Application, McKinsey Washington seeks an interim allowance of \$5,670,000.00, representing one hundred (100%) percent of its total fees incurred during the Compensation Period, and payment of the outstanding amount of \$5,670,000.00.

## THE REQUESTED COMPENSATION SHOULD BE ALLOWED

36. Section 331 of the Bankruptcy Code provides for interim compensation of professionals and incorporates the substantive standards of section 330 to govern the Court's award of such compensation. Section 330 of the Bankruptcy Code provides that a court may award a professional "reasonable compensation for actual necessary services rendered ... and reimbursement for actual, necessary expenses." 11 U.S.C. § 330(a)(1). Section 330 sets forth the criteria for the award of such compensation and reimbursement:

In determining the amount of reasonable compensation to be awarded ..., the court should consider the nature, the extent, and the value of such services, taking into account all relevant factors, including-

- (A) the time spent on such services;
- (B) the rates charged for such services;
- (C) whether the services were necessary to the administration of, or beneficial at the time at which the service was rendered toward the completion of, a case under this title;
- (D) whether the services were performed within a reasonable amount of time commensurate with the complexity, importance, and nature of the problem, issue, or task addressed;

<sup>&</sup>lt;sup>6</sup> The amounts paid are "net" of any amounts withheld for tax purposes or the statutory contribution of 1.5% of McKinsey Washington's professional fees to be deposited in the General Fund.

- (E) with respect to a professional person, whether the person is board certified or otherwise has demonstrated skill and experience in the bankruptcy field; and
- (F) whether the compensation is reasonable based on the customary compensation charged by comparably skilled practitioners in cases other than cases under this title 11 U.S.C. § 330(a)(3).
- 37. As demonstrated by this Sixth Interim Fee Application and the exhibits attached hereto, the services that McKinsey Washington rendered during the Compensation Period were reasonable, necessary and appropriate. McKinsey Washington expended its time economically and without unnecessary duplication of effort. In addition, the work conducted was carefully assigned to appropriate professionals, according to the experience and level of knowledge required for each particular task. Accordingly, approval of the compensation sought herein is warranted.

# **CONCLUSION**

WHEREFORE, McKinsey Washington respectfully requests that the Court enter an order awarding McKinsey Washington an interim allowance for the Compensation Period in the total amount of \$5,670,000.00, directing the Debtor to pay McKinsey Washington such interim fees in the amount of \$5,670,000.00, and granting such other relief as this Court deems just and proper.

July 15, 2019 Dated: Washington, DC McKinsey & Company, Inc. Washington DC

/s/ Thomas Dohrmann

Thomas Dohrmann, Partner McKinsey & Company, Inc. Washington DC 1200 19th Street NW Suite 1100 Washington DC 20036

Telephone: (202) 662 0078

Email: Thomas Dohrmann@mckinsey.com

Strategic Consultant to the Debtor

#### **Certificate of Service**

- 1. Notice of this Sixth Interim Fee Application has been or will be provided by overnight delivery or e-mail to:
  - i. attorneys for the Oversight Board, Proskauer Rose LLP, Eleven Times Square, New York, NY 10036, Attn: Martin J. Bienenstock, Esq. (mbienenstock@proskauer.com) and Ehud Barak. Esa. (ebarak@proskauer.com), and Proskauer Rose LLP, 70 West Madison Street, Possinger, Chicago, IL 60602, Attn: Paul V. Esq. (ppossinger@proskauer.com);
  - ii. attorneys for the Oversight Board, O'Neill & Borges LLC, 250 Muñoz Rivera Ave., Suite 800, San Juan, PR 00918, Attn: Hermann D. Bauer, Esq. (hermann.bauer@oneillborges.com);
  - attorneys for the Puerto Rico Fiscal Agency and Financial Advisory Authority, O'Melveny & Myers LLP, Times Square Tower, 7 Times Square, New York, NY 10036, Attn: John J. Rapisardi, Esq. (jrapisardi@omm.com), Suzzanne Uhland, Esq. (suhland@omm.com), and Diana M. Perez, Esq. (dperez@omm.com);
  - iv. attorneys for the Puerto Rico Fiscal Agency and Financial Advisory Authority, Marini Pietrantoni Muñiz LLC, MCS Plaza, Suite 500, 255 Ponce de León Ave, San Juan, PR 00917, Attn: Luis C. Marini-Biaggi, Esq. (lmarini@mpmlawpr.com) and Carolina Velaz-Rivero Esq. (cvelaz@mpmlawpr.com);
  - v. the Office of the United States Trustee for the District of Puerto Rico, Edificio Ochoa, 500 Tanca Street, Suite 301, San Juan, PR 00901 (re: In re: Commonwealth of Puerto Rico);
  - vi. attorneys for the Official Committee of Unsecured Creditors, Paul Hastings LLP, 200 Park Ave., New York, NY 10166, Attn: Luc. A Despins, Esq. (lucdespins@paulhastings.com);
  - vii. attorneys for the Official Committee of Unsecured Creditors, Casillas, Santiago & Torres LLC, El Caribe Office Building, 53 Palmeras Street, Ste. 1601, San Juan, PR 00901, Attn: Juan J. Casillas Ayala, Esq. (jcasillas@cstlawpr.com) and Alberto J.E. Añeses Negrón, Esq. (aaneses@cstlawpr.com);
  - viii. attorneys for the Official Committee of Retired Employees, Jenner & Block LLP, 919 Third Ave., New York, NY 10022, Attn: Robert Gordon, Esq.

- (rgordon@jenner.com) and Richard Levin, Esq. (rlevin@jenner.com), and Jenner & Block LLP, 353 N. Clark Street, Chicago, IL 60654, Attn: Catherine Steege, Esq. (csteege@jenner.com) and Melissa Root, Esq. (mroot@jenner.com);
- ix. attorneys for the Official Committee of Retired Employees, Bennazar, García & Milián, C.S.P., Edificio Union Plaza, PH-A, 416 Ave. Ponce de León, Hato Rey, PR 00918, Attn: A.J. Bennazar-Zequeira, Esq. (ajb@bennazar.org);
- the Puerto Rico Department of Treasury, PO Box 9024140, San Juan, PR х. 00902-4140, Attn: Reylam Guerra Goderich, Deputy Assistant of Central Accounting (Reylam.Guerra@hacienda.pr.gov); Omar E. Rodríguez Pérez, Assistant Secretary of Central Accounting (Rodriguez.Omar@hacienda.pr.gov); Angel L. Pantoja Rodríguez, Deputy Revenue Assistant Secretary of Internal and Tax Policy (angel.pantoja@hacienda.pr.gov); Francisco Parés Alicea, Assistant Secretary of Internal Revenue and Tax **Policy** (francisco.pares@hacienda.pr.gov); and Francisco Peña Montañez, CPA, Assistant Secretary of the Treasury (Francisco.Pena@hacienda.pr.gov);
- xi. attorneys for the Fee Examiner, EDGE Legal Strategies, PSC, 252 Ponce de León Avenue, Citibank Tower, 12th Floor, San Juan, PR 00918, Attn: Eyck O. Lugo (elugo@edgelegalpr.com); and
- xii. attorneys for the Fee Examiner, Godfrey & Kahn, S.C., One East Main Street, Suite 500, Madison, WI 53703, Attn: Katherine Stadler (BWilliamson@gklaw.com; KStadler@gklaw.com).

# **EXHIBIT A**

# UNITED STATES DISTRICT COURT DISTRICT OF PUERTO RICO

X	
In re:	PROMESA Title III
THE FINANCIAL OVERSIGHT AND MANAGEMENT BOARD FOR PUERTO RICO,	
as representative of	Case No. 17 BK 3283-LTS
THE COMMONWEALTH OF PUERTO RICO, et al.,	(Jointly Administered)
Debtors.	

CERTIFICATION OF THOMAS DOHRMANN IN SUPPORT OF SIXTH INTERIM FEE APPLICATION OF MCKINSEY & COMPANY, INC. WASHINGTON D.C. AS CONSULTING SERVICES PROVIDER TO THE FINANCIAL OVERSIGHT AND MANAGEMENT BOARD FOR PUERTO RICO, AS REPRESENTATIVE OF DEBTORS, THE COMMONWEALTH OF PUERTO RICO FOR THE PERIOD FROM FEBRUARY 1, 2019 THROUGH MAY 31, 2019

- I, Thomas Dohrmann, certify as follows:
  - 1. I am a Partner in the firm of McKinsey & Company, Inc. Washington DC ("McKinsey Washington"). I submit this certification with respect to the sixth interim fee application of McKinsey Washington as consulting services provider in the above-captioned case (the "Sixth Interim Fee Application") for the allowance of compensation for professional services rendered during the relevant application period.
  - 2. I make this certification in accordance with the Second Amended Order Setting Procedures for Interim Compensation and Reimbursement of Expenses of Professionals, entered on June 6, 2018 [Docket No. 3269] (the "Interim Compensation Order").
  - 3. In connection therewith, I hereby certify that:
    - (a) I have read the Sixth Interim Fee Application;
    - (b) To the best of my knowledge, information and belief formed after reasonable inquiry, the fees sought in the Sixth Interim Fee Application are in substantial

compliance with the Interim Compensation Order and the United States Trustee Guidelines for Reviewing Applications for Compensation and Reimbursement of Expenses Filed Under 11 U.S.C. § 330, adopted on January 30, 1996; and

(c) The Debtor, the United States Trustee, the Official Committee of Unsecured Creditors and the Official Committee of Retirees of the Debtor have been provided with a copy of the Sixth Interim Fee Application simultaneously with the filing thereof, and will have at least ten (10) days to review such Sixth Interim Fee Application prior to any objection deadline with respect thereto.

Dated: July 15, 2019 Washington, DC

/s/ Thomas Dohrmann

Thomas Dohrmann, Partner
McKinsey & Company, Inc. Washington DC
1200 19<sup>th</sup> Street NW Suite 1100
Washington DC 20036

Telephone: (202) 662 0078

Email: Thomas\_Dorhmann@mckinsey.com

# **EXHIBIT B**

### Case:17-03283-LTS Doc#:8008 Filed:07/15/19 Entered:07/15/19 22:43:19 Desc: Main Document Page 37 of 223

#### PROPRIETARY and CONFIDENTIAL

#### CONSULTING AGREEMENT

McKinsey & Company, Inc. Washington D.C. ("McKinsey") and The Financial Oversight and Management Board for Puerto Rico (the "Board" or the "Client") hereby enter into the following terms effective July 3, 2017 in connection with consulting services that McKinsey provides to Client for Strategic Consulting support related to the Title III Litigation(the "Services").

- 1. <u>SERVICES</u>. The working arrangements, including scope of the Services and Deliverables (as defined below) will be described in each mutually-executed Scope of Work, attached hereto as individual Attachments and incorporated herein, and cannot be materially amended without mutual agreement of the Parties. In order to be able to complete the Services within the agreed timeframe and budget and to fulfill its responsibilities on a timely basis, McKinsey will rely on the Client's timely cooperation, including the Client and the Government of Puerto Rico's making available relevant data, information and personnel, performing any tasks or responsibilities assigned to the Client or the Government of Puerto Rico and notifying McKinsey of any issues or concerns the Client may have relating to the Services. The Client is solely responsible for ensuring that the Government of Puerto Rico cooperates with responding to requests for purposes of the Services. The parties will meet at mutually agreed times to discuss the progress of the Services and to exchange feedback. During the course of the Services, priorities may shift or unexpected events may occur which may necessitate changes to the Services. In this event, the parties will jointly discuss the anticipated impact on the Services and agree on any appropriate adjustments, including to the scope of work, timeframe and budget.
- 2. <u>COMPENSATION</u>. The Client shall compensate McKinsey on a Firm Fixed Price basis in connection with the Services, as set forth in the Attachments. Any payments made by the Board to McKinsey hereunder are expressed net of any deductions or withholdings that may be applicable in respect of taxes, duties or levies and the Client will pay those amounts to McKinsey, in cleared funds. The parties agree that McKinsey is solely responsible for any applicable withholding and payment of taxes with respect to McKinsey Personnel as required by law. Neither party undertakes, pursuant to his Agreement or otherwise, to perform or discharge any liability or obligation of the other party, whether regulatory or contractual, or to assume any responsibility whatsoever for the conduct of the business or operations of the other party. Consistent with the public purpose of the Client's mandate, this Agreement will be made publicly available subject to Section 5 below. McKinsey will invoice the Client for Deliverables in connection with the Services monthly or as otherwise set forth in the applicable Proposal. Except for Services provided under retainer, all invoices are to be paid in accordance with the court order setting procedures for interim compensation and reimbursement of professionals.
- 3. CONFIDENTIALITY. Subject to applicable public disclosure laws and the disclosure procedures established by Client that do not otherwise conflict with terms in this agreement, each Party agrees to keep confidential any confidential information furnished by either Party in connection with the Services ("Confidential Information"); provided, however, that the Client may disclose Confidential Information from McKinsey as necessary or desirable to carry out its statutory duties. The Client agrees to provide McKinsey prior notice of its intent to disclose Confidential Information from McKinsey. Without the Client's explicit consent, McKinsey will disclose Confidential Information only to its employees, agents and contractors who have a need to know and are bound to keep it confidential and will use Confidential Information only for purposes of performing the Services. Confidential Information shall be all information other than information that is (i) or becomes publicly available other than as a result of a breach of this agreement, (ii) already known to the Receiving Party, (iii) independently acquired or developed by the Receiving Party without violating any of its obligations under this agreement, or (iv) is legally required to be disclosed. All documents supplied by the Receiving Party Client in connection with the services hereunder will, upon written request, be returned by the Receiving Party to the Disclosing Party or destroyed, provided that the Receiving Party may retain a copy for archival purposes. In performing the Services, McKinsey will use and rely primarily on the Confidential Information and on information available from public sources without having independently verified the same and does not assume responsibility for the accuracy or completeness of the Confidential Information or such other publicly available information and Section 5 herein.
- 4. <u>INTELLECTUAL PROPERTY</u>. Upon payment in full of McKinsey's Fees associated with the relevant Services, the Client will own all reports, financial models and other deliverables prepared for and furnished to the Client by McKinsey in connection with the Services (the "Deliverables"), save that McKinsey retains ownership of all concepts, know-how, tools, frameworks, models, and industry perspectives developed or enhanced outside of or in connection with the Services (the "McKinsey Tools"), it being understood that none of the McKinsey Tools will contain the Client's

## Case:17-03283-LTS Doc#:8008 Filed:07/15/19 Entered:07/15/19 22:43:19 Desc: Main Document Page 38 of 223

Confidential Information. To the extent the Deliverables include any McKinsey Tools, McKinsey hereby grants the Client a non-exclusive, non-transferable, non-sublicenseable, worldwide, royalty-free license to use and copy the McKinsey Tools solely as part of the Deliverables and subject to the limitations herein on disclosure of McKinsey materials and publicity.

- 5. <u>DISCLOSURE OF McKINSEY MATERIALS; PUBLICITY</u>. McKinsey's work for the Client is confidential and for the Client's internal use only; provided, however, the Client may disclose such work to the extent such disclosure is necessary or desirable to carrying out the Client's statutory duties. The Client agrees that it will not disclose McKinsey's name in relation to any disclosure of work hereunder without McKinsey's consent. McKinsey will not disclose the Deliverables to any third parties (including any non-voting Board members) without the Client's prior written permission. McKinsey further agrees not to use the Client's name in any communication with any third party without the other party's prior written permission, including in press releases or other public announcements. If the Client receives a public records request for Deliverables or other documents containing McKinsey information, the Client will allow McKinsey the ability to review the documents prior to disclosure to advise if the documents contain information subject to an exception or exemption to the relevant public records law.
- 6. <u>SERVING COMPETITORS</u>. It is McKinsey's long-standing policy to serve competing clients and clients with potentially conflicting interests as well as counter-parties in merger, acquisition and alliance opportunities, and to do so without compromising McKinsey's professional responsibility to maintain the confidentiality of client information. Consistent with such practice and McKinsey's confidentiality obligations to its other clients, McKinsey is not able to advise or consult with the Client about McKinsey's serving the Client's competitors or other parties. To avoid situations of potential conflict, McKinsey will not, for a period of one year following an engagement for the Client, assign any consultant who receives Confidential Information in connection with such engagement to a competitively sensitive project, including a directly-conflicting engagement with the Government of Puerto Rico. Notwithstanding the foregoing, the Client understands and agrees that so long as McKinsey has appropriate procedures in place to mitigate any potential conflict, it may serve the Government of Puerto Rico on related matters.

#### 7. INDEMNIFICATION.

- (a) Deliverables produced hereunder are not intended as a substitute for financial, investment, legal, accounting or other professional advice, and McKinsey does not intend to supplant the Client or the Government of Puerto Rico's management or other decision-making bodies.
- (b) The Client and the Government of Puerto Rico remain solely responsible for its decisions, actions, use of the Deliverables and compliance with applicable laws, rules and regulations. McKinsey agrees to indemnify and hold the Client harmless from and against all loss, liability, damage, cost, or expense (including reasonable attorney fees) ("Losses") to the extent those Losses are determined by a final, non-appealable order or arbitral award to have resulted from McKinsey's gross negligence or willful misconduct in the performance of the Services.
- (c) The Client agrees to indemnify and hold McKinsey harmless from any Losses (including the costs of McKinsey's professional time) relating to the Services (including any Losses asserted by the Client, its agents or representatives, or third parties and any Losses sustained by McKinsey when participating in any legal, regulatory, or administrative proceeding relating to the Services), except to the extent those Losses are determined by a final, non-appealable order or arbitral award to have resulted from McKinsey's gross negligence or willful misconduct in the performance of the Services.
- (d) The Client further indemnifies McKinsey, including any member, officer or employee thereof including but not limited to the Revitalization Coordination role, in any instance where it is a party, or is threatened to be made a party, to any threatened, pending or completed action, suit or proceeding, whether civil, criminal, administrative or investigative, against judgments, fines, amounts paid in settlement and expenses (including attorneys' fees) actually and reasonably incurred by him or her in connection with such action, suit or proceeding, unless it acted with bad faith or engaged in intentional misconduct and, with respect to any criminal action or proceeding, unless it knew or should have known the conduct was unlawful. The termination of any act, suit or proceeding by judgment, order, settlement, conviction, or upon a plea of nolo contender or its equivalent, shall not, of itself, create a presumption that McKinsey (or any of its members, officers or employees) did not satisfy these standards.

## Case:17-03283-LTS Doc#:8008 Filed:07/15/19 Entered:07/15/19 22:43:19 Desc: Mair Document Page 39 of 223

Neither party will be liable for any lost profits or other indirect, consequential, incidental, punitive or special damages. In no event shall McKinsey's liability to the Client in connection with the Services relating to an engagement for the Client exceed the amount paid to McKinsey by the Client in connection with such engagement.

- 8. <u>AUTHORITY OF THE BOARD</u>. The Client represents and warrants it has the authority to enter into this Agreement for the Services. In the event that it is determined that the Client did not have authority to authorize all or part of this agreement, McKinsey may make the sole determination as to whether to terminate the Agreement according to Section 10 herein, or continue with those parts of the Services for which the Client does have authority. The Client agrees to indemnify and hold McKinsey harmless from any Losses (including the costs of McKinsey's professional time) resulting from a breach of this Section 8 and/or a misrepresentation by the Client of authority to act (including any Losses asserted by the Client, its agents or representatives, or third parties and any Losses sustained by McKinsey when participating in any legal, regulatory, or administrative proceeding relating to the Services).
- 9. <u>CONFLICTS OF INTEREST</u>. The Client agrees that performance of Services hereunder shall not conflict McKinsey from serving the Government of Puerto Rico or any stakeholders to the work, subject to the restrictions in Section 6 "Serving Competitors."
- 10. <u>TERM AND TERMINATION</u>. This agreement takes effect on the date the Services commenced and shall continue until terminated in accordance with its terms. Either party may terminate the Services at any time effective upon 30 days written notice to the other. In the event of any termination, the Client will pay McKinsey for the work completed up to the effective date of termination.
- 11. MISCELLANEOUS. This agreement and the Proposals constitute the entire agreement between the parties, and there are no prior or contemporaneous oral or written representations, understandings or agreements relating to this subject matter that are not fully expressed herein or therein. This agreement and the Proposals shall be governed by and construed in accordance with the laws of the State of New York without regard to conflicts of law principles and shall inure to the benefit of and be binding on the successors and assigns of the Client and McKinsey. The following Sections shall survive the completion or any termination of the Services: 3 (Confidentiality), 4 (Intellectual Property), 5 (Disclosure of McKinsey Materials; Publicity), 6 (Serving Competitors), 7 (Indemnification), 8 (Term and Termination) and 9 (Miscellaneous) and any other provision which by law or by its nature should survive. Neither party may assign its rights or obligations under this agreement to any person or entity without the written consent of the other party, not to be unreasonably withheld, provided, however, that either party may assign its rights and obligations under this agreement to its affiliates upon reasonable written notice to the other party but without the written consent of the other party. Assignment shall not relieve either party of its obligations hereunder. McKinsey is an independent contractor and not the Client's agent or fiduciary. Notwithstanding any course of dealings of the parties at any time or any statement to the contrary contained therein, no purchase order, invoice or other similar document issued by a party shall be construed to modify the terms of this agreement. Rights and remedies provided in this agreement are cumulative and not exclusive of any right or remedy provided at law or in equity.

The Financial Oversight and Management Board for Puerto Rico (Client)

McKinsey & Company, Inc., Washington D.C.

Name: Natalie A. Jaresko
Title: Executive Director

Vstalie a. Caresko

Date: Executive Direct Sept. 12, 2017

Title: Partner
Date: Septemb

Date: September 8, 2017

Name: Tyler Duvall

# ATTACHMENT 1 Scope of Work For Commonwealth Title III Support

#### Services:

In regards to support for the Commonwealth Title III proceedings to the Board to include:

#### Activities:

- Participation in and coordination of cross advisor meetings (Board, Commonwealth and/or Stakeholders) regarding Title III related matters
- Preparation of materials necessary for supporting Fiscal Plan litigation, which could include:
  - Assemble fact base regarding process for creation, stress testing and certification of the fiscal plan
  - Assemble fact base regarding additional analyses created for the FOMB with respect to evaluating/stress testing the FY18 fiscal plan
  - Collect and summarize key input sources and supporting analysis for key fiscal plan assumptions
  - Assemble fact base regarding process and supporting analysis used to identify and evaluate key measures proposed and finally included in the fiscal plan
  - Prepare and/or evaluate alternative fiscal plan scenario analyses in support of requested alternative contexts
  - Prepare analyses in support of litigation activities
- As needed, ad-hoc analyses and/or responses to questions regarding litigation or potential litigation relating to the Fiscal Plan or other Commonwealth Title III matters
- As applicable to McKinsey's Services regarding FOMB fiscal plans and work relative to the Commonwealth and its instrumentalities, it is the expectation of McKinsey and the Board that as part of the Services McKinsey shall:
  - Provide expert testimony (at most 2 per quarter)
  - Participate in and/or assist the Board with mediation sessions and Board meetings or conferences, which may include presentations
  - Provide support at related stakeholder interactions, which may include presentations

#### Deliverable:

• Monthly report regarding liquidity performance and strategic choices on liquidity related to Title III proceedings and/or ad hoc analysis performed within that month.

#### Support Structure and Cost:

- The cost for this work will be \$740,000 per month and will continue so long as the Commonwealth Title III process continues or the Board no longer believes the support is necessary.
- If additional deliverables are required by McKinsey beyond this core support this contract will be amended to reflect any required support.

#### **Payment Schedule**

McKinsey will submit a Monthly Fee Statement for the deliverables provided on or before the 25<sup>th</sup> day of each calendar month.

# ATTACHMENT 2 Scope of Work for Title III Support for PREPA

#### **Services:**

In regards to work specifically supporting the Title III proceedings for the Board with relation to PREPA, McKinsey will support the Board in the following ways:

## 1. Coordinate and provide analysis related to development of the transformation plan and plan of arrangement for PREPA

#### Activities:

The core activities include working directly with the Board, the Executive Director and Board Staff in the following areas (as well as ad hoc and as needed support):

- Establishment of the PREPA working group for Title III, including working group protocol, governance, cadence, targets and coordination
- Lead PREPA working group for Title III, including leading meetings, developing core materials, workplans, agendas and coordination with PREPA, AAFAF and its experts and advisors
- Develop transformation plan for PREPA for Title III which includes but is not limited to:
  - Operational stabilization plans focused on near and immediate term actions to maintain sustainable operations and launch capex programs with specific implementation plans, resourcing and costing supporting their delivery
    - Debt restructuring terms and plans, agreed with creditors to the extent possible
  - Detailed privatization/corporatization plans supported by financial models and market engagement
  - Detailed action plans to implement all measures identified in the Fiscal Plans with additional measures to achieve Board targets
    - Governance and management plans that will enable delivery of actions
    - Stakeholder management plans and demonstrable success in engaging key stakeholders such as regulators
    - Macro-resource planning when required (e.g. updated IRP for PREPA)
    - Clear assessments of economic and social impacts on the people of Puerto Rico
    - Clear timelines for delivery of the plan
- Coordinate development of and approval by the Board of other submissions related to the Title III proceedings, including Plans of Arrangements, financial disclosure, implementation plans, contract assumption and rejection
- Work with Board management and Board PREPA subcommittee to provide updates and take guidance on PREPA transformation and Title III
- Monitor implementation of all aspects of the PREPA transformation plans and Title III plans
- Escalating deviations from plans and defining solutions for compliance

- Conduct limited market engagement as necessary to identify potential privatization options for PREPA
- Lead development of an integrated resource plan for PREPA to support the Transformation Plan in coordination with PREC and PREPA
- As applicable to McKinsey's Services regarding FOMB fiscal plans and work relative to the Commonwealth and its instrumentalities, it is the expectation of McKinsey and the Board that as part of the Services McKinsey shall:
  - Provide expert testimony (at most 2 per quarter)
  - Participate in and/or assist the Board with mediation sessions and Board meetings or conferences, which may include presentations
  - Provide support at related stakeholder interactions, which may include presentations

#### Deliverables:

A monthly report describing progress against transformation objectives, as well as specific supporting analyses, including:

- Detailed action plans, including e.g. structural solutions, governance, likely economic impacts and operational stabilization
- Synopsis of market perspectives related to different potential options
- Integrated resource plan

#### Support Structure and Cost:

- The cost for this work will be \$740,000 per month and will continue so long as the Title III process continues or the Board no longer believes the support is necessary.
- If additional deliverables are required by McKinsey beyond this core support this contract will be amended to reflect any required support.

#### **Payment Schedule**

McKinsey will submit a Monthly Fee Statement for the deliverables provided on or before the 25<sup>th</sup> day of each calendar month.

# ATTACHMENT 2 Scope of Work for Title III Support for HTA

#### **Services:**

In regards to work specifically supporting the Title III proceedings for the Board with relation to HTA, McKinsey will support the Board in the following ways:

## Coordinate and provide analysis related to development of the transformation plan and plan of arrangement for HTA

#### Activities:

The core activities include working directly with the Board, the Executive Director and Board Staff in the following areas (as well as ad hoc and as needed support):

- Establishment of the HTA working group for Title III, including working group protocol, governance, cadence, targets and coordination
- Lead HTA working group for Title III, including leading meetings, developing core materials, workplans, agendas and coordination with HTA, AAFAF and its experts and advisors
- Develop transformation plan for HTA for Title III which includes but is not limited to:
  - Operational stabilization plans focused on near and immediate term actions to maintain sustainable operations and launch capex programs with specific implementation plans, resourcing and costing supporting their delivery
    - Debt restructuring terms and plans, agreed with creditors to the extent possible
  - Detailed privatization/corporatization plans supported by financial models and market engagement
  - Action plans to implement all measures identified in the Fiscal Plans with additional measures to achieve Board targets
    - Governance and management plans that will enable delivery of actions
    - Stakeholder management plans and demonstrable success in engaging key stakeholders such as regulators
    - Macro-resource planning when required
    - Clear assessments of economic and social impacts on the people of Puerto Rico
    - Clear timelines for delivery of the plan
- Coordinate development of and approval by the Board of other submissions related to the Title III proceedings, including Plans of Arrangements, financial disclosure, implementation plans, contract assumption and rejection
- Work with Board management and Board HTA subcommittee to provide updates and take guidance on HTA transformation and Title III
- Monitor implementation of all aspects of the HTA transformation plans and Title III plans
- Escalating deviations from plans and defining solutions for compliance
- Support litigation related to the HTA proceedings, which has commenced

## Case:17-03283-LTS Doc#:8008 Filed:07/15/19 Entered:07/15/19 22:43:19 Desc: Main Document Page 45 of 223

- As applicable to McKinsey's Services regarding FOMB fiscal plans and work relative to the Commonwealth and its instrumentalities, it is the expectation of McKinsey and the Board that as part of the Services McKinsey shall:
  - Provide expert testimony (at most 2 per quarter)
  - Participate in and/or assist the Board with mediation sessions and Board meetings or conferences, which may include presentations
  - Provide support at related stakeholder interactions, which may include presentations

#### Deliverables:

A monthly report describing progress against transformation objectives, as well as specific supporting analyses, including:

- Detailed action plans, including e.g. structural solutions, governance, likely economic impacts and operational stabilization
- Synopsis of market perspectives related to different potential options
- Integrated resource plan

#### Support Structure and Cost:

- The cost for this work will be \$720,000 per month and will continue so long as the HTA Title III process continues or the Board no longer believes the support is necessary.
- If additional deliverables are required by McKinsey beyond this core support, this contract will be amended to reflect any required support.

#### **Payment Schedule**

McKinsey will submit a Monthly Fee Statement for the deliverables provided on or before the 25<sup>th</sup> day of each calendar month.

#### FIRST AMENDMENT TO CONSULTING AGREEMENT BETWEEN MCKINSEY & COMPANY, INC. WASHINGTON DC AND THE FINANCIAL OVERSIGHT AND MANAGEMENT BOARD FOR PUERTO RICO FOR STRATEGIC CONSULTING SUPPORT RE COMMONWEALTH TITLE III SUPPORT

THIS FIRST AMENDMENT to the Consulting Agreement (the "First Amendment") effective date of November 1, 2017 is entered into by and between McKinsey & Company, Inc. Washington D.C. ("McKinsey") and The Financial Oversight and Management Board for Puerto Rico (the "Board" or the "Client") (together, the "Parties).

WHEREAS, on or about July 3, 2017, McKinsey and the Board entered into a Consulting Agreement (the "Consulting Agreement") for strategic consulting support related to Commonwealth Title III Support (the "Services"); and

WHEREAS, following Hurricanes Maria and Irma, the Parties wish to expand the scope of services under the Consulting Agreement to support the Board's in connection with the required re-construction of the fiscal plan post-Hurricane; and

WHEREAS, the Parties now desire to amend the Consulting Agreement to reflect the new understanding between the Parties as set forth below;

NOW THEREFORE, in consideration of the mutual covenants and agreements contained herein, the Parties hereto agree as follows:

#### 1. SERVICES.

"Attachment 1 Scope of Work for Commonwealth Title III Support" of the Consulting Agreement is hereby replaced in its entirety with the "Amended Attachment 1 Scope of Work for Commonwealth Title III Support", attached hereto; and "Attachment 3 Scope of Work for Title III Support for HTA" of the Consulting Agreement is hereby replaced in its entirety with the "Amended Attachment 3 Scope of Work for Title III Support for HTA", attached hereto. For the avoidance of confusion, "Attachment 2 Scope of Work for Title III Support for PREPA" of the Consulting Agreement shall remain unchanged. If additional activities and/or deliverables are required outside of those described herein, the Parties will negotiate a further amendment to reflect that support.

#### 11. MISCELLANEOUS.

This First Amendment, when executed by the Parties, shall be effective as of the date stated above. All understandings and agreements heretofore had between McKinsey and the Board with respect to the Services are merged into, or superseded by, this First Amendment. This First Amendment may be executed in any number of counterparts, each of which shall be deemed an original, but all of which when taken together shall constitute one and the same instrument. Except as amended and/or modified by this First Amendment, all other terms of the Consulting Agreement shall remain in full force and effect, unaltered and unchanged by this First Amendment.

IN WITNESS WHEREOF, the parties have executed this First Amendment, effective as of the date indicated above.

The Financial Oversight and Management Board For Puerto Rico

Name: Natalie A. Jaresko

Title: Executive Director

Date:

McKinsey & Company, Inc., Washington D.C.

Name: Tyler Durall
Title Principal
Date: March 8, 2018

### AMENDED ATTACHMENT 1 Scope of Work For Commonwealth Title III Support

#### **PERIOD OF PERFORMANCE:**

November 1, 2017 - March 31, 2018

#### **SCOPE:**

Support for the Commonwealth Title III proceedings to the Board to include the following:

#### I. Measure:

- Revising fiscal measures contained in the March 13th Certified Fiscal Plan to reflect both magnitude of impact and feasibility of implementation post-hurricanes
- Developing new and augmented measures (e.g., agency-specific right-sizing measures) to achieve structural balance in post-hurricanes fiscal projections, including savings attributable to workflow reduction and demographic shifts
- Liaising with Government to incorporate updated data (e.g., healthcare population assumptions) and other inputs
  relevant to fiscal reform revisions
- Providing perspective on implementation planning and necessary support required for high-priority measures
- · Coordinating weekly problem solving with FOMB staff, FOMB leadership and Board members, as needed
- Preparing documents and other support for listening session dedicated to measures redevelopment
- Providing Independent Board perspective of potential revised fiscal reforms, including measure-specific targets and initiatives to capture fiscal value
- Preparing presentations and documents for public listening sessions, creditor sessions and other stakeholder engagement on fiscal measures
- Providing support models and documentation for sizing of specific levers

#### II. Baseline and Macro:

- Reviewing full certified March 13th Fiscal Plan revenue and expenditure build (business-as-usual baseline) to identify major areas of impact post-Hurricane (e.g., based on population changes / movements, infrastructure impacted, etc.)
- Working with Board demographers and macroeconomists to triangulate major macroeconomic, rev/exp build assumptions across top-down and bottom-up data sources (incl., reports, real-time data, expert interviews) to identify new figures to represent major factors / assumptions
- Ensuring any new assumptions are incorporated within the comprehensive fiscal model
- Preparing documents and other support for listening session dedicated to macroeconomic, rev/exp build assumptions
- Providing Independent Board perspective on updated fiscal plan baseline in post-Maria context
- Preparing presentations and documents for public listening sessions, creditor sessions and other stakeholder engagement on fiscal measures
- Providing support models and documentation for new baseline

#### III. Advisor, Stakeholder, Litigation Support and Fiscal Plan Model:

- Prepare content, participate in, coordinate and lead cross advisor meetings and support stakeholder interactions
- Prepare content, participate in and advise the FOMB with respect to mediation sessions and Board meetings
- Continue development and refinement overall fiscal plan model working with Board staff, the Board and the Government
- Perform scenario analyses as requested by FOMB to assess impact of Hurricane Irma/Maria to Fiscal Plan

- Lead coordination with government advisors and government representatives on development, review and FOMB certification of any revised/new fiscal plan(s) and/or supporting materials
- Ad-hoc analyses and/or responses to questions regarding litigation and potential litigation related to Fiscal Plan and CW Title III
- Where required, provide expert testimony on the Fiscal Plan (2 per quarter) as well as analytical support for such expert testimony.

#### FEES AND INVOICING:

McKinsey will be compensated on a firm fixed price basis, and will submit invoices monthly for services provided during that month, as set forth in the payment schedule below:

Period of Performance	Fee
November 2017	\$2,220,000
December 2017	\$1,650,000*
January 2018	\$1,940,000
February 2018	\$1,940,000
March 2018	\$1,940,000

<sup>\*</sup> McKinsey's monthly fixed fee for December 2017 has been prorated to reflect a shorter working month in light of the holidays and office closure.

McKinsey will submit invoices (Monthly Fee Statement) on a monthly basis, on or before the 25th day of each calendar month following the month during which the services were performed.

### AMENDED ATTACHMENT 3 Scope of Work For Title III Support for HTA

#### PERIOD OF PERFORMANCE:

November 1, 2017 - March 31, 2018

#### SCOPE:

In regards to work specifically supporting the Title III proceedings for the Board with relation to HTA, McKinsey will support the Board in the following ways:

- Coordinate and provide analysis related to development of the transformation plan and plan of arrangement for HTA
- Establishment of the HTA working group for Title III, including working group protocol, governance, cadence, targets and coordination
- Lead HTA working group for Title III, including leading meetings, developing core materials, workplans, agendas and coordination with HTA, AAFAF and its experts and advisors
- Develop transformation plan for HTA for Title III to include:
  - Operational stabilization plans focused on near and immediate term actions to maintain sustainable operations and launch capex programs with specific implementation plans, resourcing and costing supporting their delivery
  - Debt restructuring terms and plans, agreed with creditors to the extent possible
  - Detailed privatization/corporatization plans supported by financial models and market engagement
  - Action plans to implement all measures identified in the Fiscal Plans with additional measures to achieve Board targets
  - Governance and management plans that will enable delivery of actions
  - Stakeholder management plans and demonstrable success in engaging key stakeholderssuch as regulators
  - Macro-resource planning when required
  - Clear assessments of economic and social impacts on the people of Puerto Rico
  - Clear timelines for delivery of the plan
- Coordinate development of and approval by the Board of other submissions related to the Title III proceedings, including Plans of Arrangements, financial disclosure, implementation plans, contract assumption and rejection
- Work with Board management and Board HTA subcommittee to provide updates and take guidance on HTA transformation and Title III
- Monitor implementation of all aspects of the HTA transformation plans and Title III plans
- Escalating deviations from plans and defining solutions for compliance

#### FEES AND INVOICING:

McKinsey will be compensated on a firm fixed price basis, and will submit invoices monthly for services provided during that month, as set forth in the payment schedule below:

Period of Performance	Fee
October 2017	\$0*
November 2017	\$300,000**

## 

December 2017	\$300,000**	
January 2018	\$425,000	
February 2018	\$425,000	
March 2018	\$425,000	

McKinsey will submit invoices monthly, on or before the 25th day of each calendar month following the month during which the services were performed.

<sup>\*</sup>Due to the slow ramp up of work related to HTA post-Hurricane, McKinsey did not perform significant HTA-related work in October (under Attachment 3 Scope of Work for Title III Support for HTA of the Consulting Agreement) and has agreed to invoice \$0 for that month.

<sup>\*\*</sup> For November and December, McKinsey performed two (2) weeks of work per month, and has agreed to invoice \$300,000 for each month (based on McKinsey's standard \$150,000/week team bundle rate).



## SECOND AMENDMENT TO CONSULTING AGREEMENT BETWEEN MCKINSEY & COMPANY, INC. WASHINGTON DC AND THE FINANCIAL OVERSIGHT AND MANAGEMENT BOARD FOR PUERTO RICO FOR STRATEGIC CONSULTING SUPPORT RE COMMONWEALTH TITLE III SUPPORT

**THIS SECOND AMENDMENT** to the Consulting Agreement (the "Second Amendment") effective date of April 1, 2018, is entered into by and between McKinsey & Company, Inc. Washington D.C. ("McKinsey") and The Financial Oversight and Management Board for Puerto Rico (the "Board" or the "Client") (together, the "Parties").

WHEREAS, on or about July 3, 2017, McKinsey and the Board entered into a Consulting Agreement (the "Consulting Agreement") for strategic consulting support related to Commonwealth Title III Support (the "Services"); and

WHEREAS, effective November 1, 2017, the Parties amended the Consulting Agreement to expand the scope of services to support the Board in connection with the required re-construction of the fiscal plan post-Hurricane (the "First Amendment"); and

WHEREAS, the Parties now desire to make additional amendments the Consulting Agreement to extend its duration and make modifications to the scope of services, as set forth below; and

**NOW THEREFORE**, in consideration of the mutual covenants and agreements contained herein, the Parties hereto agree as follows:

#### 1. SERVICES.

For both "Commonwealth Title III Support" and "Title III Support for HTA", the period of performance shall be extended through June 30, 2019. For this period of performance, the scope of services for "Commonwealth Title III Support" is reflected in the "Second Amended Attachment 1 Scope of Work for Commonwealth Title III Support", attached hereto; and the scope of services for "Title III Support for HTA" is reflected in the "Second Amended Attachment 3 Scope of Work for Title III Support for HTA", attached hereto. For the avoidance of confusion, "Title III Support for PREPA", as memorialized in the Consulting Agreement, shall remain unchanged. If additional services, activities and/or deliverables are required outside of those described herein, the Parties will negotiate a further amendment to reflect that support.

#### 11. MISCELLANEOUS.

This Second Amendment, when executed by the Parties, shall be effective as of the date stated above. All understandings and agreements heretofore had between McKinsey and the Board with respect to the Services are merged into, or superseded by, this Second Amendment. This Second Amendment may be executed in any number of counterparts, each of which shall be deemed an original, but all of which when taken together shall constitute one and the same instrument. Except as amended and/or modified by this Second Amendment, all other terms of the Consulting Agreement and First Amendment shall remain in full force and effect, unaltered and unchanged by this Second Amendment.

IN WITNESS WHEREOF, the parties have executed this Second Amendment, effective as of the date indicated above.

The Financial Oversight and Management Board For Puerto Rico

McKinsey & Company, Inc., Washington D.C.

Name: Natalie A. Jaresko

Title: Executive Director

Name: Tyler Duvall
Title Partner

### SECOND AMENDED ATTACHMENT 3 Scope of Work for Title III Support for HTA

#### **PERIOD OF PERFORMANCE AND SCOPE:**

For **April 2018**, the scope of work shall be as described in the November 2017 Amended Attachment 1 Scope of Work for Title III Support for HTA.

From May 2018 – June 2019, the scope of work shall be as follows:

In regards to work specifically supporting the Title III proceedings for the Board with relation to HTA, McKinsey will support the Board in the following ways:

- Coordinate and provide analysis related to development of the transformation plan and plan of arrangement for HTA
- Establishment of the HTA working group for Title III, including working group protocol, governance, cadence, targets and coordination
- Lead HTA working group for Title III, including leading meetings, developing core materials, workplans, agendas and coordination with HTA, AAFAF and its experts and advisors
- Develop transformation plan for HTA for Title III to include:
  - Operational efficiency measures focused on near and immediate term actions to maintain sustainable operations
  - Capex program priorities and efficiency measures
  - Opportunities to increase revenues
  - Action plans to implement all measures identified in the Fiscal Plans with additional measures to achieve Board targets
  - Governance and management plans that will enable delivery of actions
  - Clear timelines for delivery of the plan
- Coordinate development of and approval by the Board of other submissions related to the Title III proceedings, including Plans of Arrangements, financial disclosure and implementation plans
- Work with Board management and Board HTA subcommittee to provide updates and take guidance on HTA transformation and Title III
- Monitor implementation of all aspects of the HTA transformation plans and Title III plans
- Escalating deviations from plans and defining solutions for compliance

#### **FEES AND INVOICING:**

McKinsey will be compensated on a firm fixed price basis, and will submit invoices monthly for services provided during that month, as set forth in the payment schedule below:

Period of Performance	Fee	
April 2018	\$425,000	
May 2018 – June 2019	\$310,000/month	

McKinsey will submit invoices monthly, on or before the 25th day of each calendar month following the month during which the services were performed.

## SECOND AMENDED ATTACHMENT 1 Scope of Work for Commonwealth Title III Support

#### PERIOD OF PERFORMANCE AND SCOPE:

For **April 2018**, the scope of work shall be as described in the November 2017 Amended Attachment 1 Scope of Work for Commonwealth Title III Support.

From May 2018 - June 2019, the scope of work shall be as follows:

Support for the Commonwealth Title III proceedings to the Board to include the following:

#### Advisor, Stakeholder, Litigation Support and Fiscal Plan Model:

- Prepare content, participate in, coordinate and lead cross advisor meetings and support stakeholder interactions
- Prepare content, participate in and advise the FOMB with respect to mediation sessions and Board meeting
- Prepare content and analyses and work alongside FOMB, government and stakeholders advisors with regards to development of Plan(s) of Adjustment
- Lead preparation of "best interests" analysis in coordination with other FOMB advisors
- Lead any further development, refinement or updates to fiscal plan and/or models working with Board staff, the Board and the Government
- Lead coordination with government advisors and government representatives on development, review and FOMB certification of any revised/new fiscal plan(s) and/or supporting materials
- Perform scenario analyses as requested by FOMB to assess impact of Hurricane Irma/Maria to Fiscal Plan
- Prepare analyses, support FOMB counsel and lead coordination of information diligence related to potential litigation involving the certified Fiscal Plan and/or other CW Title III matters
- Where required, provide expert testimony on the Fiscal Plan (2 per quarter) as well as analytical support for such expert testimony. If additional expert testimony is required, the Parties will negotiate additional fees.

#### **FEES AND INVOICING:**

McKinsey will be compensated on a firm fixed price basis, and will submit invoices monthly for services provided during that month, as set forth in the payment schedule below:

Period of Performance	Fee	
April 2018	\$1,940,000	
May 2018 – June 2019	\$1,417,500/month	

McKinsey will submit invoices (Monthly Fee Statement) on a monthly basis, on or before the 25th day of each calendar month following the month during which the services were performed.

### **EXHIBIT C**

## UNITED STATES DISTRICT COURT DISTRICT OF PUERTO RICO

X	
In re: THE FINANCIAL OVERSIGHT AND MANAGEMENT BOARD FOR PUERTO RICO,	PROMESA Title III
WINTER SERVICE OF THE PROPERTY OF THE SERVICE OF TH	No. 17 BK 3283-LTS
as representative of	(Jointly Administered)
THE COMMONWEALTH OF PUERTO RICO, et al.	
Debtors. <sup>1</sup>	

FOURTEENTH MONTHLY FEE STATEMENT OF MCKINSEY & COMPANY, INC. WASHINGTON D.C. FOR COMPENSATION FOR SERVICES RENDERED TO THE FINANCIAL OVERSIGHT AND MANAGEMENT BOARD FOR PUERTO RICO, AS REPRESENTATIVE OF DEBTORS, THE COMMONWEALTH OF PUERTO RICO FOR THE PERIOD FEBRUARY 1, 2019 THROUGH FEBRUARY 28, 2019

Name of Professional: McKinsey & Company, Inc. Washington D.C.

("McKinsey Washington")

Authorized to Provide Services to: The Financial Oversight and Management Board for

Puerto Rico, as Representative of the Debtors

Pursuant to PROMESA Section 315(b)

Period for which compensation

and reimbursement is sought: <u>February 1, 2019 – February 28, 2019</u>

Amount of compensation sought

as actual, reasonable and necessary: \$1,417,500.00

Amount of expense reimbursement sought

sought as actual, reasonable and necessary<sup>2</sup>: **\$0.00** 

Type of Fee Statement: Fourteenth Monthly Fee Statement:

Commonwealth Title III Support<sup>3</sup>

<sup>1</sup> The Debtors in these Title III Cases, along with each Debtor's respective Title III case number and the last four (4) digits of each Debtor's federal tax identification number, as applicable, are the (i) Commonwealth of Puerto Rico (Bankruptcy Case No. 17 BK 3283-LTS) (Last Four Digits of Federal Tax ID: 3481); (ii) Puerto Rico Sales Tax Financing Corporation ("COFINA") (Bankruptcy Case No. 17 BK 3284-LTS) (Last Four Digits of Federal Tax ID: 8474); (iii) Puerto Rico Highways and Transportation Authority ("HTA") (Bankruptcy Case No. 17 BK 3567-LTS) (Last Four Digits of Federal Tax ID: 3808); and (iv) Employees Retirement System of the Government of the Commonwealth of Puerto Rico ("ERS") (Bankruptcy Case No. 17 BK 3566-LTS) (Last Four Digits of Federal Tax ID: 9686). (Title III case numbers are listed as Bankruptcy Case numbers due to software limitations).

<sup>2</sup> McKinsey Washington provides services on a fixed fee basis, and as such, seeks no reimbursement of expenses.

<sup>3</sup> Notice of this Fourteenth Monthly Fee Statement (as defined herein) has been served in accordance with the Interim Compensation Procedures (as defined herein) and objections to payment of the amounts described in this Fourteenth Monthly Fee Statement shall be addressed in accordance with the Interim Compensation Procedures.

1. Pursuant to the *Interim Compensation Procedures*, first entered by the Court on November 8, 2017 [First Amended Order Setting Procedures for Interim Compensation and Reimbursement of Expenses of Professionals, Docket Number 1715] and amended on June 6, 2018 [Second Amended Order Setting Procedures for Interim Compensation and Reimbursement of Expenses of Professionals, Docket Number 3269] (the "Interim Compensation Procedures"), the applicable provisions of the United States Code (the "Bankruptcy Code"), the Federal Rules of Bankruptcy Procedure (the "Bankruptcy Rules"), and the Local Bankruptcy Rules for the United States Bankruptcy Court for the District of Puerto Rico (the "Local Rules"), McKinsey & Company, Inc. Washington DC ("McKinsey Washington"), strategic consultants to The Financial Oversight And Management Board For Puerto Rico (the "Debtors" or the "Board"), hereby serves this Fourteenth Monthly Fee Statement for the allowance of compensation for reasonable and necessary strategic consulting services and support that McKinsey Washington provided during the month of February 2019 (the "Fee Period") pursuant to the "Commonwealth Title III Support" Scope of Work ("Commonwealth Title III Scope of Work") of the consulting agreement between McKinsey Washington and the Board for consulting services in support of the Title III litigation (Contract dated July 3, 2017, with Amendment No. 1 effective November 1, 2017 and Amendment No. 2 effective April 1, 2018) (the "Consulting Agreement"), attached hereto as Exhibit A. Pursuant to the Interim Compensation Procedures, a Certification of Thomas Dohrmann, a Senior Partner of McKinsey Washington, regarding compliance with the statutory and legal authority cited above is attached hereto as Exhibit B, and a Certification of Natalie Jaresko, Executive Director of the Board, authorizing the submission of this Fourteenth Monthly Fee Statement, is attached as Exhibit C.

2. By this Fourteenth Monthly Fee Statement: Commonwealth Title III Support, McKinsey Washington seeks allowance of compensation for services rendered under the Consulting Agreement during the Fee Period in the amount of \$1,275,750.00 (which equals 90% of the compensation sought herein, in accordance with Section 2.c of the Interim Compensation Order).

#### **Summary of Services Rendered During the Fee Period**

- 3. During the Fee Period, McKinsey Washington provided a focused range of professional services as requested by the Board and reflected in the Commonwealth Title III Scope of Work.<sup>4</sup>
- 4. Included at <u>Exhibit D</u> is a detailed description of McKinsey Washington's scope of services, deliverables and team member activities, pursuant to the Commonwealth Title III Scope of Work during the Fee Period. Exhibit D also specifically identifies the McKinsey Washington team members who performed services during the Fee Period.
- 5. Included at Exhibit E is a copy of McKinsey Washington's monthly invoice<sup>5</sup> for fees incurred during the Fee Period pursuant to the Commonwealth Title III Scope of Work. As reflected in Exhibit E, McKinsey Washington incurred \$1,417,500.00 in fees during the Fee Period, and now seeks reimbursement for 90% of such fees (\$1,275,750.00).
- 6. McKinsey Washington's fees as agreed-upon in the Consulting Agreement and reflected in the invoice are based on the usual and customary fees McKinsey Washington charges to clients and are commensurate with the services performed.

<sup>&</sup>lt;sup>4</sup> McKinsey Washington is simultaneously serving separate monthly fee statements for services rendered pursuant to the other two (2) Scopes of Work under the Consulting Agreement.

<sup>&</sup>lt;sup>5</sup> The invoice included at Exhibit E reflects Puerto Rico withholding tax (29%). McKinsey Washington has calculated the proportion of work performed in Puerto Rico in a manner that is consistent with the terms of the Consulting Agreement.

- 7. The efforts expended by McKinsey Washington during the Fee Period have been commensurate with the size and complexity of these cases. In rendering these services, McKinsey Washington has made every effort to maximize the benefit to the Debtors, to work efficiently with the other professionals employed in these cases, and to leverage staff appropriately in order to minimize duplication of effort.
- 8. McKinsey Washington respectfully submits that the amounts applied for herein for professional services rendered on behalf of the Board in these cases to date are fair and reasonable given: (a) the time expended; (b) the nature and extent of the services performed at the time at which such services were rendered; and (c) the value of such services.

#### **Representations**

9. While every effort has been made to include all fees incurred by McKinsey Washington during the Fee Period, some fees may not be included in this Fourteenth Monthly Fee Statement: Commonwealth Title III Support due to certain unavoidable delays caused by accounting and processing during the Fee Period. McKinsey Washington reserves the right to make further application(s) for allowance of such fees not included herein. Subsequent fee statements and applications will be filed in accordance with the Bankruptcy Code, the Bankruptcy Rules, the Local Rules, and the Interim Compensation Procedures.

#### **Notice**

- 10. Notice of this Fourteenth Monthly Fee Statement: Commonwealth Title III Support has been or will be provided by overnight delivery or e-mail to:
  - i. attorneys for the Oversight Board, Proskauer Rose LLP, Eleven Times Square, New York, NY 10036, Attn: Martin J. Bienenstock, Esq. (mbienenstock@proskauer.com) and Ehud Barak, Esq.

- (ebarak@proskauer.com), and Proskauer Rose LLP, 70 West Madison Street, Chicago, IL 60602, Attn: Paul V. Possinger, Esq. (ppossinger@proskauer.com);
- ii. attorneys for the Oversight Board, O'Neill & Borges LLC, 250 Muñoz Rivera Ave., Suite 800, San Juan, PR 00918, Attn:Hermann D. Bauer, Esq. (hermann.bauer@oneillborges.com);
- iii. attorneys for the Puerto Rico Fiscal Agency and Financial Advisory Authority, O'Melveny & Myers LLP, Times Square Tower, 7 Times Square, New York, NY 10036, Attn: John J. Rapisardi, Esq. (jrapisardi@omm.com), Suzzanne Uhland, Esq. (suhland@omm.com), and Diana M. Perez, Esq. (dperez@omm.com);
- iv. attorneys for the Puerto Rico Fiscal Agency and Financial Advisory Authority, Marini Pietrantoni Muñiz LLC, MCS Plaza, Suite 500, 255 Ponce de León Ave, San Juan, PR 00917, Attn: Luis C. Marini-Biaggi, Esq. (lmarini@mpmlawpr.com) and Carolina Velaz-Rivero Esq. (cvelaz@mpmlawpr.com);
- v. the Office of the United States Trustee for the District of Puerto Rico, Edificio Ochoa, 500 Tanca Street, Suite 301, San Juan, PR 00901 (re: In re: Commonwealth of Puerto Rico);
- vi. attorneys for the Official Committee of Unsecured Creditors, Paul Hastings LLP, 200 Park Ave., New York, NY 10166, Attn: Luc. A Despins, Esq. (lucdespins@paulhastings.com);
- vii. attorneys for the Official Committee of Unsecured Creditors, Casillas, Santiago & Torres LLC, El Caribe Office Building, 53 Palmeras Street, Ste. 1601, San Juan, PR 00901, Attn: Juan J. Casillas Ayala, Esq. (jcasillas@cstlawpr.com) and Alberto J.E. Añeses Negrón, Esq. (aaneses@cstlawpr.com);
- viii. attorneys for the Official Committee of Retired Employees, Jenner & Block LLP, 919 Third Ave., New York, NY 10022, Attn: Robert Gordon, Esq. (rgordon@jenner.com) and Richard Levin, Esq. (rlevin@jenner.com), and Jenner & Block LLP, 353 N. Clark Street, Chicago, IL 60654, Attn: Catherine Steege, Esq. (csteege@jenner.com) and Melissa Root, Esq. (mroot@jenner.com);
- ix. attorneys for the Official Committee of Retired Employees, Bennazar, García & Milián, C.S.P., Edificio Union Plaza, PH-A, 416 Ave. Ponce de León, Hato Rey, PR 00918, Attn: A.J. Bennazar-Zequeira, Esq. (ajb@bennazar.org);
- x. the Puerto Rico Department of Treasury, PO Box 9024140, San Juan, PR 00902-4140, Attn: Reylam Guerra Goderich, Deputy Assistant of Central Accounting (Reylam.Guerra@hacienda.pr.gov); Omar E. Rodríguez Pérez,

CPA. Assistant Secretary Central of Accounting (Rodriguez.Omar@hacienda.pr.gov); Angel L. Pantoja Rodríguez, Deputy Internal Revenue Assistant Secretary of and Tax **Policy** (angel.pantoja@hacienda.pr.gov); Francisco Parés Alicea, Assistant Secretary Internal of Revenue and Tax **Policy** (francisco.pares@hacienda.pr.gov); and Francisco Peña Montañez, CPA, Assistant Secretary of the Treasury (Francisco.Pena@hacienda.pr.gov);

- xi. attorneys for the Fee Examiner, EDGE Legal Strategies, PSC, 252 Ponce de León Avenue, Citibank Tower, 12th Floor, San Juan, PR 00918, Attn: Eyck O. Lugo (elugo@edgelegalpr.com); and
- xii. attorneys for the Fee Examiner, Godfrey & Kahn, S.C., One East Main Street, Suite 500, Madison, WI 53703, Attn: Katherine Stadler (KStadler@gklaw.com).

WHEREFORE, McKinsey Washington respectfully requests payment by the Debtors of \$1,275,750.00 representing 90% of its fees incurred during the Fee Period and requested herein.

Dated: June 19, 2019

McKinsey & Company, Inc. Washington DC Washington DC

s/ Thomas Dohrmann

Thomas Dohrmann Senior Partner McKinsey & Company, Inc. Washington DC 1200 19th St NW #1000 Washington, DC 20036 Telephone: (202) 662-3100 Email: Thomas Dohrmann@Mckinsey.com

Strategic Consultant to the Debtors

### **EXHIBIT A**

Consulting Agreement

### Case:17-03283-LTS Doc#:8008 Filed:07/15/19 Entered:07/15/19 22:43:19 Desc: Main Document Page 65 of 223

#### PROPRIETARY and CONFIDENTIAL

#### CONSULTING AGREEMENT

McKinsey & Company, Inc. Washington D.C. ("McKinsey") and The Financial Oversight and Management Board for Puerto Rico (the "Board" or the "Client") hereby enter into the following terms effective July 3, 2017 in connection with consulting services that McKinsey provides to Client for Strategic Consulting support related to the Title III Litigation(the "Services").

- 1. <u>SERVICES</u>. The working arrangements, including scope of the Services and Deliverables (as defined below) will be described in each mutually-executed Scope of Work, attached hereto as individual Attachments and incorporated herein, and cannot be materially amended without mutual agreement of the Parties. In order to be able to complete the Services within the agreed timeframe and budget and to fulfill its responsibilities on a timely basis, McKinsey will rely on the Client's timely cooperation, including the Client and the Government of Puerto Rico's making available relevant data, information and personnel, performing any tasks or responsibilities assigned to the Client or the Government of Puerto Rico and notifying McKinsey of any issues or concerns the Client may have relating to the Services. The Client is solely responsible for ensuring that the Government of Puerto Rico cooperates with responding to requests for purposes of the Services. The parties will meet at mutually agreed times to discuss the progress of the Services and to exchange feedback. During the course of the Services, priorities may shift or unexpected events may occur which may necessitate changes to the Services. In this event, the parties will jointly discuss the anticipated impact on the Services and agree on any appropriate adjustments, including to the scope of work, timeframe and budget.
- 2. <u>COMPENSATION</u>. The Client shall compensate McKinsey on a Firm Fixed Price basis in connection with the Services, as set forth in the Attachments. Any payments made by the Board to McKinsey hereunder are expressed net of any deductions or withholdings that may be applicable in respect of taxes, duties or levies and the Client will pay those amounts to McKinsey, in cleared funds. The parties agree that McKinsey is solely responsible for any applicable withholding and payment of taxes with respect to McKinsey Personnel as required by law. Neither party undertakes, pursuant to his Agreement or otherwise, to perform or discharge any liability or obligation of the other party, whether regulatory or contractual, or to assume any responsibility whatsoever for the conduct of the business or operations of the other party. Consistent with the public purpose of the Client's mandate, this Agreement will be made publicly available subject to Section 5 below. McKinsey will invoice the Client for Deliverables in connection with the Services monthly or as otherwise set forth in the applicable Proposal. Except for Services provided under retainer, all invoices are to be paid in accordance with the court order setting procedures for interim compensation and reimbursement of professionals.
- 3. CONFIDENTIALITY. Subject to applicable public disclosure laws and the disclosure procedures established by Client that do not otherwise conflict with terms in this agreement, each Party agrees to keep confidential any confidential information furnished by either Party in connection with the Services ("Confidential Information"); provided, however, that the Client may disclose Confidential Information from McKinsey as necessary or desirable to carry out its statutory duties. The Client agrees to provide McKinsey prior notice of its intent to disclose Confidential Information from McKinsey. Without the Client's explicit consent, McKinsey will disclose Confidential Information only to its employees, agents and contractors who have a need to know and are bound to keep it confidential and will use Confidential Information only for purposes of performing the Services. Confidential Information shall be all information other than information that is (i) or becomes publicly available other than as a result of a breach of this agreement, (ii) already known to the Receiving Party, (iii) independently acquired or developed by the Receiving Party without violating any of its obligations under this agreement, or (iv) is legally required to be disclosed. All documents supplied by the Receiving Party Client in connection with the services hereunder will, upon written request, be returned by the Receiving Party to the Disclosing Party or destroyed, provided that the Receiving Party may retain a copy for archival purposes. In performing the Services, McKinsey will use and rely primarily on the Confidential Information and on information available from public sources without having independently verified the same and does not assume responsibility for the accuracy or completeness of the Confidential Information or such other publicly available information and Section 5 herein.
- 4. <u>INTELLECTUAL PROPERTY</u>. Upon payment in full of McKinsey's Fees associated with the relevant Services, the Client will own all reports, financial models and other deliverables prepared for and furnished to the Client by McKinsey in connection with the Services (the "Deliverables"), save that McKinsey retains ownership of all concepts, know-how, tools, frameworks, models, and industry perspectives developed or enhanced outside of or in connection with the Services (the "McKinsey Tools"), it being understood that none of the McKinsey Tools will contain the Client's

## Case:17-03283-LTS Doc#:8008 Filed:07/15/19 Entered:07/15/19 22:43:19 Desc: Main Document Page 66 of 223

Confidential Information. To the extent the Deliverables include any McKinsey Tools, McKinsey hereby grants the Client a non-exclusive, non-transferable, non-sublicenseable, worldwide, royalty-free license to use and copy the McKinsey Tools solely as part of the Deliverables and subject to the limitations herein on disclosure of McKinsey materials and publicity.

- 5. <u>DISCLOSURE OF McKINSEY MATERIALS; PUBLICITY</u>. McKinsey's work for the Client is confidential and for the Client's internal use only; provided, however, the Client may disclose such work to the extent such disclosure is necessary or desirable to carrying out the Client's statutory duties. The Client agrees that it will not disclose McKinsey's name in relation to any disclosure of work hereunder without McKinsey's consent. McKinsey will not disclose the Deliverables to any third parties (including any non-voting Board members) without the Client's prior written permission. McKinsey further agrees not to use the Client's name in any communication with any third party without the other party's prior written permission, including in press releases or other public announcements. If the Client receives a public records request for Deliverables or other documents containing McKinsey information, the Client will allow McKinsey the ability to review the documents prior to disclosure to advise if the documents contain information subject to an exception or exemption to the relevant public records law.
- 6. <u>SERVING COMPETITORS</u>. It is McKinsey's long-standing policy to serve competing clients and clients with potentially conflicting interests as well as counter-parties in merger, acquisition and alliance opportunities, and to do so without compromising McKinsey's professional responsibility to maintain the confidentiality of client information. Consistent with such practice and McKinsey's confidentiality obligations to its other clients, McKinsey is not able to advise or consult with the Client about McKinsey's serving the Client's competitors or other parties. To avoid situations of potential conflict, McKinsey will not, for a period of one year following an engagement for the Client, assign any consultant who receives Confidential Information in connection with such engagement to a competitively sensitive project, including a directly-conflicting engagement with the Government of Puerto Rico. Notwithstanding the foregoing, the Client understands and agrees that so long as McKinsey has appropriate procedures in place to mitigate any potential conflict, it may serve the Government of Puerto Rico on related matters.

#### 7. INDEMNIFICATION.

- (a) Deliverables produced hereunder are not intended as a substitute for financial, investment, legal, accounting or other professional advice, and McKinsey does not intend to supplant the Client or the Government of Puerto Rico's management or other decision-making bodies.
- (b) The Client and the Government of Puerto Rico remain solely responsible for its decisions, actions, use of the Deliverables and compliance with applicable laws, rules and regulations. McKinsey agrees to indemnify and hold the Client harmless from and against all loss, liability, damage, cost, or expense (including reasonable attorney fees) ("Losses") to the extent those Losses are determined by a final, non-appealable order or arbitral award to have resulted from McKinsey's gross negligence or willful misconduct in the performance of the Services.
- (c) The Client agrees to indemnify and hold McKinsey harmless from any Losses (including the costs of McKinsey's professional time) relating to the Services (including any Losses asserted by the Client, its agents or representatives, or third parties and any Losses sustained by McKinsey when participating in any legal, regulatory, or administrative proceeding relating to the Services), except to the extent those Losses are determined by a final, non-appealable order or arbitral award to have resulted from McKinsey's gross negligence or willful misconduct in the performance of the Services.
- (d) The Client further indemnifies McKinsey, including any member, officer or employee thereof including but not limited to the Revitalization Coordination role, in any instance where it is a party, or is threatened to be made a party, to any threatened, pending or completed action, suit or proceeding, whether civil, criminal, administrative or investigative, against judgments, fines, amounts paid in settlement and expenses (including attorneys' fees) actually and reasonably incurred by him or her in connection with such action, suit or proceeding, unless it acted with bad faith or engaged in intentional misconduct and, with respect to any criminal action or proceeding, unless it knew or should have known the conduct was unlawful. The termination of any act, suit or proceeding by judgment, order, settlement, conviction, or upon a plea of nolo contender or its equivalent, shall not, of itself, create a presumption that McKinsey (or any of its members, officers or employees) did not satisfy these standards.

#### Case:17-03283-LTS Doc#:8008 Filed:07/15/19 Entered:07/15/19 22:43:19 Document Page 67 of 223

Neither party will be liable for any lost profits or other indirect, consequential, incidental, punitive or special damages. In no event shall McKinsey's liability to the Client in connection with the Services relating to an engagement for the Client exceed the amount paid to McKinsev by the Client in connection with such engagement.

- 8. AUTHORITY OF THE BOARD. The Client represents and warrants it has the authority to enter into this Agreement for the Services. In the event that it is determined that the Client did not have authority to authorize all or part of this agreement, McKinsey may make the sole determination as to whether to terminate the Agreement according to Section 10 herein, or continue with those parts of the Services for which the Client does have authority. The Client agrees to indemnify and hold McKinsey harmless from any Losses (including the costs of McKinsey's professional time) resulting from a breach of this Section 8 and/or a misrepresentation by the Client of authority to act (including any Losses asserted by the Client, its agents or representatives, or third parties and any Losses sustained by McKinsey when participating in any legal, regulatory, or administrative proceeding relating to the Services).
- 9. CONFLICTS OF INTEREST. The Client agrees that performance of Services hereunder shall not conflict McKinsey from serving the Government of Puerto Rico or any stakeholders to the work, subject to the restrictions in Section 6 – "Serving Competitors."
- 10. TERM AND TERMINATION. This agreement takes effect on the date the Services commenced and shall continue until terminated in accordance with its terms. Either party may terminate the Services at any time effective upon 30 days written notice to the other. In the event of any termination, the Client will pay McKinsey for the work completed up to the effective date of termination.
- 11. MISCELLANEOUS. This agreement and the Proposals constitute the entire agreement between the parties, and there are no prior or contemporaneous oral or written representations, understandings or agreements relating to this subject matter that are not fully expressed herein or therein. This agreement and the Proposals shall be governed by and construed in accordance with the laws of the State of New York without regard to conflicts of law principles and shall inure to the benefit of and be binding on the successors and assigns of the Client and McKinsey. The following Sections shall survive the completion or any termination of the Services: 3 (Confidentiality), 4 (Intellectual Property), 5 (Disclosure of McKinsey Materials; Publicity), 6 (Serving Competitors), 7 (Indemnification), 8 (Term and Termination) and 9 (Miscellaneous) and any other provision which by law or by its nature should survive. Neither party may assign its rights or obligations under this agreement to any person or entity without the written consent of the other party, not to be unreasonably withheld, provided, however, that either party may assign its rights and obligations under this agreement to its affiliates upon reasonable written notice to the other party but without the written consent of the other party. Assignment shall not relieve either party of its obligations hereunder. McKinsey is an independent contractor and not the Client's agent or fiduciary. Notwithstanding any course of dealings of the parties at any time or any statement to the contrary contained therein, no purchase order, invoice or other similar document issued by a party shall be construed to modify the terms of this agreement. Rights and remedies provided in this agreement are cumulative and not exclusive of any right or remedy provided at law or in equity.

The Financial Oversight and Management Board for Puerto Rico (Client)

McKinsey & Company, Inc., Washington D.C.

Vstalie a. Caresko

Name: Natalie A. Jaresko Title: **Executive Director** 

Date: Sept. 12, 2017 Name: Tyler Duvall Title: Partner

Date: September 8, 2017

# ATTACHMENT 1 Scope of Work For Commonwealth Title III Support

#### Services:

In regards to support for the Commonwealth Title III proceedings to the Board to include:

#### Activities:

- Participation in and coordination of cross advisor meetings (Board, Commonwealth and/or Stakeholders) regarding Title III related matters
- Preparation of materials necessary for supporting Fiscal Plan litigation, which could include:
  - Assemble fact base regarding process for creation, stress testing and certification of the fiscal plan
  - Assemble fact base regarding additional analyses created for the FOMB with respect to evaluating/stress testing the FY18 fiscal plan
  - Collect and summarize key input sources and supporting analysis for key fiscal plan assumptions
  - Assemble fact base regarding process and supporting analysis used to identify and evaluate key measures proposed and finally included in the fiscal plan
  - Prepare and/or evaluate alternative fiscal plan scenario analyses in support of requested alternative contexts
  - Prepare analyses in support of litigation activities
- As needed, ad-hoc analyses and/or responses to questions regarding litigation or potential litigation relating to the Fiscal Plan or other Commonwealth Title III matters
- As applicable to McKinsey's Services regarding FOMB fiscal plans and work relative to the Commonwealth and its instrumentalities, it is the expectation of McKinsey and the Board that as part of the Services McKinsey shall:
  - Provide expert testimony (at most 2 per quarter)
  - Participate in and/or assist the Board with mediation sessions and Board meetings or conferences, which may include presentations
  - Provide support at related stakeholder interactions, which may include presentations

#### Deliverable:

• Monthly report regarding liquidity performance and strategic choices on liquidity related to Title III proceedings and/or ad hoc analysis performed within that month.

#### Support Structure and Cost:

- The cost for this work will be \$740,000 per month and will continue so long as the Commonwealth Title III process continues or the Board no longer believes the support is necessary.
- If additional deliverables are required by McKinsey beyond this core support this contract will be amended to reflect any required support.

#### **Payment Schedule**

McKinsey will submit a Monthly Fee Statement for the deliverables provided on or before the 25<sup>th</sup> day of each calendar month.

# ATTACHMENT 2 Scope of Work for Title III Support for PREPA

#### **Services:**

In regards to work specifically supporting the Title III proceedings for the Board with relation to PREPA, McKinsey will support the Board in the following ways:

## 1. Coordinate and provide analysis related to development of the transformation plan and plan of arrangement for PREPA

#### Activities:

The core activities include working directly with the Board, the Executive Director and Board Staff in the following areas (as well as ad hoc and as needed support):

- Establishment of the PREPA working group for Title III, including working group protocol, governance, cadence, targets and coordination
- Lead PREPA working group for Title III, including leading meetings, developing core materials, workplans, agendas and coordination with PREPA, AAFAF and its experts and advisors
- Develop transformation plan for PREPA for Title III which includes but is not limited to:
  - Operational stabilization plans focused on near and immediate term actions to maintain sustainable operations and launch capex programs with specific implementation plans, resourcing and costing supporting their delivery
    - Debt restructuring terms and plans, agreed with creditors to the extent possible
  - Detailed privatization/corporatization plans supported by financial models and market engagement
  - Detailed action plans to implement all measures identified in the Fiscal Plans with additional measures to achieve Board targets
    - Governance and management plans that will enable delivery of actions
    - Stakeholder management plans and demonstrable success in engaging key stakeholders such as regulators
    - Macro-resource planning when required (e.g. updated IRP for PREPA)
    - Clear assessments of economic and social impacts on the people of Puerto Rico
    - Clear timelines for delivery of the plan
- Coordinate development of and approval by the Board of other submissions related to the Title III proceedings, including Plans of Arrangements, financial disclosure, implementation plans, contract assumption and rejection
- Work with Board management and Board PREPA subcommittee to provide updates and take guidance on PREPA transformation and Title III
- Monitor implementation of all aspects of the PREPA transformation plans and Title III plans
- Escalating deviations from plans and defining solutions for compliance

- Conduct limited market engagement as necessary to identify potential privatization options for PREPA
- Lead development of an integrated resource plan for PREPA to support the Transformation Plan in coordination with PREC and PREPA
- As applicable to McKinsey's Services regarding FOMB fiscal plans and work relative to the Commonwealth and its instrumentalities, it is the expectation of McKinsey and the Board that as part of the Services McKinsey shall:
  - Provide expert testimony (at most 2 per quarter)
  - Participate in and/or assist the Board with mediation sessions and Board meetings or conferences, which may include presentations
  - Provide support at related stakeholder interactions, which may include presentations

#### Deliverables:

A monthly report describing progress against transformation objectives, as well as specific supporting analyses, including:

- Detailed action plans, including e.g. structural solutions, governance, likely economic impacts and operational stabilization
- Synopsis of market perspectives related to different potential options
- Integrated resource plan

#### Support Structure and Cost:

- The cost for this work will be \$740,000 per month and will continue so long as the Title III process continues or the Board no longer believes the support is necessary.
- If additional deliverables are required by McKinsey beyond this core support this contract will be amended to reflect any required support.

#### **Payment Schedule**

McKinsey will submit a Monthly Fee Statement for the deliverables provided on or before the 25<sup>th</sup> day of each calendar month.

# ATTACHMENT 2 Scope of Work for Title III Support for HTA

#### **Services:**

In regards to work specifically supporting the Title III proceedings for the Board with relation to HTA, McKinsey will support the Board in the following ways:

## Coordinate and provide analysis related to development of the transformation plan and plan of arrangement for HTA

#### Activities:

The core activities include working directly with the Board, the Executive Director and Board Staff in the following areas (as well as ad hoc and as needed support):

- Establishment of the HTA working group for Title III, including working group protocol, governance, cadence, targets and coordination
- Lead HTA working group for Title III, including leading meetings, developing core materials, workplans, agendas and coordination with HTA, AAFAF and its experts and advisors
- Develop transformation plan for HTA for Title III which includes but is not limited to:
  - Operational stabilization plans focused on near and immediate term actions to maintain sustainable operations and launch capex programs with specific implementation plans, resourcing and costing supporting their delivery
    - Debt restructuring terms and plans, agreed with creditors to the extent possible
  - Detailed privatization/corporatization plans supported by financial models and market engagement
  - Action plans to implement all measures identified in the Fiscal Plans with additional measures to achieve Board targets
    - Governance and management plans that will enable delivery of actions
    - Stakeholder management plans and demonstrable success in engaging key stakeholders such as regulators
    - Macro-resource planning when required
    - Clear assessments of economic and social impacts on the people of Puerto Rico
    - Clear timelines for delivery of the plan
- Coordinate development of and approval by the Board of other submissions related to the Title III proceedings, including Plans of Arrangements, financial disclosure, implementation plans, contract assumption and rejection
- Work with Board management and Board HTA subcommittee to provide updates and take guidance on HTA transformation and Title III
- Monitor implementation of all aspects of the HTA transformation plans and Title III plans
- Escalating deviations from plans and defining solutions for compliance
- Support litigation related to the HTA proceedings, which has commenced

# Case:17-03283-LTS Doc#:8008 Filed:07/15/19 Entered:07/15/19 22:43:19 Desc: Main Document Page 73 of 223

- As applicable to McKinsey's Services regarding FOMB fiscal plans and work relative to the Commonwealth and its instrumentalities, it is the expectation of McKinsey and the Board that as part of the Services McKinsey shall:
  - Provide expert testimony (at most 2 per quarter)
  - Participate in and/or assist the Board with mediation sessions and Board meetings or conferences, which may include presentations
  - Provide support at related stakeholder interactions, which may include presentations

#### Deliverables:

A monthly report describing progress against transformation objectives, as well as specific supporting analyses, including:

- Detailed action plans, including e.g. structural solutions, governance, likely economic impacts and operational stabilization
- Synopsis of market perspectives related to different potential options
- Integrated resource plan

### Support Structure and Cost:

- The cost for this work will be \$720,000 per month and will continue so long as the HTA Title III process continues or the Board no longer believes the support is necessary.
- If additional deliverables are required by McKinsey beyond this core support, this contract will be amended to reflect any required support.

### **Payment Schedule**

McKinsey will submit a Monthly Fee Statement for the deliverables provided on or before the 25<sup>th</sup> day of each calendar month.

### FIRST AMENDMENT TO CONSULTING AGREEMENT BETWEEN MCKINSEY & COMPANY, INC. WASHINGTON DC AND THE FINANCIAL OVERSIGHT AND MANAGEMENT BOARD FOR PUERTO RICO FOR STRATEGIC CONSULTING SUPPORT RE COMMONWEALTH TITLE III SUPPORT

THIS FIRST AMENDMENT to the Consulting Agreement (the "First Amendment") effective date of November 1, 2017 is entered into by and between McKinsey & Company, Inc. Washington D.C. ("McKinsey") and The Financial Oversight and Management Board for Puerto Rico (the "Board" or the "Client") (together, the "Parties).

WHEREAS, on or about July 3, 2017, McKinsey and the Board entered into a Consulting Agreement (the "Consulting Agreement") for strategic consulting support related to Commonwealth Title III Support (the "Services"); and

WHEREAS, following Hurricanes Maria and Irma, the Parties wish to expand the scope of services under the Consulting Agreement to support the Board's in connection with the required re-construction of the fiscal plan post-Hurricane; and

WHEREAS, the Parties now desire to amend the Consulting Agreement to reflect the new understanding between the Parties as set forth below;

NOW THEREFORE, in consideration of the mutual covenants and agreements contained herein, the Parties hereto agree as follows:

#### SERVICES.

"Attachment 1 Scope of Work for Commonwealth Title III Support" of the Consulting Agreement is hereby replaced in its entirety with the "Amended Attachment 1 Scope of Work for Commonwealth Title III Support", attached hereto; and "Attachment 3 Scope of Work for Title III Support for HTA" of the Consulting Agreement is hereby replaced in its entirety with the "Amended Attachment 3 Scope of Work for Title III Support for HTA", attached hereto. For the avoidance of confusion, "Attachment 2 Scope of Work for Title III Support for PREPA" of the Consulting Agreement shall remain unchanged. If additional activities and/or deliverables are required outside of those described herein, the Parties will negotiate a further amendment to reflect that support.

#### 11. MISCELLANEOUS.

This First Amendment, when executed by the Parties, shall be effective as of the date stated above. All understandings and agreements heretofore had between McKinsey and the Board with respect to the Services are merged into, or superseded by, this First Amendment. This First Amendment may be executed in any number of counterparts, each of which shall be deemed an original, but all of which when taken together shall constitute one and the same instrument. Except as amended and/or modified by this First Amendment, all other terms of the Consulting Agreement shall remain in full force and effect, unaltered and unchanged by this First Amendment.

IN WITNESS WHEREOF, the parties have executed this First Amendment, effective as of the date indicated above.

The Financial Oversight and Management Board For Puerto Rico

Name: Natalie A. Jaresko

Title: Executive Director

Date:

McKinsey & Company, Inc., Washington D.C.

Name: Tyler Duvall

Title Principal

Date: March 8, 2018

### AMENDED ATTACHMENT 1 Scope of Work For Commonwealth Title III Support

#### PERIOD OF PERFORMANCE:

November 1, 2017 - March 31, 2018

#### **SCOPE:**

Support for the Commonwealth Title III proceedings to the Board to include the following:

#### I. Measure:

- Revising fiscal measures contained in the March 13th Certified Fiscal Plan to reflect both magnitude of impact and feasibility of implementation post-hurricanes
- Developing new and augmented measures (e.g., agency-specific right-sizing measures) to achieve structural balance in post-hurricanes fiscal projections, including savings attributable to workflow reduction and demographic shifts
- Liaising with Government to incorporate updated data (e.g., healthcare population assumptions) and other inputs relevant to fiscal reform revisions
- Providing perspective on implementation planning and necessary support required for high-priority measures
- · Coordinating weekly problem solving with FOMB staff, FOMB leadership and Board members, as needed
- Preparing documents and other support for listening session dedicated to measures redevelopment
- Providing Independent Board perspective of potential revised fiscal reforms, including measure-specific targets and initiatives to capture fiscal value
- Preparing presentations and documents for public listening sessions, creditor sessions and other stakeholder engagement on fiscal measures
- Providing support models and documentation for sizing of specific levers

#### II. Baseline and Macro:

- Reviewing full certified March 13<sup>th</sup> Fiscal Plan revenue and expenditure build (business-as-usual baseline) to identify major areas of impact post-Hurricane (e.g., based on population changes / movements, infrastructure impacted, etc.)
- Working with Board demographers and macroeconomists to triangulate major macroeconomic, rev/exp build assumptions across top-down and bottom-up data sources (incl., reports, real-time data, expert interviews) to identify new figures to represent major factors / assumptions
- Ensuring any new assumptions are incorporated within the comprehensive fiscal model
- Preparing documents and other support for listening session dedicated to macroeconomic, rev/exp build assumptions
- Providing Independent Board perspective on updated fiscal plan baseline in post-Maria context
- Preparing presentations and documents for public listening sessions, creditor sessions and other stakeholder engagement on fiscal measures
- Providing support models and documentation for new baseline

### III. Advisor, Stakeholder, Litigation Support and Fiscal Plan Model:

- Prepare content, participate in, coordinate and lead cross advisor meetings and support stakeholder interactions
- Prepare content, participate in and advise the FOMB with respect to mediation sessions and Board meetings
- Continue development and refinement overall fiscal plan model working with Board staff, the Board and the Government
- Perform scenario analyses as requested by FOMB to assess impact of Hurricane Irma/Maria to Fiscal Plan

- Lead coordination with government advisors and government representatives on development, review and FOMB certification of any revised/new fiscal plan(s) and/or supporting materials
- Ad-hoc analyses and/or responses to questions regarding litigation and potential litigation related to Fiscal Plan and CW Title III
- Where required, provide expert testimony on the Fiscal Plan (2 per quarter) as well as analytical support for such expert testimony.

### FEES AND INVOICING:

McKinsey will be compensated on a firm fixed price basis, and will submit invoices monthly for services provided during that month, as set forth in the payment schedule below:

Period of Performance	Fee		
November 2017	\$2,220,000		
December 2017	\$1,650,000*		
January 2018	\$1,940,000		
February 2018	\$1,940,000		
March 2018	\$1,940,000		

<sup>\*</sup> McKinsey's monthly fixed fee for December 2017 has been prorated to reflect a shorter working month in light of the holidays and office closure.

McKinsey will submit invoices (Monthly Fee Statement) on a monthly basis, on or before the 25th day of each calendar month following the month during which the services were performed.

### AMENDED ATTACHMENT 3 Scope of Work For Title III Support for HTA

### PERIOD OF PERFORMANCE:

November 1, 2017 - March 31, 2018

#### SCOPE:

In regards to work specifically supporting the Title III proceedings for the Board with relation to HTA, McKinsey will support the Board in the following ways:

- Coordinate and provide analysis related to development of the transformation plan and plan of arrangement for HTA
- Establishment of the HTA working group for Title III, including working group protocol, governance, cadence, targets and coordination
- Lead HTA working group for Title III, including leading meetings, developing core materials, workplans, agendas and coordination with HTA, AAFAF and its experts and advisors
- Develop transformation plan for HTA for Title III to include:
  - Operational stabilization plans focused on near and immediate term actions to maintain sustainable operations and launch capex programs with specific implementation plans, resourcing and costing supporting their delivery
  - Debt restructuring terms and plans, agreed with creditors to the extent possible
  - Detailed privatization/corporatization plans supported by financial models and market engagement
  - Action plans to implement all measures identified in the Fiscal Plans with additional measures to achieve Board targets
  - Governance and management plans that will enable delivery of actions
  - Stakeholder management plans and demonstrable success in engaging key stakeholderssuch as regulators
  - Macro-resource planning when required
  - Clear assessments of economic and social impacts on the people of Puerto Rico
  - Clear timelines for delivery of the plan
- Coordinate development of and approval by the Board of other submissions related to the Title III proceedings, including Plans of Arrangements, financial disclosure, implementation plans, contract assumption and rejection
- Work with Board management and Board HTA subcommittee to provide updates and take guidance on HTA transformation and Title III
- Monitor implementation of all aspects of the HTA transformation plans and Title III plans
- Escalating deviations from plans and defining solutions for compliance

### FEES AND INVOICING:

McKinsey will be compensated on a firm fixed price basis, and will submit invoices monthly for services provided during that month, as set forth in the payment schedule below:

Period of Performance	Fee
October 2017	\$0*
November 2017	\$300,000**

# 

December 2017	\$300,000**	
January 2018	\$425,000	
February 2018	\$425,000	
March 2018	\$425,000	

McKinsey will submit invoices monthly, on or before the 25th day of each calendar month following the month during which the services were performed.

<sup>\*</sup>Due to the slow ramp up of work related to HTA post-Hurricane, McKinsey did not perform significant HTA-related work in October (under Attachment 3 Scope of Work for Title III Support for HTA of the Consulting Agreement) and has agreed to invoice \$0 for that month.

<sup>\*\*</sup> For November and December, McKinsey performed two (2) weeks of work per month, and has agreed to invoice \$300,000 for each month (based on McKinsey's standard \$150,000/week team bundle rate).



# SECOND AMENDMENT TO CONSULTING AGREEMENT BETWEEN MCKINSEY & COMPANY, INC. WASHINGTON DC AND THE FINANCIAL OVERSIGHT AND MANAGEMENT BOARD FOR PUERTO RICO FOR STRATEGIC CONSULTING SUPPORT RE COMMONWEALTH TITLE III SUPPORT

**THIS SECOND AMENDMENT** to the Consulting Agreement (the "Second Amendment") effective date of April 1, 2018, is entered into by and between McKinsey & Company, Inc. Washington D.C. ("McKinsey") and The Financial Oversight and Management Board for Puerto Rico (the "Board" or the "Client") (together, the "Parties").

WHEREAS, on or about July 3, 2017, McKinsey and the Board entered into a Consulting Agreement (the "Consulting Agreement") for strategic consulting support related to Commonwealth Title III Support (the "Services"); and

WHEREAS, effective November 1, 2017, the Parties amended the Consulting Agreement to expand the scope of services to support the Board in connection with the required re-construction of the fiscal plan post-Hurricane (the "First Amendment"); and

WHEREAS, the Parties now desire to make additional amendments the Consulting Agreement to extend its duration and make modifications to the scope of services, as set forth below; and

**NOW THEREFORE**, in consideration of the mutual covenants and agreements contained herein, the Parties hereto agree as follows:

### 1. SERVICES.

For both "Commonwealth Title III Support" and "Title III Support for HTA", the period of performance shall be extended through June 30, 2019. For this period of performance, the scope of services for "Commonwealth Title III Support" is reflected in the "Second Amended Attachment 1 Scope of Work for Commonwealth Title III Support", attached hereto; and the scope of services for "Title III Support for HTA" is reflected in the "Second Amended Attachment 3 Scope of Work for Title III Support for HTA", attached hereto. For the avoidance of confusion, "Title III Support for PREPA", as memorialized in the Consulting Agreement, shall remain unchanged. If additional services, activities and/or deliverables are required outside of those described herein, the Parties will negotiate a further amendment to reflect that support.

#### 11. MISCELLANEOUS.

This Second Amendment, when executed by the Parties, shall be effective as of the date stated above. All understandings and agreements heretofore had between McKinsey and the Board with respect to the Services are merged into, or superseded by, this Second Amendment. This Second Amendment may be executed in any number of counterparts, each of which shall be deemed an original, but all of which when taken together shall constitute one and the same instrument. Except as amended and/or modified by this Second Amendment, all other terms of the Consulting Agreement and First Amendment shall remain in full force and effect, unaltered and unchanged by this Second Amendment.

IN WITNESS WHEREOF, the parties have executed this Second Amendment, effective as of the date indicated above.

The Financial Oversight and Management Board For Puerto Rico

McKinsey & Company, Inc., Washington D.C.

Name: Natalie A. Jaresko

Title: Executive Director

Name: Tyler Duvall
Title Partner

### SECOND AMENDED ATTACHMENT 3 Scope of Work for Title III Support for HTA

### **PERIOD OF PERFORMANCE AND SCOPE:**

For **April 2018**, the scope of work shall be as described in the November 2017 Amended Attachment 1 Scope of Work for Title III Support for HTA.

From May 2018 – June 2019, the scope of work shall be as follows:

In regards to work specifically supporting the Title III proceedings for the Board with relation to HTA, McKinsey will support the Board in the following ways:

- Coordinate and provide analysis related to development of the transformation plan and plan of arrangement for HTA
- Establishment of the HTA working group for Title III, including working group protocol, governance, cadence, targets and coordination
- Lead HTA working group for Title III, including leading meetings, developing core materials, workplans, agendas and coordination with HTA, AAFAF and its experts and advisors
- Develop transformation plan for HTA for Title III to include:
  - Operational efficiency measures focused on near and immediate term actions to maintain sustainable operations
  - Capex program priorities and efficiency measures
  - Opportunities to increase revenues
  - Action plans to implement all measures identified in the Fiscal Plans with additional measures to achieve Board targets
  - Governance and management plans that will enable delivery of actions
  - Clear timelines for delivery of the plan
- Coordinate development of and approval by the Board of other submissions related to the Title III proceedings, including Plans of Arrangements, financial disclosure and implementation plans
- Work with Board management and Board HTA subcommittee to provide updates and take guidance on HTA transformation and Title III
- Monitor implementation of all aspects of the HTA transformation plans and Title III plans
- Escalating deviations from plans and defining solutions for compliance

### **FEES AND INVOICING:**

McKinsey will be compensated on a firm fixed price basis, and will submit invoices monthly for services provided during that month, as set forth in the payment schedule below:

Period of Performance	Fee
April 2018	\$425,000
May 2018 – June 2019	\$310,000/month

McKinsey will submit invoices monthly, on or before the 25th day of each calendar month following the month during which the services were performed.

# SECOND AMENDED ATTACHMENT 1 Scope of Work for Commonwealth Title III Support

### PERIOD OF PERFORMANCE AND SCOPE:

For **April 2018**, the scope of work shall be as described in the November 2017 Amended Attachment 1 Scope of Work for Commonwealth Title III Support.

From May 2018 - June 2019, the scope of work shall be as follows:

Support for the Commonwealth Title III proceedings to the Board to include the following:

### Advisor, Stakeholder, Litigation Support and Fiscal Plan Model:

- Prepare content, participate in, coordinate and lead cross advisor meetings and support stakeholder interactions
- Prepare content, participate in and advise the FOMB with respect to mediation sessions and Board meeting
- Prepare content and analyses and work alongside FOMB, government and stakeholders advisors with regards to development of Plan(s) of Adjustment
- Lead preparation of "best interests" analysis in coordination with other FOMB advisors
- Lead any further development, refinement or updates to fiscal plan and/or models working with Board staff, the Board and the Government
- Lead coordination with government advisors and government representatives on development, review and FOMB certification of any revised/new fiscal plan(s) and/or supporting materials
- Perform scenario analyses as requested by FOMB to assess impact of Hurricane Irma/Maria to Fiscal Plan
- Prepare analyses, support FOMB counsel and lead coordination of information diligence related to potential litigation involving the certified Fiscal Plan and/or other CW Title III matters
- Where required, provide expert testimony on the Fiscal Plan (2 per quarter) as well as analytical support for such expert testimony. If additional expert testimony is required, the Parties will negotiate additional fees.

### **FEES AND INVOICING:**

McKinsey will be compensated on a firm fixed price basis, and will submit invoices monthly for services provided during that month, as set forth in the payment schedule below:

Period of Performance	Fee	
April 2018	\$1,940,000	
May 2018 – June 2019	\$1,417,500/month	

McKinsey will submit invoices (Monthly Fee Statement) on a monthly basis, on or before the 25th day of each calendar month following the month during which the services were performed.

### **EXHIBIT B**

Certification of McKinsey Washington Senior Partner Thomas Dohrmann

# UNITED STATES DISTRICT COURT DISTRICT OF PUERTO RICO

X	PROMESA
In re:	Title III
THE FINANCIAL OVERSIGHT AND MANAGEMENT BOARD FOR PUERTO RICO,	
as representative of	No. 17 BK 3283-LTS
THE COMMONWEALTH OF PUERTO RICO, et al.	(Jointly Administered)
Debtors.	

### CERTIFICATION OF THOMAS DOHRMANN

- I, Thomas Dohrmann, hereby declare the following under penalty of perjury:
- 1. I am one of the McKinsey Washington Partners providing consulting services related to the above-captioned Title III case;
- 2. I have been involved in, and managed the provision of professional services rendered by McKinsey Washington as strategic consultant to The Financial Oversight And Management Board For Puerto Rico, as representative of Debtors and am generally familiar with the work performed by the Partners, managers, associates, and other persons in the Firm;
- 3. The facts set forth in the foregoing Fourteenth Monthly Fee Statement: Commonwealth Title III Support are true and correct to the best of my knowledge, information, and belief;
- 4. I have reviewed the Interim Compensation Procedures and believe that McKinsey Washington's Fourteenth Monthly Fee Statement: Commonwealth Title III Support complies therewith; and
- 5. In accordance with Section 11.a. of the Interim Compensation Procedures, I hereby certify as follows:
  - i. No public servant of the Department of Treasury is a party to or has any interest in the gains or benefits derived from the Consulting Agreement (the contract) that is the basis of this invoice;

- ii. The only consideration for providing services under the Consulting Agreement (the contract) is the payment agreed upon with the authorized representatives of the Debtor;
- iii. The amount of this invoice is reasonable;
- iv. The services were rendered, and the corresponding payment has not been made; and
- v. To the best of my knowledge, McKinsey Washington does not have any debts owed to the Government of Puerto Rico or its instrumentalities.

Pursuant to 28 U.S.C. § 1746, I declare under penalty of perjury that the foregoing is true and correct.

Dated: June 19, 2019 Washington, DC

s/ Thomas Dohrmann

Thomas Dohrmann Senior Partner McKinsey & Company, Inc. Washington DC

### **EXHIBIT C**

Certification of FOMB Executive Director Natalie Jaresko

# UNITED STATES DISTRICT COURT DISTRICT OF PUERTO RICO

Х	
In re:	PROMESA Title III
THE FINANCIAL OVERSIGHT AND MANAGEMENT BOARD FOR PUERTO RICO,	
as representative of	No. 17 BK 3283-LTS
THE COMMONWEALTH OF PUERTO RICO, et al.	(Jointly Administered)
Debtors.	

# CERTIFICATION OF THE FINANCIAL OVERSIGHT AND MANAGEMENT BOARD FOR PUERTO RICO AUTHORIZING SUBMISSION OF MCKINSEY WASHINGTON'S MONTHLY FEE STATEMENTS FOR THE MONTH OF FEBRUARY 2019

In accordance with the Second Amended Order Setting Procedures for Interim Compensation and Reimbursement of Expenses of Professionals [Docket Number 3269, June 6, 2018] ("Interim Compensation Procedures"), I hereby certify as follows:

- 1. I am the Executive Director of The Financial Oversight And Management Board For Puerto Rico ("FOMB");
- 2. On or about July 3, 2017, on my authorization, FOMB entered into a consulting agreement with McKinsey Washington for consulting services in support of the Title III litigation, which was first amended effective November 1, 2017, and amended again effective April 1, 2018 (the "Consulting Agreement");
- 3. McKinsey Washington has satisfactorily performed and fulfilled its obligations under the Consulting Agreement for the services provided in February 2019 under each of the three (3) workstreams of the Consulting Agreement, namely "Commonwealth Title III Support", "Title III Support for PREPA", and "Title III Support for HTA"; now, therefore,
- 4. Pursuant to Section 11.b. of the Interim Compensation Procedures, McKinsey Washington is hereby authorized to submit its Monthly Fee Statements for the allowance of compensation for reasonable and necessary strategic consulting services and support

provided during the month of February 2019, pursuant to each of the three (3) workstreams of the Consulting Agreement, namely "Commonwealth Title III Support", "Title III Support for PREPA", and "Title III Support for HTA."

Dated: June 10, 2019

Natalie Jaresko, Executive Director The Financial Oversight and

Notalis a Jacobs

Management Board for Puerto Rico

### **EXHIBIT D**

### **Title III Support for Commonwealth**

### February 2019

### **Summary of Work**

McKinsey Washington's services and deliverables related to Commonwealth Title III in February 2019 involved engaging with the Government and Board advisors to incorporate revisions to the Fiscal Plan model in anticipation of a certification deadline and supporting both the FY19 and FY20 budget processes. The team also supported the overall restructuring process by continuing efforts to develop the Best Interest analysis and assisting the Board in responding to creditor requests. *Ad hoc* requests from the Board also became part of the scope of McKinsey Washington's effort.

One of the team's primary focuses during the month was analyzing and incorporating new information which would serve as the basis for revisions to the October Certified Fiscal Plan, including updating macroeconomic assumptions with Oversight Board economists Andy Wolfe and Ricardo Fuentes. The team also engaged COR3, Vivienda, and FEMA to understand the flow of disaster related funds for the Commonwealth.

To support the Board in the FY19 budget process, the team continued to engage with agencies to understand their Commonwealth funding needs through the reapportionments process, ensuring that requests were compliant with the October Certified Fiscal Plan.

The team provided continuing support in the FY20 budget process by informing the Board's response to agency communications, including working with agencies to understand how their personnel and expenditure needs might change in the future. Discussions with agencies informed revision of the FY20 budget and targets, which are also relevant in updating measures assumptions in the 2019 Fiscal Plan model. Lastly, the team attended meetings and conducted analysis regarding Medicaid and Platino enrollment as well as PMPM data, which informed assumptions in the 2019 Fiscal Plan.

The team continued its efforts with Board counsel and financial advisors to refine the Best Interest analysis in support of the restructuring process. The team attended working sessions with FOMB advisors to refine assumptions in the BIT model. Furthermore, the team supported discovery and document production under the GO Rule 2004 motion as well as diligence requests from Perella Weinberg and other stakeholder advisors.

### McKinsey Washington's Commonwealth Title III Team Detailed Activities by Deliverable:

- Analyzed new available data to update Fiscal Plan model
  - Analyzed macroeconomic data with Board Macroeconomists to inform Macro assumptions in Fiscal Plan model

- Collaborated with governmental entities to understand the flow of disaster related funds to be incorporated into the new Fiscal Plan
- Worked with ASES to analyze latest Medicaid and Platino enrollment as well as PMPM data
- Supported FY19/FY20 budget processes based on Fiscal Plan
  - Assessed Fiscal Plan impact of FY19 budget increase and reapportionment requests from various agencies
  - Participated in discussions with agencies to understand FY2020 budgetary needs and impact on rightsizing measures and expenditures
  - Based on new government data provided through the budget process (e.g., SRF, IFCUs, headcount data), updated agency savings targets and rightsizing model
  - Helped translate new expenditure and measure information into budget guidance, which was also relevant in updating assumptions in the 2019 Fiscal Plan model
- Further developed and refined draft of Best Interest analysis
  - Held interim meeting with FOMB and FOMB counsel to discuss progress on the BIT model and the data therein
  - Attended meetings with FOMB legal counsel to deepen understanding of clawback revenue streams available for debt service
- Assisted the Board in responding to ad hoc requests and questions from creditors and other stakeholders
  - Drafted responses to an information request received from Perella Weinberg, advisor to a group of GO creditors
  - Drafted responses to GO Rule 2004 document production requests in coordination with FOMB counsel
  - Supported Board staff in meetings and communications with other relevant stakeholders regarding Fiscal Plan questions (e.g., Congressional briefings, discussions with think tanks, etc.)

### McKinsey Washington's Commonwealth Title III Team Detail and Contributions

The McKinsey team was led by Bertil Chappuis, Kevin Carmody, Thomas Dohrmann, Tyler Duvall, Jonathan Davis and Ojas Shah, who provided overall strategic guidance, expert input and coordination, as well as Associate Partners (Sara O'Rourke and Todd Wintner), who provided direction to the working team, expert input, and stakeholder management. The working team consisted of 1 full-time Engagement Manager (Anne-Marie Frassica), 3 full-time Associates (Rafael Rivera, Isabella Bennett, Angel Sarmiento) and 6 full-time Analysts (Anja Nilsson, Andrew Wei, Tanner Snider, Paige Hannah, and Akshay Gupta).

- Bertil Chappuis (Senior Partner part time overall strategic direction)
  - Provided overall quality control on team content

- Responsible for relationships with key stakeholders, including Board, Board staff, and co-advisors
- Participated in full-day Oversight Board strategy session and presented certain analyses prepared by the team
- Participated in Board meetings and sessions to review technical adjustments for the Commonwealth Fiscal Plan and to analyze implications on FY20 budget
- Provided quality control on recommendations regarding Board's future strategy for budgeting agency
- Participated in strategic discussion on the Best Interest analysis
- Kevin Carmody (Senior Partner part time strategic direction, primarily regarding restructuring)
  - Participated in meetings with advisors and team working sessions related to the Best Interest analysis
  - Provided quality control on various team workstreams, mostly related to Restructuring topics
  - Provided strategic thought leadership in preparation of the responses to the GO Rule 2004 Dispute
- Thomas Dohrmann (Senior Partner part time overall strategic direction)
  - Participated in select Board sessions and FOMB meetings discussing Fiscal Plan technical adjustments and implications for FY19/FY20 Budget
  - Participated in team working sessions related to the Fiscal Plan and translation into Budget, as well as in sessions related to Best Interest analysis
- Tyler Duvall (Partner part time overall strategic direction)
  - Oversaw all aspects of the Fiscal Plan, the budget, and the restructuring
  - Participated in full-day Oversight Board strategy session and presented certain analyses prepared by the team
  - Participated in working sessions relating to all major areas of analysis, ensuring consistency, discussing assumptions, and framing decisions for Board
  - Attended review sessions and provided feedback on Restructuring related topics such as Best Interest analysis
  - Provided regular counsel directly to senior leadership team of FOMB on a wide range of topics related to the Fiscal Plan and Implementation
- Jonathan Davis (Partner part time content director on Fiscal Plan Macro, revenues and structural reforms)
  - Provided subject matter expertise on revenue topics related to Best Interest analysis
  - Provided guidance and subject matter expertise in translating fiscal plan content into implementation monitoring

- Provided guidance and subject matter expertise in analyzing updated information on disaster recovery spending, macroeconomic indicators, to determine implications for the fiscal plan
- Provided guidance and subject matter expertise related to creditor information requests
- Ojas Shah (Partner part time content director on Fiscal Plan expenditures and Restructuring)
  - Oversaw all aspects related to restructuring topics and stakeholder engagement
  - Oversaw content development regarding Best Interest analysis
  - Oversaw responses to an information request received from Perella Weinberg, advisor to a group of GO creditors
  - Participated in discussions with counsel and reviewed materials assembled at the request of counsel related to litigation matters
  - Attended diligence session with Perella Weinberg team regarding fiscal plan
  - Participated in full-day Oversight Board strategy session and presented certain analyses prepared by the team
- Todd Wintner (Associate Partner part time content director on healthcare and education)
  - Oversaw all matters related to healthcare including refining projections to incorporate deepening understanding of federal funding streams and other auxiliary revenues (e.g., updates to federal fund accounts)
  - Provided guidance and quality control on technical adjustments on healthcare federal funding streams
  - Provided subject matter expertise on healthcare measures implemented in other geographies
- Sara O'Rourke (Associate Partner full time Fiscal Plan & integrating engagement director)
  - Provided overall guidance and quality control on Board materials and briefing documents related to the Commonwealth Fiscal Plan and translation to budget
  - Provided overall guidance and content control for responses to questions from the Government, creditors and other stakeholders about the October Certified Fiscal Plan
  - Provided expertise on translation of the Fiscal Plan updates into the FY20 Budget as well as updates to agency expenditures / measures based on new data provided in budget process
  - Provided guidance and expertise on federal funding flows and implication on macroeconomic projections
  - Provided strategic fiscal expertise for fiscal plan and budget to enable board to finalize spend priorities

- Attended board and Executive Director meetings related to fiscal plan, translation to budget, and related topics
- Anne-Marie Frassica (Engagement Manager full time integrating engagement manager with primary focus on Fiscal Plan)
  - Oversaw working team responsible for updating the Fiscal Plan and providing Fiscal Plan support during the budget process
  - Analyzed scenarios of different levels of funding and rollout for federal disaster relief, based on new information provided by federal and PR governments
  - Supported FOMB budget team on determining if budget requests are compliant with the Fiscal Plan
  - Determined implications of requirement that Fiscal Plan and budget match on the structure and data requirements of the Fiscal Plan and Rightsizing models
- Rafael Rivera (Senior Associate/Junior Engagement Manager full time –focus on supporting fiscal plan and restructuring processes)
  - Oversaw working team responsible for restructuring topics and Best Interest analysis
  - Participated in working sessions with other FOMB advisors (Proskauer, Citi) to refine assumptions on Best Interest analysis
  - Presented interim results and conducted walkthrough of BIT model for FOMB internal and external legal counsel
  - Oversaw compilation of documents and responses required from legal advisor Proskauer for the GO Rule 2004 dispute
  - Participated in call with Perella Weinberg regarding data request
- Angel Sarmiento (Associate full time focused on rightsizing and budget)
  - Analyzed OMB Fiscal Plan and budget submission to identify and incorporate relevant new information into the Fiscal Plan baseline and measures (e.g., variance analysis of Fiscal Plan expenditure targets vs budget request)
  - Analyzed macroeconomic indicators for the Puerto Rican economy, including review of expected performance of priority sectors
  - Analyzed Department of Education statistics, including preparing FOMB-Department meetings
  - Participated in joint meetings with departments including Public Safety and Education
  - Prepared multiple ad-hoc analyses as necessary to brief the Board on topics in meeting agenda
- Isabella Bennett (Associate full time focused on restructuring, pensions, and healthcare)
  - Participated in meetings with FOMB legal counsel (Proskauer and O'Neill) to finalize understanding of revenue streams available for debt service for the Best Interest Test analysis

- Participated in meetings with FOMB legal counsel to provide estimates based on updated pension projections to inform legal counsel's work
- Attended meetings with ASES and AAFAF representatives to review latest ACA and BBA funding drawdown projections
- Anja Nilsson (Analyst full time focused on fiscal plan expenditures, rightsizing, budget, and other)
  - Oversaw analysis to ensure that FY20 CW agency budget targets were compliant with the Fiscal Plan
  - Created agency expenditure reporting templates to support the FY20 budget process
  - Developed analyses to support the Board in responses to agency communications related to their FY19 budgets (e.g., bridging their FY18 budget to the FY19 budget, mapping all measures to agencies)
  - Supported development of ad hoc analysis requested by the FOMB related to the Fiscal Plan and budget
- Andrew Wei (Analyst full time focused on restructuring, expenditures, and IFCUs)
  - Oversaw ongoing document collection related to the GO Rule 2004 dispute in collaboration with the Board's legal counsel
  - Participated in meetings with the FOMB and legal counsel to review interim output of the Best Interest analysis
  - Supported preparation for and participated in a meeting with Perella Weinberg, an advisor to GO creditors, to answer questions related to the Certified Fiscal Plan
  - Supported preparation for meetings with the Government's advisors related to FY20 budget targets by analyzing Fiscal Plan expenditure projections for Independently Forecasted Component Units (IFCUs)
- Tanner Snider (Analyst full time focused on rightsizing and budget)
  - Developed interview guide for Fiscal Plan discussions with leaders from the Department of Public Safety and Department of Corrections and Rehabilitation
  - Analyzed personnel headcount and expenditure data submitted by the Department of Public Safety and Department of Corrections and Rehabilitation relative to the Fiscal Plan
  - Determined the Fiscal Plan compliance of several agency budget requests through an indepth analysis of their personnel and non-personnel expenditures and savings measure
  - Updated the agency efficiencies rightsizing model to reflect Board decisions on agency savings targets for FY20
- Paige Hannah (Analyst full time focused on Fiscal Plan, pensions, healthcare, and expenditures)

- Analyzed the Department of Health grouping budget submission and presentation materials from meetings to develop a perspective on the state of Department of Health agencies and their funding needs for FY20
- Analyzed agency consolidation savings at risk based on agency announcements and current/proposed legislation
- Integrated updated pensions data developed by EY into the Fiscal Plan model, for publication to the data room
- Worked with ASES to analyze the latest Medicaid and Platino enrollment and PMPM data
- Akshay Gupta (Analyst full time DRF, macro, revenues, and other)
  - Attended working sessions with COR3, Vivienda, and FEMA regarding the current and projected flow of disaster funds for the Commonwealth to be reflected in the Fiscal Plan
  - Analyzed new available macroeconomic data on the United States and Puerto Rico with Board macroeconomists Andy Wolfe and Ricardo Fuentes to inform and refine Fiscal Plan assumptions

### **EXHIBIT E**

February 2019 Invoice

### McKinsey&Company

The Financial Oversight and Management Board for Puerto Rico PO Box 195556 San Juan, Puerto Rico 00919-5556

ATTN: Promesa Assistant accountspayable@promesa.gov

**Invoice No: USG-7453QK-5650** 

Consulting Agreement

Client for Strategic Consulting support related to

the Title III Cases

Effective Agreement Date: November 1, 2017

Ammendment Date: April 1, 2018

Invoice Date: 03/29/2019

Net 30

### FFP Payment Schedule for Commonwealth Services

**Invoice PoP:** February 1, 2019 – February 28, 2019

Gross invoice amount for services performed outside Puerto Rico:	\$ 746,092.93
Gross invoice amount for services performed in Puerto Rico:	\$ 945,643.76
Subtotal	\$ 1,691,736.69
Less withholding tax deducted at source	\$ (274,236.69)
Net Invoice Payable:	\$ 1,417,500.00

**Total Invoice:** \$1,417,500.00

McKinsey reserves the right to reissue an invoice to account for changes in applicable taxes.

Please wire transfer payment to:
 McKinsey & Company, Inc.
 Citibank N.A.
 Bank Account Number:
 Bank ABA Routing Number:

If remitting by check please send check to: McKinsey & Company, Inc. P.O. Box 7247-7255 Philadelphia, PA 19170-7255

Federal Tax ID#: 56-2405213

### Please reference the invoice number and invoice date on your remittance advice.

For advice or questions on remittances, please contact Pamela Wertz 202-662-0060 or Jordan Mandell 202-662-0938.

# UNITED STATES DISTRICT COURT DISTRICT OF PUERTO RICO

In re:

THE FINANCIAL OVERSIGHT AND

Title III

THE FINANCIAL OVERSIGHT AND MANAGEMENT BOARD FOR PUERTO RICO,

No. 17 BK 3283-LTS

as representative of

(Jointly Administered)

THE COMMONWEALTH OF PUERTO RICO, et al.

Debtors.<sup>1</sup>-----x

FIFTEENTH MONTHLY FEE STATEMENT OF MCKINSEY & COMPANY, INC. WASHINGTON D.C. FOR COMPENSATION FOR SERVICES RENDERED TO THE FINANCIAL OVERSIGHT AND MANAGEMENT BOARD FOR PUERTO RICO, AS REPRESENTATIVE OF DEBTORS, THE COMMONWEALTH OF PUERTO RICO FOR THE PERIOD MARCH 1, 2019 THROUGH MARCH 31, 2019

Name of Professional: McKinsey & Company, Inc. Washington D.C.

("McKinsey Washington")

Authorized to Provide Services to: The Financial Oversight and Management Board for

Puerto Rico, as Representative of the Debtors

Pursuant to PROMESA Section 315(b)

Period for which compensation

and reimbursement is sought: March 1, 2019 – March 31, 2019

Amount of compensation sought

as actual, reasonable and necessary: **\$1,417,500.00** 

Amount of expense reimbursement sought

sought as actual, reasonable and necessary<sup>2</sup>: **\$0.00** 

Type of Fee Statement: Fifteenth Monthly Fee Statement:

Commonwealth Title III Support<sup>3</sup>

<sup>&</sup>lt;sup>1</sup> The Debtors in these Title III Cases, along with each Debtor's respective Title III case number and the last four (4) digits of each Debtor's federal tax identification number, as applicable, are the (i) Commonwealth of Puerto Rico (Bankruptcy Case No. 17 BK 3283-LTS) (Last Four Digits of Federal Tax ID: 3481); (ii) Puerto Rico Sales Tax Financing Corporation ("COFINA") (Bankruptcy Case No. 17 BK 3284-LTS) (Last Four Digits of Federal Tax ID: 8474); (iii) Puerto Rico Highways and Transportation Authority ("HTA") (Bankruptcy Case No. 17 BK 3567-LTS) (Last Four Digits of Federal Tax ID: 3808); and (iv) Employees Retirement System of the Government of the Commonwealth of Puerto Rico ("ERS") (Bankruptcy Case No. 17 BK 3566-LTS) (Last Four Digits of Federal Tax ID: 9686). (Title III case numbers are listed as Bankruptcy Case numbers due to software limitations).

<sup>&</sup>lt;sup>2</sup> McKinsey Washington provides services on a fixed fee basis, and as such, seeks no reimbursement of expenses.

<sup>&</sup>lt;sup>3</sup> Notice of this Fifteenth Monthly Fee Statement (as defined herein) has been served in accordance with the Interim Compensation Procedures (as defined herein) and objections to payment of the amounts described in this Fifteenth Monthly Fee Statement shall be addressed in accordance with the Interim Compensation Procedures.

1. Pursuant to the *Interim Compensation Procedures*, first entered by the Court on November 8, 2017 [First Amended Order Setting Procedures for Interim Compensation and Reimbursement of Expenses of Professionals, Docket Number 1715] and amended on June 6, 2018 [Second Amended Order Setting Procedures for Interim Compensation and Reimbursement of Expenses of Professionals, Docket Number 3269] (the "Interim Compensation Procedures"), the applicable provisions of the United States Code (the "Bankruptcy Code"), the Federal Rules of Bankruptcy Procedure (the "Bankruptcy Rules"), and the Local Bankruptcy Rules for the United States Bankruptcy Court for the District of Puerto Rico (the "Local Rules"), McKinsey & Company, Inc. Washington DC ("McKinsey Washington"), strategic consultants to The Financial Oversight And Management Board For Puerto Rico (the "Debtors" or the "Board"), hereby serves this Fifteenth Monthly Fee Statement for the allowance of compensation for reasonable and necessary strategic consulting services and support that McKinsey Washington provided during the month of March 2019 (the "Fee Period") pursuant to the "Commonwealth Title III Support" Scope of Work ("Commonwealth Title III Scope of Work") of the consulting agreement between McKinsey Washington and the Board for consulting services in support of the Title III litigation (Contract dated July 3, 2017, with Amendment No. 1 effective November 1, 2017 and Amendment No. 2 effective April 1, 2018) (the "Consulting Agreement"), attached hereto as Exhibit A. Pursuant to the Interim Compensation Procedures, a Certification of Thomas Dohrmann, a Senior Partner of McKinsey Washington, regarding compliance with the statutory and legal authority cited above is attached hereto as Exhibit B, and a Certification of Natalie Jaresko, Executive Director of the Board, authorizing the submission of this Fifteenth Monthly Fee Statement, is attached as Exhibit C.

2. By this Fifteenth Monthly Fee Statement: Commonwealth Title III Support, McKinsey Washington seeks allowance of compensation for services rendered under the Consulting Agreement during the Fee Period in the amount of \$1,275,750.00 (which equals 90% of the compensation sought herein, in accordance with Section 2.c of the Interim Compensation Procedures).

### **Summary of Services Rendered During the Fee Period**

- 3. During the Fee Period, McKinsey Washington provided a focused range of professional services as requested by the Board and reflected in the Commonwealth Title III Scope of Work.<sup>4</sup>
- 4. Included at <u>Exhibit D</u> is a detailed description of McKinsey Washington's scope of services, deliverables and team member activities, pursuant to the Commonwealth Title III Scope of Work during the Fee Period. Exhibit D also specifically identifies the McKinsey Washington team members who performed services during the Fee Period.
- 5. Included at Exhibit E is a copy of McKinsey Washington's monthly invoice<sup>5</sup> for fees incurred during the Fee Period pursuant to the Commonwealth Title III Scope of Work. As reflected in Exhibit E, McKinsey Washington incurred \$1,417,500.00 in fees during the Fee Period, and now seeks reimbursement for 90% of such fees (\$1,275,750.00).
- 6. McKinsey Washington's fees as agreed-upon in the Consulting Agreement and reflected in the invoice are based on the usual and customary fees McKinsey Washington charges to clients and are commensurate with the services performed.

<sup>&</sup>lt;sup>4</sup> McKinsey Washington is simultaneously serving separate monthly fee statements for services rendered pursuant to the other two (2) Scopes of Work under the Consulting Agreement.

<sup>&</sup>lt;sup>5</sup> The invoice included at Exhibit E reflects Puerto Rico withholding tax (29%). McKinsey Washington has calculated the proportion of work performed in Puerto Rico in a manner that is consistent with the terms of the Consulting Agreement.

- 7. The efforts expended by McKinsey Washington during the Fee Period have been commensurate with the size and complexity of these cases. In rendering these services, McKinsey Washington has made every effort to maximize the benefit to the Debtors, to work efficiently with the other professionals employed in these cases, and to leverage staff appropriately in order to minimize duplication of effort.
- 8. McKinsey Washington respectfully submits that the amounts applied for herein for professional services rendered on behalf of the Board in these cases to date are fair and reasonable given: (a) the time expended; (b) the nature and extent of the services performed at the time at which such services were rendered; and (c) the value of such services.

### **Representations**

9. While every effort has been made to include all fees incurred by McKinsey Washington during the Fee Period, some fees may not be included in this Fifteenth Monthly Fee Statement: Commonwealth Title III Support due to certain unavoidable delays caused by accounting and processing during the Fee Period. McKinsey Washington reserves the right to make further application(s) for allowance of such fees not included herein. Subsequent fee statements and applications will be filed in accordance with the Bankruptcy Code, the Bankruptcy Rules, the Local Rules, and the Interim Compensation Procedures.

### **Notice**

- 10. Notice of this Fifteenth Monthly Fee Statement: Commonwealth Title III Support has been or will be provided by overnight delivery or e-mail to:
  - i. attorneys for the Oversight Board, Proskauer Rose LLP, Eleven Times Square, New York, NY 10036, Attn: Martin J. Bienenstock, Esq. (mbienenstock@proskauer.com) and Ehud Barak, Esq.

- (ebarak@proskauer.com), and Proskauer Rose LLP, 70 West Madison Street, Chicago, IL 60602, Attn: Paul V. Possinger, Esq. (ppossinger@proskauer.com);
- ii. attorneys for the Oversight Board, O'Neill & Borges LLC, 250 Muñoz Rivera Ave., Suite 800, San Juan, PR 00918, Attn:Hermann D. Bauer, Esq. (hermann.bauer@oneillborges.com);
- iii. attorneys for the Puerto Rico Fiscal Agency and Financial Advisory Authority, O'Melveny & Myers LLP, Times Square Tower, 7 Times Square, New York, NY 10036, Attn: John J. Rapisardi, Esq. (jrapisardi@omm.com), Suzzanne Uhland, Esq. (suhland@omm.com), and Diana M. Perez, Esq. (dperez@omm.com);
- iv. attorneys for the Puerto Rico Fiscal Agency and Financial Advisory Authority, Marini Pietrantoni Muñiz LLC, MCS Plaza, Suite 500, 255 Ponce de León Ave, San Juan, PR 00917, Attn: Luis C. Marini-Biaggi, Esq. (lmarini@mpmlawpr.com) and Carolina Velaz-Rivero Esq. (cvelaz@mpmlawpr.com);
- v. the Office of the United States Trustee for the District of Puerto Rico, Edificio Ochoa, 500 Tanca Street, Suite 301, San Juan, PR 00901 (re: In re: Commonwealth of Puerto Rico);
- vi. attorneys for the Official Committee of Unsecured Creditors, Paul Hastings LLP, 200 Park Ave., New York, NY 10166, Attn: Luc. A Despins, Esq. (lucdespins@paulhastings.com);
- vii. attorneys for the Official Committee of Unsecured Creditors, Casillas, Santiago & Torres LLC, El Caribe Office Building, 53 Palmeras Street, Ste. 1601, San Juan, PR 00901, Attn: Juan J. Casillas Ayala, Esq. (jcasillas@cstlawpr.com) and Alberto J.E. Añeses Negrón, Esq. (aaneses@cstlawpr.com);
- viii. attorneys for the Official Committee of Retired Employees, Jenner & Block LLP, 919 Third Ave., New York, NY 10022, Attn: Robert Gordon, Esq. (rgordon@jenner.com) and Richard Levin, Esq. (rlevin@jenner.com), and Jenner & Block LLP, 353 N. Clark Street, Chicago, IL 60654, Attn: Catherine Steege, Esq. (csteege@jenner.com) and Melissa Root, Esq. (mroot@jenner.com);
- ix. attorneys for the Official Committee of Retired Employees, Bennazar, García & Milián, C.S.P., Edificio Union Plaza, PH-A, 416 Ave. Ponce de León, Hato Rey, PR 00918, Attn: A.J. Bennazar-Zequeira, Esq. (ajb@bennazar.org);
- x. the Puerto Rico Department of Treasury, PO Box 9024140, San Juan, PR 00902-4140, Attn: Reylam Guerra Goderich, Deputy Assistant of Central Accounting (Reylam.Guerra@hacienda.pr.gov); Omar E. Rodríguez Pérez,

CPA. Assistant Secretary Central of Accounting (Rodriguez.Omar@hacienda.pr.gov); Angel L. Pantoja Rodríguez, Deputy Internal Revenue Assistant Secretary of and Tax **Policy** (angel.pantoja@hacienda.pr.gov); Francisco Parés Alicea, Assistant Secretary Internal of Revenue and Tax **Policy** (francisco.pares@hacienda.pr.gov); and Francisco Peña Montañez, CPA, Assistant Secretary of the Treasury (Francisco.Pena@hacienda.pr.gov);

- xi. attorneys for the Fee Examiner, EDGE Legal Strategies, PSC, 252 Ponce de León Avenue, Citibank Tower, 12th Floor, San Juan, PR 00918, Attn: Eyck O. Lugo (elugo@edgelegalpr.com); and
- xii. attorneys for the Fee Examiner, Godfrey & Kahn, S.C., One East Main Street, Suite 500, Madison, WI 53703, Attn: Katherine Stadler (KStadler@gklaw.com).

WHEREFORE, McKinsey Washington respectfully requests payment by the Debtors of \$1,275,750.00 representing 90% of its fees incurred during the Fee Period and requested herein.

Dated: June 19, 2019

McKinsey & Company, Inc. Washington DC Washington DC

s/Thomas Dohrmann

Thomas Dohrmann
Senior Partner
McKinsey & Company, Inc. Washington DC
1200 19th St NW #1000
Washington, DC 20036
Telephone: (202) 662-3100
Email: Thomas Dohrmann@Mckinsey.com

Strategic Consultant to the Debtors

### **EXHIBIT A**

Consulting Agreement

### Case:17-03283-LTS Doc#:8008 Filed:07/15/19 Entered:07/15/19 22:43:19 Desc: Main Document Page 107 of 223

### PROPRIETARY and CONFIDENTIAL

### **CONSULTING AGREEMENT**

McKinsey & Company, Inc. Washington D.C. ("McKinsey") and The Financial Oversight and Management Board for Puerto Rico (the "Board" or the "Client") hereby enter into the following terms effective July 3, 2017 in connection with consulting services that McKinsey provides to Client for Strategic Consulting support related to the Title III Litigation(the "Services").

- 1. <u>SERVICES</u>. The working arrangements, including scope of the Services and Deliverables (as defined below) will be described in each mutually-executed Scope of Work, attached hereto as individual Attachments and incorporated herein, and cannot be materially amended without mutual agreement of the Parties. In order to be able to complete the Services within the agreed timeframe and budget and to fulfill its responsibilities on a timely basis, McKinsey will rely on the Client's timely cooperation, including the Client and the Government of Puerto Rico's making available relevant data, information and personnel, performing any tasks or responsibilities assigned to the Client or the Government of Puerto Rico and notifying McKinsey of any issues or concerns the Client may have relating to the Services. The Client is solely responsible for ensuring that the Government of Puerto Rico cooperates with responding to requests for purposes of the Services. The parties will meet at mutually agreed times to discuss the progress of the Services and to exchange feedback. During the course of the Services, priorities may shift or unexpected events may occur which may necessitate changes to the Services. In this event, the parties will jointly discuss the anticipated impact on the Services and agree on any appropriate adjustments, including to the scope of work, timeframe and budget.
- 2. <u>COMPENSATION</u>. The Client shall compensate McKinsey on a Firm Fixed Price basis in connection with the Services, as set forth in the Attachments. Any payments made by the Board to McKinsey hereunder are expressed net of any deductions or withholdings that may be applicable in respect of taxes, duties or levies and the Client will pay those amounts to McKinsey, in cleared funds. The parties agree that McKinsey is solely responsible for any applicable withholding and payment of taxes with respect to McKinsey Personnel as required by law. Neither party undertakes, pursuant to his Agreement or otherwise, to perform or discharge any liability or obligation of the other party, whether regulatory or contractual, or to assume any responsibility whatsoever for the conduct of the business or operations of the other party. Consistent with the public purpose of the Client's mandate, this Agreement will be made publicly available subject to Section 5 below. McKinsey will invoice the Client for Deliverables in connection with the Services monthly or as otherwise set forth in the applicable Proposal. Except for Services provided under retainer, all invoices are to be paid in accordance with the court order setting procedures for interim compensation and reimbursement of professionals.
- 3. CONFIDENTIALITY. Subject to applicable public disclosure laws and the disclosure procedures established by Client that do not otherwise conflict with terms in this agreement, each Party agrees to keep confidential any confidential information furnished by either Party in connection with the Services ("Confidential Information"); provided, however, that the Client may disclose Confidential Information from McKinsey as necessary or desirable to carry out its statutory duties. The Client agrees to provide McKinsey prior notice of its intent to disclose Confidential Information from McKinsey. Without the Client's explicit consent, McKinsey will disclose Confidential Information only to its employees, agents and contractors who have a need to know and are bound to keep it confidential and will use Confidential Information only for purposes of performing the Services. Confidential Information shall be all information other than information that is (i) or becomes publicly available other than as a result of a breach of this agreement, (ii) already known to the Receiving Party, (iii) independently acquired or developed by the Receiving Party without violating any of its obligations under this agreement, or (iv) is legally required to be disclosed. All documents supplied by the Receiving Party Client in connection with the services hereunder will, upon written request, be returned by the Receiving Party to the Disclosing Party or destroyed, provided that the Receiving Party may retain a copy for archival purposes. In performing the Services, McKinsey will use and rely primarily on the Confidential Information and on information available from public sources without having independently verified the same and does not assume responsibility for the accuracy or completeness of the Confidential Information or such other publicly available information and Section 5 herein.
- 4. <u>INTELLECTUAL PROPERTY</u>. Upon payment in full of McKinsey's Fees associated with the relevant Services, the Client will own all reports, financial models and other deliverables prepared for and furnished to the Client by McKinsey in connection with the Services (the "Deliverables"), save that McKinsey retains ownership of all concepts, know-how, tools, frameworks, models, and industry perspectives developed or enhanced outside of or in connection with the Services (the "McKinsey Tools"), it being understood that none of the McKinsey Tools will contain the Client's

# Case:17-03283-LTS Doc#:8008 Filed:07/15/19 Entered:07/15/19 22:43:19 Desc: Main Document Page 108 of 223

Confidential Information. To the extent the Deliverables include any McKinsey Tools, McKinsey hereby grants the Client a non-exclusive, non-transferable, non-sublicenseable, worldwide, royalty-free license to use and copy the McKinsey Tools solely as part of the Deliverables and subject to the limitations herein on disclosure of McKinsey materials and publicity.

- 5. <u>DISCLOSURE OF McKINSEY MATERIALS; PUBLICITY</u>. McKinsey's work for the Client is confidential and for the Client's internal use only; provided, however, the Client may disclose such work to the extent such disclosure is necessary or desirable to carrying out the Client's statutory duties. The Client agrees that it will not disclose McKinsey's name in relation to any disclosure of work hereunder without McKinsey's consent. McKinsey will not disclose the Deliverables to any third parties (including any non-voting Board members) without the Client's prior written permission. McKinsey further agrees not to use the Client's name in any communication with any third party without the other party's prior written permission, including in press releases or other public announcements. If the Client receives a public records request for Deliverables or other documents containing McKinsey information, the Client will allow McKinsey the ability to review the documents prior to disclosure to advise if the documents contain information subject to an exception or exemption to the relevant public records law.
- 6. <u>SERVING COMPETITORS</u>. It is McKinsey's long-standing policy to serve competing clients and clients with potentially conflicting interests as well as counter-parties in merger, acquisition and alliance opportunities, and to do so without compromising McKinsey's professional responsibility to maintain the confidentiality of client information. Consistent with such practice and McKinsey's confidentiality obligations to its other clients, McKinsey is not able to advise or consult with the Client about McKinsey's serving the Client's competitors or other parties. To avoid situations of potential conflict, McKinsey will not, for a period of one year following an engagement for the Client, assign any consultant who receives Confidential Information in connection with such engagement to a competitively sensitive project, including a directly-conflicting engagement with the Government of Puerto Rico. Notwithstanding the foregoing, the Client understands and agrees that so long as McKinsey has appropriate procedures in place to mitigate any potential conflict, it may serve the Government of Puerto Rico on related matters.

### 7. INDEMNIFICATION.

- (a) Deliverables produced hereunder are not intended as a substitute for financial, investment, legal, accounting or other professional advice, and McKinsey does not intend to supplant the Client or the Government of Puerto Rico's management or other decision-making bodies.
- (b) The Client and the Government of Puerto Rico remain solely responsible for its decisions, actions, use of the Deliverables and compliance with applicable laws, rules and regulations. McKinsey agrees to indemnify and hold the Client harmless from and against all loss, liability, damage, cost, or expense (including reasonable attorney fees) ("Losses") to the extent those Losses are determined by a final, non-appealable order or arbitral award to have resulted from McKinsey's gross negligence or willful misconduct in the performance of the Services.
- (c) The Client agrees to indemnify and hold McKinsey harmless from any Losses (including the costs of McKinsey's professional time) relating to the Services (including any Losses asserted by the Client, its agents or representatives, or third parties and any Losses sustained by McKinsey when participating in any legal, regulatory, or administrative proceeding relating to the Services), except to the extent those Losses are determined by a final, non-appealable order or arbitral award to have resulted from McKinsey's gross negligence or willful misconduct in the performance of the Services.
- (d) The Client further indemnifies McKinsey, including any member, officer or employee thereof including but not limited to the Revitalization Coordination role, in any instance where it is a party, or is threatened to be made a party, to any threatened, pending or completed action, suit or proceeding, whether civil, criminal, administrative or investigative, against judgments, fines, amounts paid in settlement and expenses (including attorneys' fees) actually and reasonably incurred by him or her in connection with such action, suit or proceeding, unless it acted with bad faith or engaged in intentional misconduct and, with respect to any criminal action or proceeding, unless it knew or should have known the conduct was unlawful. The termination of any act, suit or proceeding by judgment, order, settlement, conviction, or upon a plea of nolo contender or its equivalent, shall not, of itself, create a presumption that McKinsey (or any of its members, officers or employees) did not satisfy these standards.

## Case:17-03283-LTS Doc#:8008 Filed:07/15/19 Entered:07/15/19 22:43:19 Desc: Mair Document Page 109 of 223

Neither party will be liable for any lost profits or other indirect, consequential, incidental, punitive or special damages. In no event shall McKinsey's liability to the Client in connection with the Services relating to an engagement for the Client exceed the amount paid to McKinsey by the Client in connection with such engagement.

- 8. <u>AUTHORITY OF THE BOARD</u>. The Client represents and warrants it has the authority to enter into this Agreement for the Services. In the event that it is determined that the Client did not have authority to authorize all or part of this agreement, McKinsey may make the sole determination as to whether to terminate the Agreement according to Section 10 herein, or continue with those parts of the Services for which the Client does have authority. The Client agrees to indemnify and hold McKinsey harmless from any Losses (including the costs of McKinsey's professional time) resulting from a breach of this Section 8 and/or a misrepresentation by the Client of authority to act (including any Losses asserted by the Client, its agents or representatives, or third parties and any Losses sustained by McKinsey when participating in any legal, regulatory, or administrative proceeding relating to the Services).
- 9. <u>CONFLICTS OF INTEREST</u>. The Client agrees that performance of Services hereunder shall not conflict McKinsey from serving the Government of Puerto Rico or any stakeholders to the work, subject to the restrictions in Section 6 "Serving Competitors."
- 10. <u>TERM AND TERMINATION</u>. This agreement takes effect on the date the Services commenced and shall continue until terminated in accordance with its terms. Either party may terminate the Services at any time effective upon 30 days written notice to the other. In the event of any termination, the Client will pay McKinsey for the work completed up to the effective date of termination.
- 11. MISCELLANEOUS. This agreement and the Proposals constitute the entire agreement between the parties, and there are no prior or contemporaneous oral or written representations, understandings or agreements relating to this subject matter that are not fully expressed herein or therein. This agreement and the Proposals shall be governed by and construed in accordance with the laws of the State of New York without regard to conflicts of law principles and shall inure to the benefit of and be binding on the successors and assigns of the Client and McKinsey. The following Sections shall survive the completion or any termination of the Services: 3 (Confidentiality), 4 (Intellectual Property), 5 (Disclosure of McKinsey Materials; Publicity), 6 (Serving Competitors), 7 (Indemnification), 8 (Term and Termination) and 9 (Miscellaneous) and any other provision which by law or by its nature should survive. Neither party may assign its rights or obligations under this agreement to any person or entity without the written consent of the other party, not to be unreasonably withheld, provided, however, that either party may assign its rights and obligations under this agreement to its affiliates upon reasonable written notice to the other party but without the written consent of the other party. Assignment shall not relieve either party of its obligations hereunder. McKinsey is an independent contractor and not the Client's agent or fiduciary. Notwithstanding any course of dealings of the parties at any time or any statement to the contrary contained therein, no purchase order, invoice or other similar document issued by a party shall be construed to modify the terms of this agreement. Rights and remedies provided in this agreement are cumulative and not exclusive of any right or remedy provided at law or in equity.

The Financial Oversight and Management Board for Puerto Rico (Client)

McKinsey & Company, Inc., Washington D.C.

Name: Natalie A. Jaresko
Title: Executive Director

Vstalie a. Caresko

Date: Executive Director

Sept. 12, 2017

Name: Tyler Duvall

Title: Partner

Date: September 8, 2017

# ATTACHMENT 1 Scope of Work For Commonwealth Title III Support

### Services:

In regards to support for the Commonwealth Title III proceedings to the Board to include:

### Activities:

- Participation in and coordination of cross advisor meetings (Board, Commonwealth and/or Stakeholders) regarding Title III related matters
- Preparation of materials necessary for supporting Fiscal Plan litigation, which could include:
  - Assemble fact base regarding process for creation, stress testing and certification of the fiscal plan
  - Assemble fact base regarding additional analyses created for the FOMB with respect to evaluating/stress testing the FY18 fiscal plan
  - Collect and summarize key input sources and supporting analysis for key fiscal plan assumptions
  - Assemble fact base regarding process and supporting analysis used to identify and evaluate key measures proposed and finally included in the fiscal plan
  - Prepare and/or evaluate alternative fiscal plan scenario analyses in support of requested alternative contexts
  - Prepare analyses in support of litigation activities
- As needed, ad-hoc analyses and/or responses to questions regarding litigation or potential litigation relating to the Fiscal Plan or other Commonwealth Title III matters
- As applicable to McKinsey's Services regarding FOMB fiscal plans and work relative to the Commonwealth and its instrumentalities, it is the expectation of McKinsey and the Board that as part of the Services McKinsey shall:
  - Provide expert testimony (at most 2 per quarter)
  - Participate in and/or assist the Board with mediation sessions and Board meetings or conferences, which may include presentations
  - Provide support at related stakeholder interactions, which may include presentations

### Deliverable:

• Monthly report regarding liquidity performance and strategic choices on liquidity related to Title III proceedings and/or ad hoc analysis performed within that month.

### Support Structure and Cost:

- The cost for this work will be \$740,000 per month and will continue so long as the Commonwealth Title III process continues or the Board no longer believes the support is necessary.
- If additional deliverables are required by McKinsey beyond this core support this contract will be amended to reflect any required support.

### **Payment Schedule**

McKinsey will submit a Monthly Fee Statement for the deliverables provided on or before the 25<sup>th</sup> day of each calendar month.

# ATTACHMENT 2 Scope of Work for Title III Support for PREPA

### **Services:**

In regards to work specifically supporting the Title III proceedings for the Board with relation to PREPA, McKinsey will support the Board in the following ways:

# 1. Coordinate and provide analysis related to development of the transformation plan and plan of arrangement for PREPA

### Activities:

The core activities include working directly with the Board, the Executive Director and Board Staff in the following areas (as well as ad hoc and as needed support):

- Establishment of the PREPA working group for Title III, including working group protocol, governance, cadence, targets and coordination
- Lead PREPA working group for Title III, including leading meetings, developing core materials, workplans, agendas and coordination with PREPA, AAFAF and its experts and advisors
- Develop transformation plan for PREPA for Title III which includes but is not limited to:
  - Operational stabilization plans focused on near and immediate term actions to maintain sustainable operations and launch capex programs with specific implementation plans, resourcing and costing supporting their delivery
    - Debt restructuring terms and plans, agreed with creditors to the extent possible
  - Detailed privatization/corporatization plans supported by financial models and market engagement
  - Detailed action plans to implement all measures identified in the Fiscal Plans with additional measures to achieve Board targets
    - Governance and management plans that will enable delivery of actions
    - Stakeholder management plans and demonstrable success in engaging key stakeholders such as regulators
    - Macro-resource planning when required (e.g. updated IRP for PREPA)
    - Clear assessments of economic and social impacts on the people of Puerto Rico
    - Clear timelines for delivery of the plan
- Coordinate development of and approval by the Board of other submissions related to the Title III proceedings, including Plans of Arrangements, financial disclosure, implementation plans, contract assumption and rejection
- Work with Board management and Board PREPA subcommittee to provide updates and take guidance on PREPA transformation and Title III
- Monitor implementation of all aspects of the PREPA transformation plans and Title III plans
- Escalating deviations from plans and defining solutions for compliance

- Conduct limited market engagement as necessary to identify potential privatization options for PREPA
- Lead development of an integrated resource plan for PREPA to support the Transformation Plan in coordination with PREC and PREPA
- As applicable to McKinsey's Services regarding FOMB fiscal plans and work relative to the Commonwealth and its instrumentalities, it is the expectation of McKinsey and the Board that as part of the Services McKinsey shall:
  - Provide expert testimony (at most 2 per quarter)
  - Participate in and/or assist the Board with mediation sessions and Board meetings or conferences, which may include presentations
  - Provide support at related stakeholder interactions, which may include presentations

### Deliverables:

A monthly report describing progress against transformation objectives, as well as specific supporting analyses, including:

- Detailed action plans, including e.g. structural solutions, governance, likely economic impacts and operational stabilization
- Synopsis of market perspectives related to different potential options
- Integrated resource plan

### Support Structure and Cost:

- The cost for this work will be \$740,000 per month and will continue so long as the Title III process continues or the Board no longer believes the support is necessary.
- If additional deliverables are required by McKinsey beyond this core support this contract will be amended to reflect any required support.

### **Payment Schedule**

McKinsey will submit a Monthly Fee Statement for the deliverables provided on or before the 25<sup>th</sup> day of each calendar month.

# ATTACHMENT 2 Scope of Work for Title III Support for HTA

### **Services:**

In regards to work specifically supporting the Title III proceedings for the Board with relation to HTA, McKinsey will support the Board in the following ways:

# Coordinate and provide analysis related to development of the transformation plan and plan of arrangement for HTA

### Activities:

The core activities include working directly with the Board, the Executive Director and Board Staff in the following areas (as well as ad hoc and as needed support):

- Establishment of the HTA working group for Title III, including working group protocol, governance, cadence, targets and coordination
- Lead HTA working group for Title III, including leading meetings, developing core materials, workplans, agendas and coordination with HTA, AAFAF and its experts and advisors
- Develop transformation plan for HTA for Title III which includes but is not limited to:
  - Operational stabilization plans focused on near and immediate term actions to maintain sustainable operations and launch capex programs with specific implementation plans, resourcing and costing supporting their delivery
    - Debt restructuring terms and plans, agreed with creditors to the extent possible
  - Detailed privatization/corporatization plans supported by financial models and market engagement
  - Action plans to implement all measures identified in the Fiscal Plans with additional measures to achieve Board targets
    - Governance and management plans that will enable delivery of actions
    - Stakeholder management plans and demonstrable success in engaging key stakeholders such as regulators
    - Macro-resource planning when required
    - Clear assessments of economic and social impacts on the people of Puerto Rico
    - Clear timelines for delivery of the plan
- Coordinate development of and approval by the Board of other submissions related to the Title III proceedings, including Plans of Arrangements, financial disclosure, implementation plans, contract assumption and rejection
- Work with Board management and Board HTA subcommittee to provide updates and take guidance on HTA transformation and Title III
- Monitor implementation of all aspects of the HTA transformation plans and Title III plans
- Escalating deviations from plans and defining solutions for compliance
- Support litigation related to the HTA proceedings, which has commenced

## Case:17-03283-LTS Doc#:8008 Filed:07/15/19 Entered:07/15/19 22:43:19 Desc: Main Document Page 115 of 223

- As applicable to McKinsey's Services regarding FOMB fiscal plans and work relative to the Commonwealth and its instrumentalities, it is the expectation of McKinsey and the Board that as part of the Services McKinsey shall:
  - Provide expert testimony (at most 2 per quarter)
  - Participate in and/or assist the Board with mediation sessions and Board meetings or conferences, which may include presentations
  - Provide support at related stakeholder interactions, which may include presentations

### Deliverables:

A monthly report describing progress against transformation objectives, as well as specific supporting analyses, including:

- Detailed action plans, including e.g. structural solutions, governance, likely economic impacts and operational stabilization
- Synopsis of market perspectives related to different potential options
- Integrated resource plan

### Support Structure and Cost:

- The cost for this work will be \$720,000 per month and will continue so long as the HTA Title III process continues or the Board no longer believes the support is necessary.
- If additional deliverables are required by McKinsey beyond this core support, this contract will be amended to reflect any required support.

### **Payment Schedule**

McKinsey will submit a Monthly Fee Statement for the deliverables provided on or before the 25<sup>th</sup> day of each calendar month.

### FIRST AMENDMENT TO CONSULTING AGREEMENT BETWEEN MCKINSEY & COMPANY, INC. WASHINGTON DC AND THE FINANCIAL OVERSIGHT AND MANAGEMENT BOARD FOR PUERTO RICO FOR STRATEGIC CONSULTING SUPPORT RE COMMONWEALTH TITLE III SUPPORT

THIS FIRST AMENDMENT to the Consulting Agreement (the "First Amendment") effective date of November 1, 2017 is entered into by and between McKinsey & Company, Inc. Washington D.C. ("McKinsey") and The Financial Oversight and Management Board for Puerto Rico (the "Board" or the "Client") (together, the "Parties).

WHEREAS, on or about July 3, 2017, McKinsey and the Board entered into a Consulting Agreement (the "Consulting Agreement") for strategic consulting support related to Commonwealth Title III Support (the "Services"); and

WHEREAS, following Hurricanes Maria and Irma, the Parties wish to expand the scope of services under the Consulting Agreement to support the Board's in connection with the required re-construction of the fiscal plan post-Hurricane; and

WHEREAS, the Parties now desire to amend the Consulting Agreement to reflect the new understanding between the Parties as set forth below;

NOW THEREFORE, in consideration of the mutual covenants and agreements contained herein, the Parties hereto agree as follows:

### SERVICES.

"Attachment 1 Scope of Work for Commonwealth Title III Support" of the Consulting Agreement is hereby replaced in its entirety with the "Amended Attachment 1 Scope of Work for Commonwealth Title III Support", attached hereto; and "Attachment 3 Scope of Work for Title III Support for HTA" of the Consulting Agreement is hereby replaced in its entirety with the "Amended Attachment 3 Scope of Work for Title III Support for HTA", attached hereto. For the avoidance of confusion, "Attachment 2 Scope of Work for Title III Support for PREPA" of the Consulting Agreement shall remain unchanged. If additional activities and/or deliverables are required outside of those described herein, the Parties will negotiate a further amendment to reflect that support.

#### 11. MISCELLANEOUS.

This First Amendment, when executed by the Parties, shall be effective as of the date stated above. All understandings and agreements heretofore had between McKinsey and the Board with respect to the Services are merged into, or superseded by, this First Amendment. This First Amendment may be executed in any number of counterparts, each of which shall be deemed an original, but all of which when taken together shall constitute one and the same instrument. Except as amended and/or modified by this First Amendment, all other terms of the Consulting Agreement shall remain in full force and effect, unaltered and unchanged by this First Amendment.

IN WITNESS WHEREOF, the parties have executed this First Amendment, effective as of the date indicated above.

The Financial Oversight and Management Board For Puerto Rico

Name: Natalie A. Jaresko

Title: Executive Director

Date:

McKinsey & Company, Inc., Washington D.C.

Name: Tyler Duvall

Title Principal

Date: March 8, 2018

### AMENDED ATTACHMENT 1 Scope of Work For Commonwealth Title III Support

### PERIOD OF PERFORMANCE:

November 1, 2017 - March 31, 2018

#### **SCOPE:**

Support for the Commonwealth Title III proceedings to the Board to include the following:

#### I. Measure:

- Revising fiscal measures contained in the March 13th Certified Fiscal Plan to reflect both magnitude of impact and feasibility of implementation post-hurricanes
- Developing new and augmented measures (e.g., agency-specific right-sizing measures) to achieve structural balance in post-hurricanes fiscal projections, including savings attributable to workflow reduction and demographic shifts
- Liaising with Government to incorporate updated data (e.g., healthcare population assumptions) and other inputs
  relevant to fiscal reform revisions
- Providing perspective on implementation planning and necessary support required for high-priority measures
- · Coordinating weekly problem solving with FOMB staff, FOMB leadership and Board members, as needed
- · Preparing documents and other support for listening session dedicated to measures redevelopment
- Providing Independent Board perspective of potential revised fiscal reforms, including measure-specific targets and initiatives to capture fiscal value
- Preparing presentations and documents for public listening sessions, creditor sessions and other stakeholder engagement on fiscal measures
- Providing support models and documentation for sizing of specific levers

### II. Baseline and Macro:

- Reviewing full certified March 13<sup>th</sup> Fiscal Plan revenue and expenditure build (business-as-usual baseline) to identify major areas of impact post-Hurricane (e.g., based on population changes / movements, infrastructure impacted, etc.)
- Working with Board demographers and macroeconomists to triangulate major macroeconomic, rev/exp build assumptions across top-down and bottom-up data sources (incl., reports, real-time data, expert interviews) to identify new figures to represent major factors / assumptions
- Ensuring any new assumptions are incorporated within the comprehensive fiscal model
- Preparing documents and other support for listening session dedicated to macroeconomic, rev/exp build assumptions
- Providing Independent Board perspective on updated fiscal plan baseline in post-Maria context
- Preparing presentations and documents for public listening sessions, creditor sessions and other stakeholder engagement on fiscal measures
- Providing support models and documentation for new baseline

### III. Advisor, Stakeholder, Litigation Support and Fiscal Plan Model:

- Prepare content, participate in, coordinate and lead cross advisor meetings and support stakeholder interactions
- Prepare content, participate in and advise the FOMB with respect to mediation sessions and Board meetings
- Continue development and refinement overall fiscal plan model working with Board staff, the Board and the Government
- Perform scenario analyses as requested by FOMB to assess impact of Hurricane Irma/Maria to Fiscal Plan

- Lead coordination with government advisors and government representatives on development, review and FOMB certification of any revised/new fiscal plan(s) and/or supporting materials
- Ad-hoc analyses and/or responses to questions regarding litigation and potential litigation related to Fiscal Plan and CW Title III
- Where required, provide expert testimony on the Fiscal Plan (2 per quarter) as well as analytical support for such expert testimony.

### FEES AND INVOICING:

McKinsey will be compensated on a firm fixed price basis, and will submit invoices monthly for services provided during that month, as set forth in the payment schedule below:

Period of Performance	Fee		
November 2017	\$2,220,000		
December 2017	\$1,650,000*		
January 2018	\$1,940,000		
February 2018	\$1,940,000		
March 2018	\$1,940,000		

<sup>\*</sup> McKinsey's monthly fixed fee for December 2017 has been prorated to reflect a shorter working month in light of the holidays and office closure.

McKinsey will submit invoices (Monthly Fee Statement) on a monthly basis, on or before the 25th day of each calendar month following the month during which the services were performed.

## AMENDED ATTACHMENT 3 Scope of Work For Title III Support for HTA

### PERIOD OF PERFORMANCE:

November 1, 2017 - March 31, 2018

#### SCOPE:

In regards to work specifically supporting the Title III proceedings for the Board with relation to HTA, McKinsey will support the Board in the following ways:

- Coordinate and provide analysis related to development of the transformation plan and plan of arrangement for HTA
- Establishment of the HTA working group for Title III, including working group protocol, governance, cadence, targets and coordination
- Lead HTA working group for Title III, including leading meetings, developing core materials, workplans, agendas and coordination with HTA, AAFAF and its experts and advisors
- Develop transformation plan for HTA for Title III to include:
  - Operational stabilization plans focused on near and immediate term actions to maintain sustainable operations and launch capex programs with specific implementation plans, resourcing and costing supporting their delivery
  - Debt restructuring terms and plans, agreed with creditors to the extent possible
  - Detailed privatization/corporatization plans supported by financial models and market engagement
  - Action plans to implement all measures identified in the Fiscal Plans with additional measures to achieve Board targets
  - Governance and management plans that will enable delivery of actions
  - Stakeholder management plans and demonstrable success in engaging key stakeholderssuch as regulators
  - Macro-resource planning when required
  - Clear assessments of economic and social impacts on the people of Puerto Rico
  - Clear timelines for delivery of the plan
- Coordinate development of and approval by the Board of other submissions related to the Title III proceedings, including Plans of Arrangements, financial disclosure, implementation plans, contract assumption and rejection
- Work with Board management and Board HTA subcommittee to provide updates and take guidance on HTA transformation and Title III
- Monitor implementation of all aspects of the HTA transformation plans and Title III plans
- Escalating deviations from plans and defining solutions for compliance

### FEES AND INVOICING:

McKinsey will be compensated on a firm fixed price basis, and will submit invoices monthly for services provided during that month, as set forth in the payment schedule below:

Period of Performance	Fee
October 2017	\$0*
November 2017	\$300,000**

December 2017	\$300,000**	
January 2018	\$425,000	
February 2018	\$425,000	
March 2018	\$425,000	

McKinsey will submit invoices monthly, on or before the 25th day of each calendar month following the month during which the services were performed.

<sup>\*</sup>Due to the slow ramp up of work related to HTA post-Hurricane, McKinsey did not perform significant HTA-related work in October (under Attachment 3 Scope of Work for Title III Support for HTA of the Consulting Agreement) and has agreed to invoice \$0 for that month.

<sup>\*\*</sup> For November and December, McKinsey performed two (2) weeks of work per month, and has agreed to invoice \$300,000 for each month (based on McKinsey's standard \$150,000/week team bundle rate).



# SECOND AMENDMENT TO CONSULTING AGREEMENT BETWEEN MCKINSEY & COMPANY, INC. WASHINGTON DC AND THE FINANCIAL OVERSIGHT AND MANAGEMENT BOARD FOR PUERTO RICO FOR STRATEGIC CONSULTING SUPPORT RE COMMONWEALTH TITLE III SUPPORT

**THIS SECOND AMENDMENT** to the Consulting Agreement (the "Second Amendment") effective date of April 1, 2018, is entered into by and between McKinsey & Company, Inc. Washington D.C. ("McKinsey") and The Financial Oversight and Management Board for Puerto Rico (the "Board" or the "Client") (together, the "Parties").

WHEREAS, on or about July 3, 2017, McKinsey and the Board entered into a Consulting Agreement (the "Consulting Agreement") for strategic consulting support related to Commonwealth Title III Support (the "Services"); and

WHEREAS, effective November 1, 2017, the Parties amended the Consulting Agreement to expand the scope of services to support the Board in connection with the required re-construction of the fiscal plan post-Hurricane (the "First Amendment"); and

WHEREAS, the Parties now desire to make additional amendments the Consulting Agreement to extend its duration and make modifications to the scope of services, as set forth below; and

**NOW THEREFORE**, in consideration of the mutual covenants and agreements contained herein, the Parties hereto agree as follows:

### 1. SERVICES.

For both "Commonwealth Title III Support" and "Title III Support for HTA", the period of performance shall be extended through June 30, 2019. For this period of performance, the scope of services for "Commonwealth Title III Support" is reflected in the "Second Amended Attachment 1 Scope of Work for Commonwealth Title III Support", attached hereto; and the scope of services for "Title III Support for HTA" is reflected in the "Second Amended Attachment 3 Scope of Work for Title III Support for HTA", attached hereto. For the avoidance of confusion, "Title III Support for PREPA", as memorialized in the Consulting Agreement, shall remain unchanged. If additional services, activities and/or deliverables are required outside of those described herein, the Parties will negotiate a further amendment to reflect that support.

### 11. MISCELLANEOUS.

This Second Amendment, when executed by the Parties, shall be effective as of the date stated above. All understandings and agreements heretofore had between McKinsey and the Board with respect to the Services are merged into, or superseded by, this Second Amendment. This Second Amendment may be executed in any number of counterparts, each of which shall be deemed an original, but all of which when taken together shall constitute one and the same instrument. Except as amended and/or modified by this Second Amendment, all other terms of the Consulting Agreement and First Amendment shall remain in full force and effect, unaltered and unchanged by this Second Amendment.

IN WITNESS WHEREOF, the parties have executed this Second Amendment, effective as of the date indicated above.

The Financial Oversight and Management Board For Puerto Rico

McKinsey & Company, Inc., Washington D.C.

Name: Natalie A. Jaresko

Title: Executive Director

Name: Tyler Duvall
Title Partner

## SECOND AMENDED ATTACHMENT 3 Scope of Work for Title III Support for HTA

### **PERIOD OF PERFORMANCE AND SCOPE:**

For **April 2018**, the scope of work shall be as described in the November 2017 Amended Attachment 1 Scope of Work for Title III Support for HTA.

From May 2018 – June 2019, the scope of work shall be as follows:

In regards to work specifically supporting the Title III proceedings for the Board with relation to HTA, McKinsey will support the Board in the following ways:

- Coordinate and provide analysis related to development of the transformation plan and plan of arrangement for HTA
- Establishment of the HTA working group for Title III, including working group protocol, governance, cadence, targets and coordination
- Lead HTA working group for Title III, including leading meetings, developing core materials, workplans, agendas and coordination with HTA, AAFAF and its experts and advisors
- Develop transformation plan for HTA for Title III to include:
  - Operational efficiency measures focused on near and immediate term actions to maintain sustainable operations
  - Capex program priorities and efficiency measures
  - Opportunities to increase revenues
  - Action plans to implement all measures identified in the Fiscal Plans with additional measures to achieve Board targets
  - Governance and management plans that will enable delivery of actions
  - Clear timelines for delivery of the plan
- Coordinate development of and approval by the Board of other submissions related to the Title III proceedings, including Plans of Arrangements, financial disclosure and implementation plans
- Work with Board management and Board HTA subcommittee to provide updates and take guidance on HTA transformation and Title III
- Monitor implementation of all aspects of the HTA transformation plans and Title III plans
- Escalating deviations from plans and defining solutions for compliance

### **FEES AND INVOICING:**

McKinsey will be compensated on a firm fixed price basis, and will submit invoices monthly for services provided during that month, as set forth in the payment schedule below:

Period of Performance	Fee		
April 2018	\$425,000		
May 2018 – June 2019	\$310,000/month		

McKinsey will submit invoices monthly, on or before the 25th day of each calendar month following the month during which the services were performed.

## SECOND AMENDED ATTACHMENT 1 Scope of Work for Commonwealth Title III Support

### PERIOD OF PERFORMANCE AND SCOPE:

For **April 2018**, the scope of work shall be as described in the November 2017 Amended Attachment 1 Scope of Work for Commonwealth Title III Support.

From May 2018 - June 2019, the scope of work shall be as follows:

Support for the Commonwealth Title III proceedings to the Board to include the following:

### Advisor, Stakeholder, Litigation Support and Fiscal Plan Model:

- Prepare content, participate in, coordinate and lead cross advisor meetings and support stakeholder interactions
- Prepare content, participate in and advise the FOMB with respect to mediation sessions and Board meeting
- Prepare content and analyses and work alongside FOMB, government and stakeholders advisors with regards to development of Plan(s) of Adjustment
- Lead preparation of "best interests" analysis in coordination with other FOMB advisors
- Lead any further development, refinement or updates to fiscal plan and/or models working with Board staff, the Board and the Government
- Lead coordination with government advisors and government representatives on development, review and FOMB certification of any revised/new fiscal plan(s) and/or supporting materials
- Perform scenario analyses as requested by FOMB to assess impact of Hurricane Irma/Maria to Fiscal Plan
- Prepare analyses, support FOMB counsel and lead coordination of information diligence related to potential litigation involving the certified Fiscal Plan and/or other CW Title III matters
- Where required, provide expert testimony on the Fiscal Plan (2 per quarter) as well as analytical support for such expert testimony. If additional expert testimony is required, the Parties will negotiate additional fees.

### **FEES AND INVOICING:**

McKinsey will be compensated on a firm fixed price basis, and will submit invoices monthly for services provided during that month, as set forth in the payment schedule below:

Period of Performance	Fee		
April 2018	\$1,940,000		
May 2018 – June 2019	\$1,417,500/month		

McKinsey will submit invoices (Monthly Fee Statement) on a monthly basis, on or before the 25th day of each calendar month following the month during which the services were performed.

### **EXHIBIT B**

Certification of McKinsey Washington Senior Partner Thomas Dohrmann

# UNITED STATES DISTRICT COURT DISTRICT OF PUERTO RICO

In re:	PROMESA Title III
THE FINANCIAL OVERSIGHT AND MANAGEMENT BOARD FOR PUERTO RICO,	No. 17 BK 3283-LTS (Jointly Administered)
as representative of	
THE COMMONWEALTH OF PUERTO RICO, et al.	
Debtorsx	

### CERTIFICATION OF THOMAS DOHRMANN

- I, Thomas Dohrmann, hereby declare the following under penalty of perjury:
- 1. I am one of the McKinsey Washington Partners providing consulting services related to the above-captioned Title III case;
- 2. I have been involved in, and managed the provision of professional services rendered by McKinsey Washington as strategic consultant to The Financial Oversight And Management Board For Puerto Rico, as representative of Debtors and am generally familiar with the work performed by the Partners, managers, associates, and other persons in the Firm;
- 3. The facts set forth in the foregoing Fifteenth Monthly Fee Statement: Commonwealth Title III Support are true and correct to the best of my knowledge, information, and belief;
- 4. I have reviewed the Interim Compensation Procedures and believe that McKinsey Washington's Fifteenth Monthly Fee Statement: Commonwealth Title III Support complies therewith; and

- 5. In accordance with Section 11.a. of the Interim Compensation Procedures, I hereby certify as follows:
  - i. No public servant of the Department of Treasury is a party to or has any interest in the gains or benefits derived from the Consulting Agreement (the contract) that is the basis of this invoice:
  - ii. The only consideration for providing services under the Consulting Agreement (the contract) is the payment agreed upon with the authorized representatives of the Debtor;
  - iii. The amount of this invoice is reasonable;
  - iv. The services were rendered, and the corresponding payment has not been made; and
  - v. To the best of my knowledge, McKinsey Washington does not have any debts owed to the Government of Puerto Rico or its instrumentalities.

Pursuant to 28 U.S.C. § 1746, I declare under penalty of perjury that the foregoing is true and correct.

Dated: June 19, 2019 Washington, DC

s/Thomas Dohrmann

Thomas Dohrmann Senior Partner McKinsey & Company, Inc. Washington DC

### **EXHIBIT C**

Certification of FOMB Executive Director Natalie Jaresko

# UNITED STATES DISTRICT COURT DISTRICT OF PUERTO RICO

Х	
In re:	PROMESA Title III
THE FINANCIAL OVERSIGHT AND MANAGEMENT BOARD FOR PUERTO RICO,	
as representative of	No. 17 BK 3283-LTS
THE COMMONWEALTH OF PUERTO RICO, et al.	(Jointly Administered)
Debtors.	

# CERTIFICATION OF THE FINANCIAL OVERSIGHT AND MANAGEMENT BOARD FOR PUERTO RICO AUTHORIZING SUBMISSION OF MCKINSEY WASHINGTON'S MONTHLY FEE STATEMENTS FOR THE MONTH OF MARCH 2019

In accordance with the Second Amended Order Setting Procedures for Interim Compensation and Reimbursement of Expenses of Professionals [Docket Number 3269, June 6, 2018] ("Interim Compensation Procedures"), I hereby certify as follows:

- 1. I am the Executive Director of The Financial Oversight And Management Board For Puerto Rico ("FOMB");
- 2. On or about July 3, 2017, on my authorization, FOMB entered into a consulting agreement with McKinsey Washington for consulting services in support of the Title III litigation, which was first amended effective November 1, 2017, and amended again effective April 1, 2018 (the "Consulting Agreement");
- 3. McKinsey Washington has satisfactorily performed and fulfilled its obligations under the Consulting Agreement for the services provided in March 2019 under each of the three (3) workstreams of the Consulting Agreement, namely "Commonwealth Title III Support", "Title III Support for PREPA", and "Title III Support for HTA"; now, therefore,
- 4. Pursuant to Section 11.b. of the Interim Compensation Procedures, McKinsey Washington is hereby authorized to submit its Monthly Fee Statements for the allowance of compensation for reasonable and necessary strategic consulting services and support

provided during the month of March 2019, pursuant to each of the three (3) workstreams of the Consulting Agreement, namely "Commonwealth Title III Support", "Title III Support for PREPA", and "Title III Support for HTA."

Dated: June 10, 2019

Natalie Jaresko, Executive Director The Financial Oversight and

Nobelis a Joseph

Management Board for Puerto Rico

### **EXHIBIT D**

### **Title III Support for Commonwealth**

### **March 2019**

### **Summary of Work**

McKinsey Washington provided services for the Financial Oversight Management Board in March 2019 in the form of analysis and revisions relating to the Fiscal Plan, the budget reapportionment process, and the FY2020 budget (e.g., translating Fiscal Plan to budget decisions). McKinsey also supported Board activities and stakeholder interactions on certain topics related to the restructuring process.

For the 2019 Fiscal Plan, McKinsey focused on making updates related to new information, implementation progress to date, and targeted Board initiatives based on fiscal priorities. Through interviews with Federal and local agency officials and research on updated sources, the team incorporated (in collaboration with Board economists) macroeconomic latest data into Fiscal Plan and updated implications of disaster relief funding. The team also analyzed Special Revenue Funding flows and Independently Forecasted Component Unit funds. In addition, new data from various agencies through the FY2020 Budget Process led to new forecasts for revenues and expenditures in the Fiscal Plan.

In the FY2020 budget process, the team assessed the impact of budget increase requests from certain agencies to refine value of measures, which are also a component of the 2019 Fiscal Plan model. The team also created analyses relevant for the Board to make decisions on targeted investment areas. Moreover, the team examined differences between budget targets and budget submissions from the Government to understand variances and inform the FY20 budget decisions.

The team supported the restructuring process through continued refinement of the Best Interest analysis. Furthermore, the team collected and reviewed materials such that it could be shared with creditors and prepared for the litigation process. Lastly, in conjunction with FOMB legal counsel, the team continued to support the discovery and document production processes for the GO Rule 2004 motion.

### McKinsey Washington's Commonwealth Title III Team Detailed Activities by Deliverable:

- Revised the Fiscal Plan and supported Notice of Violation
  - Integrated information from interviews with federal and local government agencies and other documents to update the Fiscal Plan model with the latest macroeconomic and disaster funding data
  - Compiled information on FEMA's Community Disaster Loan awards to Puerto Rico to determine precise value and duration of the program and how it related to the Fiscal Plan
  - Facilitated FOMB staff and advisors in analysis of Independently Forecasted Component Units / public corporation Special Revenue Fund surplus and potential availability

- Facilitated FOMB staff and advisors in analysis of Commonwealth Special Revenue Fund streams for constraints / complexities
- Analyzed new information on revenues and expenditures, including professional fee schedule, PREPA loan, personnel and non-personnel data
- Met with ASES leadership to understand the causes of Medicaid and Platino enrollment and PMPM changes
- Updated reforms with new information regarding implementation progress (e.g., delays in Ease of Doing Business, Energy, Labor reform)
- Supported Notice of Violation through analysis of Government Fiscal Plan and comparison to latest Board perspective
- Supported FY20 budget processes based on Fiscal Plan
  - Assessed Fiscal Plan impact of FY19 budget increase/ reapportionment requests from various agencies
  - Supported FOMB through benchmarking analysis and incorporation of new information in refining perspective on overall FY20 budget targets, measures, potential areas of reinvestments and further reduction
  - Analyzed variances between budget targets and Office of Management and Budget submissions to determine implications and interaction with Fiscal Plan
- Continued to engage with creditors and the Board regarding the restructuring process
  - Collated relevant documents to support the Board's legal counsel in the ongoing GO Rule 2004 dispute
  - Cleaned / prepared June Certified Fiscal Plan model to share with creditors
  - Attended working sessions with various FOMB advisors to refine assumptions on Best Interest Analysis
- Supported the Board in developing perspectives and replies to ad hoc requests and questions from creditors and other stakeholders
  - Researched agencies and interviewed agency leaders to understand personnel and resource needs
  - Supported Board staff in meetings with other relevant stakeholders regarding Fiscal Plan questions (e.g., Congressional briefings, discussions with think tanks, etc.)
  - Assisted the Board in responding to ad hoc requests related to Fiscal Plan component of budget from the Board and its advisors

### McKinsey Washington's Commonwealth Title III Team Detail and Contributions

The McKinsey team was led by Bertil Chappuis, Kevin Carmody, Thomas Dohrmann, Tyler Duvall, Jonathan Davis and Ojas Shah, who provided overall strategic guidance, expert input and coordination, as well as Associate Partners (Sara O'Rourke and Todd Wintner), who provided direction to the working team, expert input, and stakeholder management. The working team consisted of 1 full-time Engagement Manager (Anne-Marie Frassica), 2 full-time Associates

(Rafael Rivera and Angel Sarmiento) and 4 full-time Analysts (Andrew Wei, Tanner Snider, Paige Hannah, and Akshay Gupta).

- Bertil Chappuis (Senior Partner part time overall strategic direction)
  - Provided overall quality control on team content
  - Responsible for relationships with key stakeholders, including Board, Board staff, and co-advisors
  - Participated in Board meetings and sessions to review technical adjustments for the Commonwealth Fiscal Plan
  - Reviewed and provided feedback on government's draft fiscal plan
  - Reviewed and provided comments to draft fiscal plan Notice of Violation
  - Provided counsel directly to senior leadership team of FOMB on a wide range of topics related to the Fiscal Plan and Implementation
- Kevin Carmody (Senior Partner part time strategic direction, primarily regarding restructuring)
  - Participated in meetings with advisors and team working sessions related to the Best Interest analysis
  - Provided quality control on various team workstreams, mostly related to restructuring topics
  - Provided guidance in preparation to creditor questions and requests
  - Participated in discussions with counsel and reviewed materials assembled at the request of counsel related to litigation matters
- Thomas Dohrmann (Senior Partner part time overall strategic direction)
  - Participated in select Board sessions and FOMB meetings discussing Fiscal Plan technical adjustments and implications for FY20 Budget
  - Participated in Board meetings and sessions to review technical adjustments for the Commonwealth Fiscal Plan
  - Participated in team working sessions related to the Fiscal Plan and translation into Budget, as well as in sessions related to Best Interest Analysis
- Tyler Duvall (Partner part time overall strategic direction)
  - Oversaw all aspects of the Fiscal Plan, the budget, and the restructuring
  - Provided expertise on translation of the Fiscal Plan updates into the FY19 Budget, as well as on the Board's future strategy regarding agency budgeting
  - Attended review sessions and provided feedback on Restructuring related topics such as Best Interest Analysis and Implied Cash Surplus analyses
  - Provided regular counsel directly to senior leadership team of FOMB on a wide range of topics related to the Fiscal Plan and Implementation

- Reviewed and provided feedback on government's draft fiscal plan
- Reviewed and provided comments to draft fiscal plan Notice of Violation
- Jonathan Davis (Partner part time content director on Fiscal Plan Macro, revenues and structural reforms)
  - Provided guidance and subject matter expertise in translating fiscal plan content into implementation monitoring
  - Provided guidance and subject matter expertise in analyzing updated information on disaster recovery spending, macroeconomic indicators, to determine implications for the fiscal plan
  - Reviewed and provided feedback on government's draft fiscal plan
  - Reviewed and provided comments to draft fiscal plan Notice of Violation
  - Provided subject matter expertise on revenue topics related to Best Interest Analysis
  - Provided guidance and subject matter expertise related to creditor information requests
- Ojas Shah (Partner part time content director on Fiscal Plan expenditures and restructuring)
  - Oversaw all aspects related to restructuring topics and stakeholder engagement
  - Oversaw content development regarding Best Interest Analysis
  - Reviewed and provided feedback on government's draft fiscal plan
  - Reviewed and provided comments to draft fiscal plan Notice of Violation
  - Participated in discussions with counsel and reviewed materials assembled at the request of counsel related to litigation matters
- Todd Wintner (Associate Partner part time content director on healthcare and education)
  - Oversaw all matters related to healthcare including refining projections to incorporate deepening understanding of federal funding streams and other auxiliary revenues (e.g., updates to federal fund accounts)
  - Provided guidance and quality control on technical adjustments on healthcare federal funding streams
- Sara O'Rourke (Associate Partner full time Fiscal Plan & integrating engagement director)
  - Provided overall guidance and quality control on Board materials and briefing documents related to the Commonwealth Fiscal Plan and translation to budget
  - Provided overall guidance and content control for responses to questions from the Government, creditors and other stakeholders about the October Certified Fiscal Plan
  - Provided expertise on translation of the Fiscal Plan updates into the FY20 Budget as well as updates to agency expenditures / measures based on new data provided in budget process

- Provided guidance and expertise on federal funding flows and implication on macroeconomic projections
- Provided strategic fiscal expertise for fiscal plan and budget to enable board to finalize spend priorities
- Attended board and Executive Director meetings related to fiscal plan, translation to budget, and related topics
- Reviewed and provided feedback on government's draft fiscal plan
- Reviewed and provided comments to draft fiscal plan Notice of Violation
- Anne-Marie Frassica (Engagement Manager full time integrating engagement manager with primary focus on Fiscal Plan)
  - Managed team responsible for supporting FOMB on Fiscal Plan preparation, preparing the Commonwealth Fiscal Plan Notice of Violation document, and supporting the budget process
  - Attended meetings with FOMB staff, Government staff and advisors, as well as with FOMB advisors (EY, Andrew Wolfe) to evaluate the Government's draft Fiscal Plan submission and Fiscal Plan financial model
  - Determined the implications of the latest macroeconomic information (e.g., updated Planning Board GNP information, private insurance receipts) on the Commonwealth Fiscal Plan
  - Conducted scenario analysis of Medicaid enrollment and savings to inform potential Fiscal Plan update and Notice of Violation
  - Reviewed Government's revised Fiscal Plan submission to determine compliance with the Notice of Violation and any new information relevant to the Fiscal Plan update
- Rafael Rivera (Senior Associate/Junior Engagement Manager full time –focused on supporting the fiscal plan and restructuring processes)
  - Oversaw working team responsible for restructuring topics and Best Interest analysis
  - Participated in working sessions with other FOMB advisors (Proskauer, Citi) to refine assumptions on Best Interest Analysis
  - Presented interim results and conducted walkthrough of BIT model for FOMB internal and external legal counsel
  - Oversaw compilation of documents and responses required from legal advisor Proskauer for the GO Rule 2004 motion
  - Created analysis to identify SRF surplus in component units for FY2018-58
  - Identified variances between Government Fiscal Plan and FOMB October Certified Fiscal Plan, as part of the analysis required for the Notice of Violation sent to government
- Angel Sarmiento (Associate full time focused on rightsizing and budget)

- Analyzed Department of Education fiscal plan and potential updates or adjustments, including enrollment, expected headcount, reinvestment requests
- Prepared a structure to analyze variances between budget targets and OMB budget submission
- Updated Fiscal Plan to account for an update in the timing of structural reforms
- Participated in joint meetings with departments including SIFC and Education
- Andrew Wei (Analyst full time focused on restructuring, expenditures and IFCUs)
  - Supported various updates to the Fiscal Plan to incorporate new information (e.g., professional fees, PREPA loan)
  - Oversaw ongoing document collection related to the GO Rule 2004 dispute in collaboration with the Board's legal counsel
  - Oversaw cleanup of the June Certified Fiscal Plan model to share with creditors
- Tanner Snider (Analyst full time focused on rightsizing and budget)
  - Analyzed agency efficiency savings impact of updating Fiscal Plan for new personnel data from the Department of Corrections and Rehabilitation
  - Developed materials for an update to the Board on Fiscal Plan reform and budget-toactuals progress of the Puerto Rico Police Department in FY19
  - Analyzed agency expenditures, capital expenditures, and IFCU revenues portions of the Government's first Fiscal Plan submission to inform the Notice of Violation
  - Attended meetings with the Puerto Rico Tourism Company and the Department of Corrections and Rehabilitation to assess the Fiscal Plan impact of their FY19 budget increase requests
- Paige Hannah (Analyst full time focused on Fiscal Plan, pensions, healthcare, and expenditures)
  - Analyzed the Department of Health grouping budget submission, additional data, and presentation materials from meetings to develop a perspective on the state of Department of Health agencies and their funding needs for FY20
  - Analyzed the potential effects of adjustments to healthcare reform measures
  - Reviewed Government Fiscal plan to prepare Notice of Violations for Medicare, healthcare reform, and DDEC
- Akshay Gupta (Analyst full time DRF, macro, revenues, and other)
  - Updated fiscal plan model with the latest macroeconomic and disaster funding values, integrating information from interviews with federal and local government agencies, reported data, and published documents
  - Determined more precise value and duration of FEMA's Community Disaster Loan awards to Puerto Rico and incorporated latest information to Fiscal Plan

### **EXHIBIT E**

March 2019 Invoice

### McKinsey&Company

The Financial Oversight and Management Board for Puerto Rico PO Box 195556 San Juan, Puerto Rico 00919-5556

ATTN: Promesa Assistant accountspayable@promesa.gov

**Invoice No: USQ-0868BB-5579** 

**Consulting Agreement** 

Client for Strategic Consulting support related to

the Title III Cases

Effective Agreement Date: November 1, 2017

Ammendment Date: April 1, 2018

Invoice Date: 05/30/2019

Net 30

### FFP Payment Schedule for Commonwealth Services

**Invoice PoP:** March 1, 2019 – March 31, 2019

Gross invoice amount for services performed outside Puerto Rico:	\$ 1,108,616.12
Gross invoice amount for services performed in Puerto Rico:	\$ 435,047.71
Subtotal	\$ 1,543,663.84
Less withholding tax deducted at source	\$ (126,163.84)
Net Invoice Payable:	\$ 1,417,500.00

**Total Invoice:** \$1,417,500.00

McKinsey reserves the right to reissue an invoice to account for changes in applicable taxes.

Please wire transfer payment to: McKinsey & Company, Inc. Citibank N.A. Bank Account Number: Bank ABA Routing Number:

If remitting by check please send check to: McKinsey & Company, Inc. P.O. Box 7247-7255 Philadelphia, PA 19170-7255

Federal Tax ID#: 56-2405213

### Please reference the invoice number and invoice date on your remittance advice.

For advice or questions on remittances, please contact Pamela Wertz 202-662-0060 or Jordan Mandell 202-662-0938.

## UNITED STATES DISTRICT COURT DISTRICT OF PUERTO RICO

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In re:

THE FINANCIAL OVERSIGHT AND

Title III

THE FINANCIAL OVERSIGHT AND MANAGEMENT BOARD FOR PUERTO RICO,

No. 17 BK 3283-LTS

as representative of

(Jointly Administered)

THE COMMONWEALTH OF PUERTO RICO, et al.

Debtors.<sup>1</sup>

SIXTEENTH MONTHLY FEE STATEMENT OF MCKINSEY & COMPANY, INC. WASHINGTON D.C. FOR COMPENSATION FOR SERVICES RENDERED TO THE FINANCIAL OVERSIGHT AND MANAGEMENT BOARD FOR PUERTO RICO, AS REPRESENTATIVE OF DEBTORS, THE COMMONWEALTH OF PUERTO RICO FOR THE PERIOD APRIL 1, 2019 THROUGH APRIL 30, 2019

Name of Professional: McKinsey & Company, Inc. Washington D.C.

("McKinsey Washington")

Authorized to Provide Services to:

The Financial Oversight and Management Board for

Puerto Rico, as Representative of the Debtors

Pursuant to PROMESA Section 315(b)

Period for which compensation

and reimbursement is sought: April 1, 2019 – April 30, 2019

Amount of compensation sought

as actual, reasonable and necessary: **\$1,417,500.00** 

Amount of expense reimbursement sought

sought as actual, reasonable and necessary<sup>2</sup>: **\$0.00** 

Type of Fee Statement: Sixteenth Monthly Fee Statement:

Commonwealth Title III Support<sup>3</sup>

<sup>1</sup> The Debtors in these Title III Cases, along with each Debtor's respective Title III case number and the last four (4) digits of each Debtor's federal tax identification number, as applicable, are the (i) Commonwealth of Puerto Rico (Bankruptcy Case No. 17 BK 3283-LTS) (Last Four Digits of Federal Tax ID: 3481); (ii) Puerto Rico Sales Tax Financing Corporation ("COFINA") (Bankruptcy Case No. 17 BK 3284-LTS) (Last Four Digits of Federal Tax ID: 8474); (iii) Puerto Rico Highways and Transportation Authority ("HTA") (Bankruptcy Case No. 17 BK 3567-LTS) (Last Four Digits of Federal Tax ID: 3808); and (iv) Employees Retirement System of the Government of the Commonwealth of Puerto Rico ("ERS") (Bankruptcy Case No. 17 BK 3566-LTS) (Last Four Digits of Federal Tax ID: 9686). (Title III case numbers are listed as Bankruptcy Case numbers due to software limitations).

<sup>2</sup> McKinsey Washington provides services on a fixed fee basis, and as such, seeks no reimbursement of expenses.

<sup>3</sup> Notice of this Sixteenth Monthly Fee Statement (as defined herein) has been served in accordance with the Interim Compensation Procedures (as defined herein) and objections to payment of the amounts described in this Sixteenth Monthly Fee Statement shall be addressed in accordance with the Interim Compensation Procedures.

1. Pursuant to the *Interim Compensation Procedures*, first entered by the Court on November 8, 2017 [First Amended Order Setting Procedures for Interim Compensation and Reimbursement of Expenses of Professionals, Docket Number 1715] and amended on June 6, 2018 [Second Amended Order Setting Procedures for Interim Compensation and Reimbursement of Expenses of Professionals, Docket Number 3269] (the "Interim Compensation Procedures"), the applicable provisions of the United States Code (the "Bankruptcy Code"), the Federal Rules of Bankruptcy Procedure (the "Bankruptcy Rules"), and the Local Bankruptcy Rules for the United States Bankruptcy Court for the District of Puerto Rico (the "Local Rules"), McKinsey & Company, Inc. Washington DC ("McKinsey Washington"), strategic consultants to The Financial Oversight And Management Board For Puerto Rico (the "Debtors" or the "Board"), hereby serves this Sixteenth Monthly Fee Statement for the allowance of compensation for reasonable and necessary strategic consulting services and support that McKinsey Washington provided during the month of April 2019 (the "Fee Period") pursuant to the "Commonwealth Title III Support" Scope of Work ("Commonwealth Title III Scope of Work") of the consulting agreement between McKinsey Washington and the Board for consulting services in support of the Title III litigation (Contract dated July 3, 2017, with Amendment No. 1 effective November 1, 2017 and Amendment No. 2 effective April 1, 2018) (the "Consulting Agreement"), attached hereto as Exhibit A. Pursuant to the Interim Compensation Procedures, a Certification of Thomas Dohrmann, a Senior Partner of McKinsey Washington, regarding compliance with the statutory and legal authority cited above is attached hereto as Exhibit B, and a Certification of Natalie Jaresko, Executive Director of the Board, authorizing the submission of this Sixteenth Monthly Fee Statement, is attached as Exhibit C.

2. By this Sixteenth Monthly Fee Statement: Commonwealth Title III Support, McKinsey Washington seeks allowance of compensation for services rendered under the Consulting Agreement during the Fee Period in the amount of \$1,275,750.00 (which equals 90% of the compensation sought herein, in accordance with Section 2.c of the Interim Compensation Order).

### **Summary of Services Rendered During the Fee Period**

- 3. During the Fee Period, McKinsey Washington provided a focused range of professional services as requested by the Board and reflected in the Commonwealth Title III Scope of Work.<sup>4</sup>
- 4. Included at <u>Exhibit D</u> is a detailed description of McKinsey Washington's scope of services, deliverables and team member activities, pursuant to the Commonwealth Title III Scope of Work during the Fee Period. Exhibit D also specifically identifies the McKinsey Washington team members who performed services during the Fee Period.
- 5. Included at Exhibit E is a copy of McKinsey Washington's monthly invoice for fees incurred during the Fee Period pursuant to the Commonwealth Title III Scope of Work. As reflected in Exhibit E, McKinsey Washington incurred \$1,417,500.00 in fees during the Fee Period, and now seeks reimbursement for 90% of such fees (\$1,275,750.00).
- 6. McKinsey Washington's fees as agreed-upon in the Consulting Agreement and reflected in the invoice are based on the usual and customary fees McKinsey Washington charges to clients and are commensurate with the services performed.

<sup>&</sup>lt;sup>4</sup> McKinsey Washington is simultaneously serving separate monthly fee statements for services rendered pursuant to the other two (2) Scopes of Work under the Consulting Agreement.

<sup>&</sup>lt;sup>5</sup> The invoice included at Exhibit E reflects Puerto Rico withholding tax (29%). McKinsey Washington has calculated the proportion of work performed in Puerto Rico in a manner that is consistent with the terms of the Consulting Agreement.

- 7. The efforts expended by McKinsey Washington during the Fee Period have been commensurate with the size and complexity of these cases. In rendering these services, McKinsey Washington has made every effort to maximize the benefit to the Debtors, to work efficiently with the other professionals employed in these cases, and to leverage staff appropriately in order to minimize duplication of effort.
- 8. McKinsey Washington respectfully submits that the amounts applied for herein for professional services rendered on behalf of the Board in these cases to date are fair and reasonable given: (a) the time expended; (b) the nature and extent of the services performed at the time at which such services were rendered; and (c) the value of such services.

### **Representations**

9. While every effort has been made to include all fees incurred by McKinsey Washington during the Fee Period, some fees may not be included in this Sixteenth Monthly Fee Statement: Commonwealth Title III Support due to certain unavoidable delays caused by accounting and processing during the Fee Period. McKinsey Washington reserves the right to make further application(s) for allowance of such fees not included herein. Subsequent fee statements and applications will be filed in accordance with the Bankruptcy Code, the Bankruptcy Rules, the Local Rules, and the Interim Compensation Procedures.

### **Notice**

- 10. Notice of this Sixteenth Monthly Fee Statement: Commonwealth Title III Support has been or will be provided by overnight delivery or e-mail to:
  - i. attorneys for the Oversight Board, Proskauer Rose LLP, Eleven Times Square, New York, NY 10036, Attn: Martin J. Bienenstock, Esq. (mbienenstock@proskauer.com) and Ehud Barak, Esq.

- (ebarak@proskauer.com), and Proskauer Rose LLP, 70 West Madison Street, Chicago, IL 60602, Attn: Paul V. Possinger, Esq. (ppossinger@proskauer.com);
- ii. attorneys for the Oversight Board, O'Neill & Borges LLC, 250 Muñoz Rivera Ave., Suite 800, San Juan, PR 00918, Attn:Hermann D. Bauer, Esq. (hermann.bauer@oneillborges.com);
- iii. attorneys for the Puerto Rico Fiscal Agency and Financial Advisory Authority, O'Melveny & Myers LLP, Times Square Tower, 7 Times Square, New York, NY 10036, Attn: John J. Rapisardi, Esq. (jrapisardi@omm.com), Suzzanne Uhland, Esq. (suhland@omm.com), and Diana M. Perez, Esq. (dperez@omm.com);
- iv. attorneys for the Puerto Rico Fiscal Agency and Financial Advisory Authority, Marini Pietrantoni Muñiz LLC, MCS Plaza, Suite 500, 255 Ponce de León Ave, San Juan, PR 00917, Attn: Luis C. Marini-Biaggi, Esq. (lmarini@mpmlawpr.com) and Carolina Velaz-Rivero Esq. (cvelaz@mpmlawpr.com);
- v. the Office of the United States Trustee for the District of Puerto Rico, Edificio Ochoa, 500 Tanca Street, Suite 301, San Juan, PR 00901 (re: In re: Commonwealth of Puerto Rico);
- vi. attorneys for the Official Committee of Unsecured Creditors, Paul Hastings LLP, 200 Park Ave., New York, NY 10166, Attn: Luc. A Despins, Esq. (lucdespins@paulhastings.com);
- vii. attorneys for the Official Committee of Unsecured Creditors, Casillas, Santiago & Torres LLC, El Caribe Office Building, 53 Palmeras Street, Ste. 1601, San Juan, PR 00901, Attn: Juan J. Casillas Ayala, Esq. (jcasillas@cstlawpr.com) and Alberto J.E. Añeses Negrón, Esq. (aaneses@cstlawpr.com);
- viii. attorneys for the Official Committee of Retired Employees, Jenner & Block LLP, 919 Third Ave., New York, NY 10022, Attn: Robert Gordon, Esq. (rgordon@jenner.com) and Richard Levin, Esq. (rlevin@jenner.com), and Jenner & Block LLP, 353 N. Clark Street, Chicago, IL 60654, Attn: Catherine Steege, Esq. (csteege@jenner.com) and Melissa Root, Esq. (mroot@jenner.com);
- ix. attorneys for the Official Committee of Retired Employees, Bennazar, García & Milián, C.S.P., Edificio Union Plaza, PH-A, 416 Ave. Ponce de León, Hato Rey, PR 00918, Attn: A.J. Bennazar-Zequeira, Esq. (ajb@bennazar.org);
- x. the Puerto Rico Department of Treasury, PO Box 9024140, San Juan, PR 00902-4140, Attn: Reylam Guerra Goderich, Deputy Assistant of Central Accounting (Reylam.Guerra@hacienda.pr.gov); Omar E. Rodríguez Pérez,

CPA. Assistant Secretary Central of Accounting (Rodriguez.Omar@hacienda.pr.gov); Angel L. Pantoja Rodríguez, Deputy Internal Revenue Assistant Secretary of and Tax **Policy** (angel.pantoja@hacienda.pr.gov); Francisco Parés Alicea, Assistant Secretary Internal of Revenue and Tax **Policy** (francisco.pares@hacienda.pr.gov); and Francisco Peña Montañez, CPA, Assistant Secretary of the Treasury (Francisco.Pena@hacienda.pr.gov);

- xi. attorneys for the Fee Examiner, EDGE Legal Strategies, PSC, 252 Ponce de León Avenue, Citibank Tower, 12th Floor, San Juan, PR 00918, Attn: Eyck O. Lugo (elugo@edgelegalpr.com); and
- xii. attorneys for the Fee Examiner, Godfrey & Kahn, S.C., One East Main Street, Suite 500, Madison, WI 53703, Attn: Katherine Stadler (KStadler@gklaw.com).

WHEREFORE, McKinsey Washington respectfully requests payment by the Debtors of \$1,275,750.00 representing 90% of its fees incurred during the Fee Period and requested herein.

Dated: July 8, 2019

McKinsey & Company, Inc. Washington DC Washington DC

s/ Thomas Dohrmann

Thomas Dohrmann
Senior Partner
McKinsey & Company, Inc. Washington DC
1200 19th St NW #1000
Washington, DC 20036
Telephone: (202) 662-3100

Email: Thomas\_Dohrmann@Mckinsey.com

Strategic Consultant to the Debtors

# **EXHIBIT A**

Consulting Agreement

# Case:17-03283-LTS Doc#:8008 Filed:07/15/19 Entered:07/15/19 22:43:19 Desc: Main Document Page 148 of 223

## PROPRIETARY and CONFIDENTIAL

## **CONSULTING AGREEMENT**

McKinsey & Company, Inc. Washington D.C. ("McKinsey") and The Financial Oversight and Management Board for Puerto Rico (the "Board" or the "Client") hereby enter into the following terms effective July 3, 2017 in connection with consulting services that McKinsey provides to Client for Strategic Consulting support related to the Title III Litigation(the "Services").

- 1. <u>SERVICES</u>. The working arrangements, including scope of the Services and Deliverables (as defined below) will be described in each mutually-executed Scope of Work, attached hereto as individual Attachments and incorporated herein, and cannot be materially amended without mutual agreement of the Parties. In order to be able to complete the Services within the agreed timeframe and budget and to fulfill its responsibilities on a timely basis, McKinsey will rely on the Client's timely cooperation, including the Client and the Government of Puerto Rico's making available relevant data, information and personnel, performing any tasks or responsibilities assigned to the Client or the Government of Puerto Rico and notifying McKinsey of any issues or concerns the Client may have relating to the Services. The Client is solely responsible for ensuring that the Government of Puerto Rico cooperates with responding to requests for purposes of the Services. The parties will meet at mutually agreed times to discuss the progress of the Services and to exchange feedback. During the course of the Services, priorities may shift or unexpected events may occur which may necessitate changes to the Services. In this event, the parties will jointly discuss the anticipated impact on the Services and agree on any appropriate adjustments, including to the scope of work, timeframe and budget.
- 2. <u>COMPENSATION</u>. The Client shall compensate McKinsey on a Firm Fixed Price basis in connection with the Services, as set forth in the Attachments. Any payments made by the Board to McKinsey hereunder are expressed net of any deductions or withholdings that may be applicable in respect of taxes, duties or levies and the Client will pay those amounts to McKinsey, in cleared funds. The parties agree that McKinsey is solely responsible for any applicable withholding and payment of taxes with respect to McKinsey Personnel as required by law. Neither party undertakes, pursuant to his Agreement or otherwise, to perform or discharge any liability or obligation of the other party, whether regulatory or contractual, or to assume any responsibility whatsoever for the conduct of the business or operations of the other party. Consistent with the public purpose of the Client's mandate, this Agreement will be made publicly available subject to Section 5 below. McKinsey will invoice the Client for Deliverables in connection with the Services monthly or as otherwise set forth in the applicable Proposal. Except for Services provided under retainer, all invoices are to be paid in accordance with the court order setting procedures for interim compensation and reimbursement of professionals.
- 3. CONFIDENTIALITY. Subject to applicable public disclosure laws and the disclosure procedures established by Client that do not otherwise conflict with terms in this agreement, each Party agrees to keep confidential any confidential information furnished by either Party in connection with the Services ("Confidential Information"); provided, however, that the Client may disclose Confidential Information from McKinsey as necessary or desirable to carry out its statutory duties. The Client agrees to provide McKinsey prior notice of its intent to disclose Confidential Information from McKinsey. Without the Client's explicit consent, McKinsey will disclose Confidential Information only to its employees, agents and contractors who have a need to know and are bound to keep it confidential and will use Confidential Information only for purposes of performing the Services. Confidential Information shall be all information other than information that is (i) or becomes publicly available other than as a result of a breach of this agreement, (ii) already known to the Receiving Party, (iii) independently acquired or developed by the Receiving Party without violating any of its obligations under this agreement, or (iv) is legally required to be disclosed. All documents supplied by the Receiving Party Client in connection with the services hereunder will, upon written request, be returned by the Receiving Party to the Disclosing Party or destroyed, provided that the Receiving Party may retain a copy for archival purposes. In performing the Services, McKinsey will use and rely primarily on the Confidential Information and on information available from public sources without having independently verified the same and does not assume responsibility for the accuracy or completeness of the Confidential Information or such other publicly available information and Section 5 herein.
- 4. <u>INTELLECTUAL PROPERTY</u>. Upon payment in full of McKinsey's Fees associated with the relevant Services, the Client will own all reports, financial models and other deliverables prepared for and furnished to the Client by McKinsey in connection with the Services (the "Deliverables"), save that McKinsey retains ownership of all concepts, know-how, tools, frameworks, models, and industry perspectives developed or enhanced outside of or in connection with the Services (the "McKinsey Tools"), it being understood that none of the McKinsey Tools will contain the Client's

# Case:17-03283-LTS Doc#:8008 Filed:07/15/19 Entered:07/15/19 22:43:19 Desc: Main Document Page 149 of 223

Confidential Information. To the extent the Deliverables include any McKinsey Tools, McKinsey hereby grants the Client a non-exclusive, non-transferable, non-sublicenseable, worldwide, royalty-free license to use and copy the McKinsey Tools solely as part of the Deliverables and subject to the limitations herein on disclosure of McKinsey materials and publicity.

- 5. <u>DISCLOSURE OF McKINSEY MATERIALS; PUBLICITY</u>. McKinsey's work for the Client is confidential and for the Client's internal use only; provided, however, the Client may disclose such work to the extent such disclosure is necessary or desirable to carrying out the Client's statutory duties. The Client agrees that it will not disclose McKinsey's name in relation to any disclosure of work hereunder without McKinsey's consent. McKinsey will not disclose the Deliverables to any third parties (including any non-voting Board members) without the Client's prior written permission. McKinsey further agrees not to use the Client's name in any communication with any third party without the other party's prior written permission, including in press releases or other public announcements. If the Client receives a public records request for Deliverables or other documents containing McKinsey information, the Client will allow McKinsey the ability to review the documents prior to disclosure to advise if the documents contain information subject to an exception or exemption to the relevant public records law.
- 6. <u>SERVING COMPETITORS</u>. It is McKinsey's long-standing policy to serve competing clients and clients with potentially conflicting interests as well as counter-parties in merger, acquisition and alliance opportunities, and to do so without compromising McKinsey's professional responsibility to maintain the confidentiality of client information. Consistent with such practice and McKinsey's confidentiality obligations to its other clients, McKinsey is not able to advise or consult with the Client about McKinsey's serving the Client's competitors or other parties. To avoid situations of potential conflict, McKinsey will not, for a period of one year following an engagement for the Client, assign any consultant who receives Confidential Information in connection with such engagement to a competitively sensitive project, including a directly-conflicting engagement with the Government of Puerto Rico. Notwithstanding the foregoing, the Client understands and agrees that so long as McKinsey has appropriate procedures in place to mitigate any potential conflict, it may serve the Government of Puerto Rico on related matters.

#### 7. INDEMNIFICATION.

- (a) Deliverables produced hereunder are not intended as a substitute for financial, investment, legal, accounting or other professional advice, and McKinsey does not intend to supplant the Client or the Government of Puerto Rico's management or other decision-making bodies.
- (b) The Client and the Government of Puerto Rico remain solely responsible for its decisions, actions, use of the Deliverables and compliance with applicable laws, rules and regulations. McKinsey agrees to indemnify and hold the Client harmless from and against all loss, liability, damage, cost, or expense (including reasonable attorney fees) ("Losses") to the extent those Losses are determined by a final, non-appealable order or arbitral award to have resulted from McKinsey's gross negligence or willful misconduct in the performance of the Services.
- (c) The Client agrees to indemnify and hold McKinsey harmless from any Losses (including the costs of McKinsey's professional time) relating to the Services (including any Losses asserted by the Client, its agents or representatives, or third parties and any Losses sustained by McKinsey when participating in any legal, regulatory, or administrative proceeding relating to the Services), except to the extent those Losses are determined by a final, non-appealable order or arbitral award to have resulted from McKinsey's gross negligence or willful misconduct in the performance of the Services.
- (d) The Client further indemnifies McKinsey, including any member, officer or employee thereof including but not limited to the Revitalization Coordination role, in any instance where it is a party, or is threatened to be made a party, to any threatened, pending or completed action, suit or proceeding, whether civil, criminal, administrative or investigative, against judgments, fines, amounts paid in settlement and expenses (including attorneys' fees) actually and reasonably incurred by him or her in connection with such action, suit or proceeding, unless it acted with bad faith or engaged in intentional misconduct and, with respect to any criminal action or proceeding, unless it knew or should have known the conduct was unlawful. The termination of any act, suit or proceeding by judgment, order, settlement, conviction, or upon a plea of nolo contender or its equivalent, shall not, of itself, create a presumption that McKinsey (or any of its members, officers or employees) did not satisfy these standards.

#### Case:17-03283-LTS Doc#:8008 Filed:07/15/19 Entered:07/15/19 22:43:19 Document Page 150 of 223

Neither party will be liable for any lost profits or other indirect, consequential, incidental, punitive or special damages. In no event shall McKinsey's liability to the Client in connection with the Services relating to an engagement for the Client exceed the amount paid to McKinsev by the Client in connection with such engagement.

- 8. AUTHORITY OF THE BOARD. The Client represents and warrants it has the authority to enter into this Agreement for the Services. In the event that it is determined that the Client did not have authority to authorize all or part of this agreement, McKinsey may make the sole determination as to whether to terminate the Agreement according to Section 10 herein, or continue with those parts of the Services for which the Client does have authority. The Client agrees to indemnify and hold McKinsey harmless from any Losses (including the costs of McKinsey's professional time) resulting from a breach of this Section 8 and/or a misrepresentation by the Client of authority to act (including any Losses asserted by the Client, its agents or representatives, or third parties and any Losses sustained by McKinsey when participating in any legal, regulatory, or administrative proceeding relating to the Services).
- 9. CONFLICTS OF INTEREST. The Client agrees that performance of Services hereunder shall not conflict McKinsey from serving the Government of Puerto Rico or any stakeholders to the work, subject to the restrictions in Section 6 – "Serving Competitors."
- 10. TERM AND TERMINATION. This agreement takes effect on the date the Services commenced and shall continue until terminated in accordance with its terms. Either party may terminate the Services at any time effective upon 30 days written notice to the other. In the event of any termination, the Client will pay McKinsey for the work completed up to the effective date of termination.
- 11. MISCELLANEOUS. This agreement and the Proposals constitute the entire agreement between the parties, and there are no prior or contemporaneous oral or written representations, understandings or agreements relating to this subject matter that are not fully expressed herein or therein. This agreement and the Proposals shall be governed by and construed in accordance with the laws of the State of New York without regard to conflicts of law principles and shall inure to the benefit of and be binding on the successors and assigns of the Client and McKinsey. The following Sections shall survive the completion or any termination of the Services: 3 (Confidentiality), 4 (Intellectual Property), 5 (Disclosure of McKinsey Materials; Publicity), 6 (Serving Competitors), 7 (Indemnification), 8 (Term and Termination) and 9 (Miscellaneous) and any other provision which by law or by its nature should survive. Neither party may assign its rights or obligations under this agreement to any person or entity without the written consent of the other party, not to be unreasonably withheld, provided, however, that either party may assign its rights and obligations under this agreement to its affiliates upon reasonable written notice to the other party but without the written consent of the other party. Assignment shall not relieve either party of its obligations hereunder. McKinsey is an independent contractor and not the Client's agent or fiduciary. Notwithstanding any course of dealings of the parties at any time or any statement to the contrary contained therein, no purchase order, invoice or other similar document issued by a party shall be construed to modify the terms of this agreement. Rights and remedies provided in this agreement are cumulative and not exclusive of any right or remedy provided at law or in equity.

The Financial Oversight and Management Board for Puerto Rico (Client)

McKinsey & Company, Inc., Washington D.C.

Name: Natalie A. Jaresko Title:

**Executive Director** Date:

Sept. 12, 2017

Vstalie a. Caresko

Title: Partner Date: September 8, 2017

Name: Tyler Duvall

# ATTACHMENT 1 Scope of Work For Commonwealth Title III Support

### **Services:**

In regards to support for the Commonwealth Title III proceedings to the Board to include:

#### Activities:

- Participation in and coordination of cross advisor meetings (Board, Commonwealth and/or Stakeholders) regarding Title III related matters
- Preparation of materials necessary for supporting Fiscal Plan litigation, which could include:
  - Assemble fact base regarding process for creation, stress testing and certification of the fiscal plan
  - Assemble fact base regarding additional analyses created for the FOMB with respect to evaluating/stress testing the FY18 fiscal plan
  - Collect and summarize key input sources and supporting analysis for key fiscal plan assumptions
  - Assemble fact base regarding process and supporting analysis used to identify and evaluate key measures proposed and finally included in the fiscal plan
  - Prepare and/or evaluate alternative fiscal plan scenario analyses in support of requested alternative contexts
  - Prepare analyses in support of litigation activities
- As needed, ad-hoc analyses and/or responses to questions regarding litigation or potential litigation relating to the Fiscal Plan or other Commonwealth Title III matters
- As applicable to McKinsey's Services regarding FOMB fiscal plans and work relative to the Commonwealth and its instrumentalities, it is the expectation of McKinsey and the Board that as part of the Services McKinsey shall:
  - Provide expert testimony (at most 2 per quarter)
  - Participate in and/or assist the Board with mediation sessions and Board meetings or conferences, which may include presentations
  - Provide support at related stakeholder interactions, which may include presentations

### Deliverable:

• Monthly report regarding liquidity performance and strategic choices on liquidity related to Title III proceedings and/or ad hoc analysis performed within that month.

### Support Structure and Cost:

- The cost for this work will be \$740,000 per month and will continue so long as the Commonwealth Title III process continues or the Board no longer believes the support is necessary.
- If additional deliverables are required by McKinsey beyond this core support this contract will be amended to reflect any required support.

## **Payment Schedule**

McKinsey will submit a Monthly Fee Statement for the deliverables provided on or before the 25<sup>th</sup> day of each calendar month.

# ATTACHMENT 2 Scope of Work for Title III Support for PREPA

#### **Services:**

In regards to work specifically supporting the Title III proceedings for the Board with relation to PREPA, McKinsey will support the Board in the following ways:

# 1. Coordinate and provide analysis related to development of the transformation plan and plan of arrangement for PREPA

#### Activities:

The core activities include working directly with the Board, the Executive Director and Board Staff in the following areas (as well as ad hoc and as needed support):

- Establishment of the PREPA working group for Title III, including working group protocol, governance, cadence, targets and coordination
- Lead PREPA working group for Title III, including leading meetings, developing core materials, workplans, agendas and coordination with PREPA, AAFAF and its experts and advisors
- Develop transformation plan for PREPA for Title III which includes but is not limited to:
  - Operational stabilization plans focused on near and immediate term actions to maintain sustainable operations and launch capex programs with specific implementation plans, resourcing and costing supporting their delivery
    - Debt restructuring terms and plans, agreed with creditors to the extent possible
  - Detailed privatization/corporatization plans supported by financial models and market engagement
  - Detailed action plans to implement all measures identified in the Fiscal Plans with additional measures to achieve Board targets
    - Governance and management plans that will enable delivery of actions
    - Stakeholder management plans and demonstrable success in engaging key stakeholders such as regulators
    - Macro-resource planning when required (e.g. updated IRP for PREPA)
    - Clear assessments of economic and social impacts on the people of Puerto Rico
    - Clear timelines for delivery of the plan
- Coordinate development of and approval by the Board of other submissions related to the Title III proceedings, including Plans of Arrangements, financial disclosure, implementation plans, contract assumption and rejection
- Work with Board management and Board PREPA subcommittee to provide updates and take guidance on PREPA transformation and Title III
- Monitor implementation of all aspects of the PREPA transformation plans and Title III plans
- Escalating deviations from plans and defining solutions for compliance

- Conduct limited market engagement as necessary to identify potential privatization options for PREPA
- Lead development of an integrated resource plan for PREPA to support the Transformation Plan in coordination with PREC and PREPA
- As applicable to McKinsey's Services regarding FOMB fiscal plans and work relative to the Commonwealth and its instrumentalities, it is the expectation of McKinsey and the Board that as part of the Services McKinsey shall:
  - Provide expert testimony (at most 2 per quarter)
  - Participate in and/or assist the Board with mediation sessions and Board meetings or conferences, which may include presentations
  - Provide support at related stakeholder interactions, which may include presentations

#### Deliverables:

A monthly report describing progress against transformation objectives, as well as specific supporting analyses, including:

- Detailed action plans, including e.g. structural solutions, governance, likely economic impacts and operational stabilization
- Synopsis of market perspectives related to different potential options
- Integrated resource plan

## Support Structure and Cost:

- The cost for this work will be \$740,000 per month and will continue so long as the Title III process continues or the Board no longer believes the support is necessary.
- If additional deliverables are required by McKinsey beyond this core support this contract will be amended to reflect any required support.

### **Payment Schedule**

McKinsey will submit a Monthly Fee Statement for the deliverables provided on or before the 25<sup>th</sup> day of each calendar month.

# ATTACHMENT 2 Scope of Work for Title III Support for HTA

#### **Services:**

In regards to work specifically supporting the Title III proceedings for the Board with relation to HTA, McKinsey will support the Board in the following ways:

# Coordinate and provide analysis related to development of the transformation plan and plan of arrangement for HTA

#### Activities:

The core activities include working directly with the Board, the Executive Director and Board Staff in the following areas (as well as ad hoc and as needed support):

- Establishment of the HTA working group for Title III, including working group protocol, governance, cadence, targets and coordination
- Lead HTA working group for Title III, including leading meetings, developing core materials, workplans, agendas and coordination with HTA, AAFAF and its experts and advisors
- Develop transformation plan for HTA for Title III which includes but is not limited to:
  - Operational stabilization plans focused on near and immediate term actions to maintain sustainable operations and launch capex programs with specific implementation plans, resourcing and costing supporting their delivery
    - Debt restructuring terms and plans, agreed with creditors to the extent possible
  - Detailed privatization/corporatization plans supported by financial models and market engagement
  - Action plans to implement all measures identified in the Fiscal Plans with additional measures to achieve Board targets
    - Governance and management plans that will enable delivery of actions
    - Stakeholder management plans and demonstrable success in engaging key stakeholders such as regulators
    - Macro-resource planning when required
    - Clear assessments of economic and social impacts on the people of Puerto Rico
    - Clear timelines for delivery of the plan
- Coordinate development of and approval by the Board of other submissions related to the Title III proceedings, including Plans of Arrangements, financial disclosure, implementation plans, contract assumption and rejection
- Work with Board management and Board HTA subcommittee to provide updates and take guidance on HTA transformation and Title III
- Monitor implementation of all aspects of the HTA transformation plans and Title III plans
- Escalating deviations from plans and defining solutions for compliance
- Support litigation related to the HTA proceedings, which has commenced

# Case:17-03283-LTS Doc#:8008 Filed:07/15/19 Entered:07/15/19 22:43:19 Desc: Main Document Page 156 of 223

- As applicable to McKinsey's Services regarding FOMB fiscal plans and work relative to the Commonwealth and its instrumentalities, it is the expectation of McKinsey and the Board that as part of the Services McKinsey shall:
  - Provide expert testimony (at most 2 per quarter)
  - Participate in and/or assist the Board with mediation sessions and Board meetings or conferences, which may include presentations
  - Provide support at related stakeholder interactions, which may include presentations

#### Deliverables:

A monthly report describing progress against transformation objectives, as well as specific supporting analyses, including:

- Detailed action plans, including e.g. structural solutions, governance, likely economic impacts and operational stabilization
- Synopsis of market perspectives related to different potential options
- Integrated resource plan

## Support Structure and Cost:

- The cost for this work will be \$720,000 per month and will continue so long as the HTA Title III process continues or the Board no longer believes the support is necessary.
- If additional deliverables are required by McKinsey beyond this core support, this contract will be amended to reflect any required support.

## **Payment Schedule**

McKinsey will submit a Monthly Fee Statement for the deliverables provided on or before the 25<sup>th</sup> day of each calendar month.

#### FIRST AMENDMENT TO CONSULTING AGREEMENT BETWEEN MCKINSEY & COMPANY, INC. WASHINGTON DC AND THE FINANCIAL OVERSIGHT AND MANAGEMENT BOARD FOR PUERTO RICO FOR STRATEGIC CONSULTING SUPPORT RE COMMONWEALTH TITLE III SUPPORT

THIS FIRST AMENDMENT to the Consulting Agreement (the "First Amendment") effective date of November 1, 2017 is entered into by and between McKinsey & Company, Inc. Washington D.C. ("McKinsey") and The Financial Oversight and Management Board for Puerto Rico (the "Board" or the "Client") (together, the "Parties).

WHEREAS, on or about July 3, 2017, McKinsey and the Board entered into a Consulting Agreement (the "Consulting Agreement") for strategic consulting support related to Commonwealth Title III Support (the "Services"); and

WHEREAS, following Hurricanes Maria and Irma, the Parties wish to expand the scope of services under the Consulting Agreement to support the Board's in connection with the required re-construction of the fiscal plan post-Hurricane; and

WHEREAS, the Parties now desire to amend the Consulting Agreement to reflect the new understanding between the Parties as set forth below;

NOW THEREFORE, in consideration of the mutual covenants and agreements contained herein, the Parties hereto agree as follows:

#### 1. SERVICES.

"Attachment 1 Scope of Work for Commonwealth Title III Support" of the Consulting Agreement is hereby replaced in its entirety with the "Amended Attachment 1 Scope of Work for Commonwealth Title III Support", attached hereto; and "Attachment 3 Scope of Work for Title III Support for HTA" of the Consulting Agreement is hereby replaced in its entirety with the "Amended Attachment 3 Scope of Work for Title III Support for HTA", attached hereto. For the avoidance of confusion, "Attachment 2 Scope of Work for Title III Support for PREPA" of the Consulting Agreement shall remain unchanged. If additional activities and/or deliverables are required outside of those described herein, the Parties will negotiate a further amendment to reflect that support.

#### 11. MISCELLANEOUS.

This First Amendment, when executed by the Parties, shall be effective as of the date stated above. All understandings and agreements heretofore had between McKinsey and the Board with respect to the Services are merged into, or superseded by, this First Amendment. This First Amendment may be executed in any number of counterparts, each of which shall be deemed an original, but all of which when taken together shall constitute one and the same instrument. Except as amended and/or modified by this First Amendment, all other terms of the Consulting Agreement shall remain in full force and effect, unaltered and unchanged by this First Amendment.

IN WITNESS WHEREOF, the parties have executed this First Amendment, effective as of the date indicated above.

The Financial Oversight and Management Board For Puerto Rico

Name: Natalie A. Jaresko

Title: Executive Director

Date:

McKinsey & Company, Inc., Washington D.C.

Name: Tyler Durall
Title Principal
Date: March 8, 2018

# AMENDED ATTACHMENT 1 Scope of Work For Commonwealth Title III Support

#### PERIOD OF PERFORMANCE:

November 1, 2017 - March 31, 2018

#### **SCOPE:**

Support for the Commonwealth Title III proceedings to the Board to include the following:

#### I. Measure:

- Revising fiscal measures contained in the March 13th Certified Fiscal Plan to reflect both magnitude of impact and feasibility of implementation post-hurricanes
- Developing new and augmented measures (e.g., agency-specific right-sizing measures) to achieve structural balance in post-hurricanes fiscal projections, including savings attributable to workflow reduction and demographic shifts
- Liaising with Government to incorporate updated data (e.g., healthcare population assumptions) and other inputs
  relevant to fiscal reform revisions
- Providing perspective on implementation planning and necessary support required for high-priority measures
- · Coordinating weekly problem solving with FOMB staff, FOMB leadership and Board members, as needed
- Preparing documents and other support for listening session dedicated to measures redevelopment
- Providing Independent Board perspective of potential revised fiscal reforms, including measure-specific targets and initiatives to capture fiscal value
- Preparing presentations and documents for public listening sessions, creditor sessions and other stakeholder engagement on fiscal measures
- Providing support models and documentation for sizing of specific levers

#### II. Baseline and Macro:

- Reviewing full certified March 13<sup>th</sup> Fiscal Plan revenue and expenditure build (business-as-usual baseline) to identify major areas of impact post-Hurricane (e.g., based on population changes / movements, infrastructure impacted, etc.)
- Working with Board demographers and macroeconomists to triangulate major macroeconomic, rev/exp build
  assumptions across top-down and bottom-up data sources (incl., reports, real-time data, expert interviews) to
  identify new figures to represent major factors / assumptions
- Ensuring any new assumptions are incorporated within the comprehensive fiscal model
- Preparing documents and other support for listening session dedicated to macroeconomic, rev/exp build assumptions
- Providing Independent Board perspective on updated fiscal plan baseline in post-Maria context
- Preparing presentations and documents for public listening sessions, creditor sessions and other stakeholder engagement on fiscal measures
- Providing support models and documentation for new baseline

#### III. Advisor, Stakeholder, Litigation Support and Fiscal Plan Model:

- Prepare content, participate in, coordinate and lead cross advisor meetings and support stakeholder interactions
- Prepare content, participate in and advise the FOMB with respect to mediation sessions and Board meetings
- Continue development and refinement overall fiscal plan model working with Board staff, the Board and the Government
- Perform scenario analyses as requested by FOMB to assess impact of Hurricane Irma/Maria to Fiscal Plan

- Lead coordination with government advisors and government representatives on development, review and FOMB certification of any revised/new fiscal plan(s) and/or supporting materials
- Ad-hoc analyses and/or responses to questions regarding litigation and potential litigation related to Fiscal Plan and CW Title III
- Where required, provide expert testimony on the Fiscal Plan (2 per quarter) as well as analytical support for such expert testimony.

#### FEES AND INVOICING:

McKinsey will be compensated on a firm fixed price basis, and will submit invoices monthly for services provided during that month, as set forth in the payment schedule below:

Period of Performance	Fee
November 2017	\$2,220,000
December 2017	\$1,650,000*
January 2018	\$1,940,000
February 2018	\$1,940,000
March 2018	\$1,940,000

<sup>\*</sup> McKinsey's monthly fixed fee for December 2017 has been prorated to reflect a shorter working month in light of the holidays and office closure.

McKinsey will submit invoices (Monthly Fee Statement) on a monthly basis, on or before the 25th day of each calendar month following the month during which the services were performed.

# AMENDED ATTACHMENT 3 Scope of Work For Title III Support for HTA

#### PERIOD OF PERFORMANCE:

November 1, 2017 - March 31, 2018

#### SCOPE:

In regards to work specifically supporting the Title III proceedings for the Board with relation to HTA, McKinsey will support the Board in the following ways:

- Coordinate and provide analysis related to development of the transformation plan and plan of arrangement for HTA
- Establishment of the HTA working group for Title III, including working group protocol, governance, cadence, targets and coordination
- Lead HTA working group for Title III, including leading meetings, developing core materials, workplans, agendas and coordination with HTA, AAFAF and its experts and advisors
- Develop transformation plan for HTA for Title III to include:
  - Operational stabilization plans focused on near and immediate term actions to maintain sustainable operations and launch capex programs with specific implementation plans, resourcing and costing supporting their delivery
  - Debt restructuring terms and plans, agreed with creditors to the extent possible
  - Detailed privatization/corporatization plans supported by financial models and market engagement
  - Action plans to implement all measures identified in the Fiscal Plans with additional measures to achieve Board targets
  - Governance and management plans that will enable delivery of actions
  - Stakeholder management plans and demonstrable success in engaging key stakeholderssuch as regulators
  - Macro-resource planning when required
  - Clear assessments of economic and social impacts on the people of Puerto Rico
  - Clear timelines for delivery of the plan
- Coordinate development of and approval by the Board of other submissions related to the Title III proceedings, including Plans of Arrangements, financial disclosure, implementation plans, contract assumption and rejection
- Work with Board management and Board HTA subcommittee to provide updates and take guidance on HTA transformation and Title III
- Monitor implementation of all aspects of the HTA transformation plans and Title III plans
- Escalating deviations from plans and defining solutions for compliance

#### FEES AND INVOICING:

McKinsey will be compensated on a firm fixed price basis, and will submit invoices monthly for services provided during that month, as set forth in the payment schedule below:

Period of Performance	Fee
October 2017	\$0*
November 2017	\$300,000**

December 2017	\$300,000**	
January 2018	\$425,000	
February 2018	\$425,000	
March 2018	\$425,000	

McKinsey will submit invoices monthly, on or before the 25th day of each calendar month following the month during which the services were performed.

<sup>\*</sup>Due to the slow ramp up of work related to HTA post-Hurricane, McKinsey did not perform significant HTA-related work in October (under Attachment 3 Scope of Work for Title III Support for HTA of the Consulting Agreement) and has agreed to invoice \$0 for that month.

<sup>\*\*</sup> For November and December, McKinsey performed two (2) weeks of work per month, and has agreed to invoice \$300,000 for each month (based on McKinsey's standard \$150,000/week team bundle rate).



# SECOND AMENDMENT TO CONSULTING AGREEMENT BETWEEN MCKINSEY & COMPANY, INC. WASHINGTON DC AND THE FINANCIAL OVERSIGHT AND MANAGEMENT BOARD FOR PUERTO RICO FOR STRATEGIC CONSULTING SUPPORT RE COMMONWEALTH TITLE III SUPPORT

**THIS SECOND AMENDMENT** to the Consulting Agreement (the "Second Amendment") effective date of April 1, 2018, is entered into by and between McKinsey & Company, Inc. Washington D.C. ("McKinsey") and The Financial Oversight and Management Board for Puerto Rico (the "Board" or the "Client") (together, the "Parties").

WHEREAS, on or about July 3, 2017, McKinsey and the Board entered into a Consulting Agreement (the "Consulting Agreement") for strategic consulting support related to Commonwealth Title III Support (the "Services"); and

WHEREAS, effective November 1, 2017, the Parties amended the Consulting Agreement to expand the scope of services to support the Board in connection with the required re-construction of the fiscal plan post-Hurricane (the "First Amendment"); and

WHEREAS, the Parties now desire to make additional amendments the Consulting Agreement to extend its duration and make modifications to the scope of services, as set forth below; and

**NOW THEREFORE**, in consideration of the mutual covenants and agreements contained herein, the Parties hereto agree as follows:

#### 1. SERVICES.

For both "Commonwealth Title III Support" and "Title III Support for HTA", the period of performance shall be extended through June 30, 2019. For this period of performance, the scope of services for "Commonwealth Title III Support" is reflected in the "Second Amended Attachment 1 Scope of Work for Commonwealth Title III Support", attached hereto; and the scope of services for "Title III Support for HTA" is reflected in the "Second Amended Attachment 3 Scope of Work for Title III Support for HTA", attached hereto. For the avoidance of confusion, "Title III Support for PREPA", as memorialized in the Consulting Agreement, shall remain unchanged. If additional services, activities and/or deliverables are required outside of those described herein, the Parties will negotiate a further amendment to reflect that support.

#### 11. MISCELLANEOUS.

This Second Amendment, when executed by the Parties, shall be effective as of the date stated above. All understandings and agreements heretofore had between McKinsey and the Board with respect to the Services are merged into, or superseded by, this Second Amendment. This Second Amendment may be executed in any number of counterparts, each of which shall be deemed an original, but all of which when taken together shall constitute one and the same instrument. Except as amended and/or modified by this Second Amendment, all other terms of the Consulting Agreement and First Amendment shall remain in full force and effect, unaltered and unchanged by this Second Amendment.

IN WITNESS WHEREOF, the parties have executed this Second Amendment, effective as of the date indicated above.

The Financial Oversight and Management Board For Puerto Rico

McKinsey & Company, Inc., Washington D.C.

Name: Natalie A. Jaresko

Title: Executive Director

Name: Tyler Duvall
Title Partner

# SECOND AMENDED ATTACHMENT 3 Scope of Work for Title III Support for HTA

#### **PERIOD OF PERFORMANCE AND SCOPE:**

For **April 2018**, the scope of work shall be as described in the November 2017 Amended Attachment 1 Scope of Work for Title III Support for HTA.

From May 2018 – June 2019, the scope of work shall be as follows:

In regards to work specifically supporting the Title III proceedings for the Board with relation to HTA, McKinsey will support the Board in the following ways:

- Coordinate and provide analysis related to development of the transformation plan and plan of arrangement for HTA
- Establishment of the HTA working group for Title III, including working group protocol, governance, cadence, targets and coordination
- Lead HTA working group for Title III, including leading meetings, developing core materials, workplans, agendas and coordination with HTA, AAFAF and its experts and advisors
- Develop transformation plan for HTA for Title III to include:
  - Operational efficiency measures focused on near and immediate term actions to maintain sustainable operations
  - Capex program priorities and efficiency measures
  - Opportunities to increase revenues
  - Action plans to implement all measures identified in the Fiscal Plans with additional measures to achieve Board targets
  - Governance and management plans that will enable delivery of actions
  - Clear timelines for delivery of the plan
- Coordinate development of and approval by the Board of other submissions related to the Title III proceedings, including Plans of Arrangements, financial disclosure and implementation plans
- Work with Board management and Board HTA subcommittee to provide updates and take guidance on HTA transformation and Title III
- Monitor implementation of all aspects of the HTA transformation plans and Title III plans
- Escalating deviations from plans and defining solutions for compliance

## **FEES AND INVOICING:**

McKinsey will be compensated on a firm fixed price basis, and will submit invoices monthly for services provided during that month, as set forth in the payment schedule below:

Period of Performance	Fee
April 2018	\$425,000
May 2018 – June 2019	\$310,000/month

McKinsey will submit invoices monthly, on or before the 25th day of each calendar month following the month during which the services were performed.

# SECOND AMENDED ATTACHMENT 1 Scope of Work for Commonwealth Title III Support

## PERIOD OF PERFORMANCE AND SCOPE:

For **April 2018**, the scope of work shall be as described in the November 2017 Amended Attachment 1 Scope of Work for Commonwealth Title III Support.

From May 2018 - June 2019, the scope of work shall be as follows:

Support for the Commonwealth Title III proceedings to the Board to include the following:

#### Advisor, Stakeholder, Litigation Support and Fiscal Plan Model:

- Prepare content, participate in, coordinate and lead cross advisor meetings and support stakeholder interactions
- Prepare content, participate in and advise the FOMB with respect to mediation sessions and Board meeting
- Prepare content and analyses and work alongside FOMB, government and stakeholders advisors with regards to development of Plan(s) of Adjustment
- Lead preparation of "best interests" analysis in coordination with other FOMB advisors
- Lead any further development, refinement or updates to fiscal plan and/or models working with Board staff, the Board and the Government
- Lead coordination with government advisors and government representatives on development, review and FOMB certification of any revised/new fiscal plan(s) and/or supporting materials
- Perform scenario analyses as requested by FOMB to assess impact of Hurricane Irma/Maria to Fiscal Plan
- Prepare analyses, support FOMB counsel and lead coordination of information diligence related to potential litigation involving the certified Fiscal Plan and/or other CW Title III matters
- Where required, provide expert testimony on the Fiscal Plan (2 per quarter) as well as analytical support for such expert testimony. If additional expert testimony is required, the Parties will negotiate additional fees.

## **FEES AND INVOICING:**

McKinsey will be compensated on a firm fixed price basis, and will submit invoices monthly for services provided during that month, as set forth in the payment schedule below:

Period of Performance	Fee
April 2018	\$1,940,000
May 2018 – June 2019	\$1,417,500/month

McKinsey will submit invoices (Monthly Fee Statement) on a monthly basis, on or before the 25th day of each calendar month following the month during which the services were performed.

# **EXHIBIT B**

Certification of McKinsey Washington Senior Partner Thomas Dohrmann

# UNITED STATES DISTRICT COURT DISTRICT OF PUERTO RICO

X	PROMESA
In re:	Title III
THE FINANCIAL OVERSIGHT AND MANAGEMENT BOARD FOR PUERTO RICO, as representative of	No. 17 BK 3283-LTS
THE COMMONWEALTH OF PUERTO RICO, et al.  Debtors.	(Jointly Administered)
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#### CERTIFICATION OF THOMAS DOHRMANN

- I, Thomas Dohrmann, hereby declare the following under penalty of perjury:
- 1. I am one of the McKinsey Washington Partners providing consulting services related to the above-captioned Title III case;
- 2. I have been involved in, and managed the provision of professional services rendered by McKinsey Washington as strategic consultant to The Financial Oversight And Management Board For Puerto Rico, as representative of Debtors and am generally familiar with the work performed by the Partners, managers, associates, and other persons in the Firm;
- 3. The facts set forth in the foregoing Sixteenth Monthly Fee Statement: Commonwealth Title III Support are true and correct to the best of my knowledge, information, and belief;
- 4. I have reviewed the Interim Compensation Procedures and believe that McKinsey Washington's Sixteenth Monthly Fee Statement: Commonwealth Title III Support complies therewith; and
- 5. In accordance with Section 11.a. of the Interim Compensation Procedures, I hereby certify as follows:
  - i. No public servant of the Department of Treasury is a party to or has any interest in the gains or benefits derived from the Consulting Agreement (the contract) that is the basis of this invoice;

- ii. The only consideration for providing services under the Consulting Agreement (the contract) is the payment agreed upon with the authorized representatives of the Debtor;
- iii. The amount of this invoice is reasonable;
- iv. The services were rendered, and the corresponding payment has not been made; and
- v. To the best of my knowledge, McKinsey Washington does not have any debts owed to the Government of Puerto Rico or its instrumentalities.

Pursuant to 28 U.S.C. § 1746, I declare under penalty of perjury that the foregoing is true and correct.

Dated: July 8, 2019

Washington, DC

s/ Thomas Dohrmann

Thomas Dohrmann Senior Partner McKinsey & Company, Inc. Washington DC

# **EXHIBIT C**

Certification of FOMB Executive Director Natalie Jaresko

# UNITED STATES DISTRICT COURT DISTRICT OF PUERTO RICO

In re:	PROMESA Title III
THE FINANCIAL OVERSIGHT AND MANAGEMENT BOARD FOR PUERTO RICO,	
as representative of	No. 17 BK 3283-LTS
THE COMMONWEALTH OF PUERTO RICO, et al.	(Jointly Administered)
Debtors.	

# CERTIFICATION OF THE FINANCIAL OVERSIGHT AND MANAGEMENT BOARD FOR PUERTO RICO AUTHORIZING SUBMISSION OF MCKINSEY WASHINGTON'S MONTHLY FEE STATEMENTS FOR THE MONTH OF APRIL 2019

In accordance with the Second Amended Order Setting Procedures for Interim Compensation and Reimbursement of Expenses of Professionals [Docket Number 3269, June 6, 2018] ("Interim Compensation Procedures"), I hereby certify as follows:

- 1. I am the Executive Director of The Financial Oversight And Management Board For Puerto Rico ("FOMB");
- 2. On or about July 3, 2017, on my authorization, FOMB entered into a consulting agreement with McKinsey Washington for consulting services in support of the Title III litigation, which was first amended effective November 1, 2017, and amended again effective April 1, 2018 (the "Consulting Agreement");
- 3. McKinsey Washington has satisfactorily performed and fulfilled its obligations under the Consulting Agreement for the services provided in April 2019 under each of the three (3) workstreams of the Consulting Agreement, namely "Commonwealth Title III Support", "Title III Support for PREPA", and "Title III Support for HTA"; now, therefore,
- 4. Pursuant to Section 11.b. of the Interim Compensation Procedures, McKinsey Washington is hereby authorized to submit its Monthly Fee Statements for the allowance of compensation for reasonable and necessary strategic consulting services and support

provided during the month of April 2019, pursuant to each of the three (3) workstreams of the Consulting Agreement, namely "Commonwealth Title III Support", "Title III Support for PREPA", and "Title III Support for HTA."

Dated: June 10, 2019

Natalie Jaresko, Executive Director The Financial Oversight and

Notalis a Joseph

Management Board for Puerto Rico

## **EXHIBIT D**

## **Title III Support for Commonwealth**

## **April 2019**

### **Summary of Work**

In the month of April, McKinsey Washington's services to the Financial Oversight Management Board consisted of revising and refining the May 2019 Commonwealth Fiscal Plan, working alongside co-advisors to support creation of the FY20 budget, and continuing to assist the Board through the restructuring process.

To update the Fiscal Plan, the team incorporated new information received on agency expenditure levels (on Medicaid, operational expenditures) from the Government and other advisors, worked through new information released to refine the Board's understanding of the macroeconomic trajectory of the Commonwealth, worked to understand the flow of disaster funding and refine cost share assumptions, and updated revenue projections given Hacienda actual results released. The team also worked with Board staff and co-advisors to analyze forecast of revenues and expenses of Independently Forecasted Component Units and incorporated new information from the government regarding Special Revenue Funds, utilities, and various forms of taxes helped to pressure test and improve the modeling of the Fiscal Plan. The team then presented the Board with analyses to make decisions related to this new information.

The team's involvement in the FY20 budget process consisted of participating in meetings with agency officials, gathering new information on agency staffing, spend levels, and priorities, and performing benchmarking and other analyses given new information to help the Board determine how to refine budget targets. The team also worked to ensure consistency between the budget and the Fiscal Plan. Additionally, the team ensured the updates to the budget were reflected in the revisions to the Fiscal Plan.

With regards to restructuring, the team reviewed and refined the Best Interest Test analysis, refining assumptions and output in meetings with other external advisors (e.g. Proskauer) based on changes to the Fiscal Plan. In addition, the team supported the Board in the discovery and document production process for the GO Rule 2004 motion.

## McKinsey Washington's Commonwealth Title III Team Detailed Activities by Deliverable:

- Revised the Fiscal Plan ahead of the 2019 Fiscal Plan certification period
  - Presented the Board with information gathered from agencies and other advisors to inform decision regarding macroeconomic assumptions and disaster relief funding
  - Updated Medicaid modeling based on new information received from the Government
  - Incorporated updates to the Fiscal Plan regarding revenue adjustments based on new Hacienda actuals, specifically for corporate income tax and Act 154 revenues

- Forecasted FEMA fund usage between the Commonwealth and Instrumentalities based on Capital Expenditures plans from PREPA, PRASA, and HTA
- Made updates to Fiscal Plan to reflect new Special Revenue Fund data from the government for FY2018-FY2020
- Refined utilities expenses in the Fiscal Plan based on new data from PREPA and PRASA
- Calculated the impact of Board investment decisions on the Fiscal Plan and presented the findings to the Board
- Supported FY20 budget processes based on Fiscal Plan
  - Assessed Fiscal Plan impact of budget increase and reapportionment requests from various agencies
  - Documented all budgetary decisions made by the Board to incorporate into the Fiscal Plan
  - Conducted benchmarking and other analysis based on new Government information to inform refining of budget targets
  - Worked with co-advisors to ensure that the budget and the Fiscal Plan measures were in line with one another
- Continued to engage with creditors and the Board regarding the restructuring process
  - Continued supporting discovery and document production in conjunction with the Board's legal counsel in the ongoing GO Rule 2004 dispute
  - Continued working with FOMB staff and Board external legal counsel (Proskauer) to maintain an updated view of the Best Interest Test analysis
- Supported the Board in developing perspectives and replies to ad hoc requests and questions from creditors and other stakeholders
  - Supported Board staff in meetings with other relevant stakeholders regarding Fiscal Plan questions (e.g., Congressional briefings, discussions with think tanks, etc.)
  - Responded to ad hoc requests related to Fiscal Plan and the budget from the Board and its advisors
  - Developed materials to support explanation of the Fiscal Plan to external stakeholders

## McKinsey Washington's Commonwealth Title III Team Detail and Contributions

The McKinsey team was led by Bertil Chappuis, Kevin Carmody, Thomas Dohrmann, Tyler Duvall, Jonathan Davis and Ojas Shah, who provided overall strategic guidance, expert input and coordination, as well as Associate Partners (Sara O'Rourke and Todd Wintner), who provided direction to the working team, expert input, and stakeholder management. The working team consisted of 1 full-time Engagement Manager (Anne-Marie Frassica), 2 full-time Associates (Rafael Rivera and Angel Sarmiento) and 4 full-time Analysts (Andrew Wei, Tanner Snider, Paige Hannah, and Akshay Gupta).

Bertil Chappuis (Senior Partner – part time – overall strategic direction)

- Provided overall quality control on team content
- Responsible for relationships with key stakeholders, including Board, Board staff, and co-advisors
- Participated in Board meetings and sessions to review technical adjustments for the Commonwealth Fiscal Plan and to analyze implications on FY20 budget
- Participated in full-day Oversight Board strategy session and led presentation of certain analyses prepared by the team
- Provided quality control on recommendations regarding Board's future strategy for budgeting agency
- Provided regular counsel directly to senior leadership team of FOMB on a wide range of topics related to the Fiscal Plan and Implementation
- Kevin Carmody (Senior Partner part time strategic direction, primarily regarding restructuring)
  - Participated in meetings with advisors and team working sessions related to the Best Interest analysis
  - Provided quality control on various team workstreams, mostly related to restructuring topics
  - Provided strategic thought leadership in preparation of the responses to the GO Rule
     2004 Dispute and other creditor questions and requests
  - Participated remotely in Oversight Board strategy session and provided guidance in some analyses presented by the team
- Thomas Dohrmann (Senior Partner part time overall strategic direction)
  - Participated in select Board sessions and FOMB meetings discussing Fiscal Plan technical adjustments and implications for FY20 Budget
  - Participated in Board meetings and sessions to review technical adjustments for the Commonwealth Fiscal Plan
  - Participated in team working sessions related to the Fiscal Plan and translation into Budget, as well as in sessions related to Best Interest Analysis
  - Participated remotely in Oversight Board strategy session and provided guidance in some analyses presented by the team
- Tyler Duvall (Partner part time overall strategic direction)
  - Provided overall leadership across all aspects of the Fiscal Plan, the budget, and the restructuring
  - Participated in working sessions relating to all major areas of analysis, ensuring consistency, pressure testing assumptions, and framing decisions for Board
  - Participated in full-day Oversight Board strategy session and presented certain analyses prepared by the team

- Provided expertise on translation of the Fiscal Plan updates into the FY19 Budget, as well as on the Board's future strategy regarding agency budgeting
- Conducted review sessions and provided feedback on Restructuring related topics such as Best Interest Analysis
- Jonathan Davis (Partner part time content director on Fiscal Plan Macro, revenues and structural reforms)
  - Provided briefings to Executive Director and Board on revenue updates to fiscal plan
  - Reviewed revenue actuals year to date with the government and advisors
  - Provided guidance and subject matter expertise on integrating input from Board economists into the fiscal plan
  - Provided subject matter expertise on revenue topics related to Best Interest Analysis
  - Provided guidance and subject matter expertise in translating fiscal plan content into implementation monitoring
- Ojas Shah (Partner part time content director on Fiscal Plan expenditures and restructuring)
  - Provided overall leadership across all aspects related to restructuring topics and stakeholder engagement
  - Oversaw content development regarding Best Interest Analysis
  - Participated in full-day Board strategy sessions regarding fiscal plan and restructuring topics
  - Participated in several working sessions with government advisors (Conway Mackenzie, Ankura Consulting) and FOMB regarding certain fiscal plan forecasts and assumptions
  - Attended meeting with FOMB co-advisor Brattle regarding an introduction to the fiscal plan
  - Reviewed and edited fiscal plan model and draft fiscal plan narrative
- Todd Wintner (Associate Partner part time content director on healthcare and education)
  - Oversaw all matters related to healthcare including refining projections to incorporate deepening understanding of federal funding streams and other auxiliary revenues (e.g., updates to federal fund accounts)
  - Provided guidance and quality control on technical adjustments on healthcare federal funding streams
  - Participated in full-day Board strategy sessions regarding fiscal plan, including conversations about healthcare assumptions in the Fiscal Plan
- Sara O'Rourke (Associate Partner full time Fiscal Plan & integrating engagement director)
  - Provided overall guidance and quality control on Board materials, briefing documents, and final product related to the Commonwealth Fiscal Plan

- Provided overall guidance and quality control on Board materials and briefing documents related to Fiscal Plan translation to budget
- Provided overall guidance and content control for responses to questions from the Government, creditors and other stakeholders about the October Certified Fiscal Plan
- Provided expertise on translation of the Fiscal Plan updates into the FY20 Budget as well as updates to agency expenditures and measures based on new data provided in budget process
- Provided guidance and expertise on federal funding flows and implication on macroeconomic projections
- Provided strategic fiscal expertise and oversaw analysis for fiscal plan and budget to enable board to finalize targets and spend priorities across budget and Fiscal Plan
- Attended board and Executive Director meetings related to fiscal plan, translation to budget, and related topics
- Anne-Marie Frassica (Engagement Manager full time integrating engagement manager with primary focus on Fiscal Plan)
  - Oversaw the team responsible for delivering the updated Fiscal Plan for certification
  - Prepared the Fiscal Plan word document to reflect FOMB decisions, latest data on current macroeconomic and fiscal state, and outputs of the financial model
  - Integrated updates to the Fiscal Plan narrative and model across multiple advisors (EY, Proskauer, Citi)
  - Prepared documents and analysis to support Board decision-making on macroeconomic modeling, structural reform scoring, and Medicaid enrollment projections and savings measures
- Rafael Rivera (Senior Associate/Junior Engagement Manager full time –focused on supporting the fiscal plan and restructuring processes)
  - Oversaw working team responsible for restructuring related topics and Best Interest analysis
  - Updated projections of component units' revenues and expenditures based on latest available data and conversations with government advisors
  - Analyzed data received from government regarding Special Revenue Funds for FY2018-20, which was used to update Fiscal Plan model
  - Updated projections on utilities expenses based on latest data received from PREPA and PRASA
  - Oversaw compilation of documents and responses required from legal advisor Proskauer for the GO Rule 2004 dispute
- Angel Sarmiento (Associate full time focused on rightsizing and budget)

- Calculated the impact of board investments on the Fiscal Plan, including reversal of measures on nurses, salary increase for teachers, ASSMCA hospital certification, and SRF budget increases for the Cancer and Cardiovascular Centers
- Recalculated savings measures for AAFAF given new information provided by the Government
- Analyzed information provided by the Department of Education and participated in meetings with the agency to assess their budget request
- Analyzed budgetary requests from DTOP, SIFC, AACA, and the agencies in the OCFO / Hacienda grouping
- Created an Excel tool that connects budget adjustments with Fiscal Plan measures
- Tracked and documented budgetary decisions performed by the Board
- Tanner Snider (Analyst full time focused on rightsizing and budget)
  - Analyzed headcount, compensation, and budget data from several agency groupings (e.g., Public Safety, Corrections, Courts and Legislature, etc.) to update agency efficiencies targets
  - Edited the Fiscal Plan written document agency efficiencies sections to reflect the Board's updated viewpoint on fiscal reforms of Commonwealth agencies
  - Collaborated with FOMB staff and co-advisors to review the Fiscal Plan impact of agency reapportionment and budget increase requests
  - Completed surplus impact analysis of proposed changes to agency efficiency measures and investments for the Board to understand the long-term impact of such changes
- Akshay Gupta (Analyst full time DRF, macro, revenues, and other)
  - Evaluated new revenue figures from Hacienda and updated economic estimates from the Puerto Rico planning board, in coordination with Board macroeconomists Andy Wolfe and Ricardo Fuentes
  - Analyzed the size of total revenue adjustments for corporate income tax, motor vehicle tax, Act 154, and non-resident withholding and incorporated updates into the Fiscal Plan model
  - Integrated Capital Expenditure plans for PREPA, PRASA, and HTA into the Fiscal Plan to determine forecasted FEMA fund usage between the Commonwealth and the respective Instrumentalities
  - Composed written updates to the Fiscal Plan document, exhibits, and model in coordination with clients and external advisors to prepare for final publication
- Erik Roberts (Analyst full time focused on Medicaid and restructuring)
  - Participated in meetings with ASES leaders to incorporate latest understanding of Medicaid enrollment data into fiscal plan revisions, as well as to discuss fund drawdown from various federal sources

- Conducted analysis to determine effects of various enrollment and PMPM scenarios on the Fiscal Plan and budget
- Oversaw process for incorporating Fiscal Plan data into exhibits for the Fiscal Plan written document
- Collaborated in compilation of documents and responses required from legal advisor Proskauer for the GO Rule 2004 dispute

# **EXHIBIT E**

April 2019 Invoice

# McKinsey&Company

The Financial Oversight and Management Board for Puerto Rico PO Box 195556 San Juan, Puerto Rico 00919-5556

ATTN: Promesa Assistant accountspayable@promesa.gov

**Invoice No: USQ-0868BB-5760** 

Consulting Agreement
Client for Strategic Consulting support related to

the Title III Cases Effective Agreement Date: November 1, 2017

Ammendment Date: April 1, 2018

Invoice Date: 05/30/2019

Net 30

## FFP Payment Schedule for Commonwealth Services

**Invoice PoP:** April 1, 2019 – April 30, 2019

Gross invoice amount for services performed outside Puerto Rico:	\$ 755,727.51
Gross invoice amount for services performed in Puerto Rico:	\$ 932,073.92
Subtotal	\$ 1,687,801.44
Less withholding tax deducted at source	\$ (270,301.44)
Net Invoice Payable:	\$ 1,417,500.00

**Total Invoice:** \$1,417,500.00

McKinsey reserves the right to reissue an invoice to account for changes in applicable taxes.

Please wire transfer payment to:
 McKinsey & Company, Inc.
 Citibank N.A.
 Bank Account Number:
 Bank ABA Routing Number:

If remitting by check please send check to: McKinsey & Company, Inc. P.O. Box 7247-7255 Philadelphia, PA 19170-7255

Federal Tax ID#: 56-2405213

### Please reference the invoice number and invoice date on your remittance advice.

For advice or questions on remittances, please contact Pamela Wertz 202-662-0060 or Jordan Mandell 202-662-0938.

# UNITED STATES DISTRICT COURT DISTRICT OF PUERTO RICO

X	
In re: THE FINANCIAL OVERSIGHT AND	PROMESA Title III
MANAGEMENT BOARD FOR PUERTO RICO,	No. 17 BK 3283-LTS
as representative of	(Jointly Administered
THE COMMONWEALTH OF PUERTO RICO, et al.	(Johns Administered)
Debtors. <sup>1</sup>	

SEVENTEENTH MONTHLY FEE STATEMENT OF MCKINSEY & COMPANY, INC. WASHINGTON D.C. FOR COMPENSATION FOR SERVICES RENDERED TO THE FINANCIAL OVERSIGHT AND MANAGEMENT BOARD FOR PUERTO RICO, AS REPRESENTATIVE OF DEBTORS, THE COMMONWEALTH OF PUERTO RICO FOR THE PERIOD MAY 1, 2019 THROUGH MAY 31, 2019

Name of Professional: McKinsey & Company, Inc. Washington D.C.

("McKinsey Washington")

Authorized to Provide Services to: The Financial Oversight and Management Board for

Puerto Rico, as Representative of the Debtors

Pursuant to PROMESA Section 315(b)

Period for which compensation

and reimbursement is sought: May 1, 2019 - May 31, 2019

Amount of compensation sought

as actual, reasonable and necessary: \$1,417,500.00

Amount of expense reimbursement sought

sought as actual, reasonable and necessary<sup>2</sup>: **§0.00** 

Type of Fee Statement: Seventeenth Monthly Fee Statement:

Commonwealth Title III Support<sup>3</sup>

<sup>1</sup> The Debtors in these Title III Cases, along with each Debtor's respective Title III case number and the last four (4) digits of each Debtor's federal tax identification number, as applicable, are the (i) Commonwealth of Puerto Rico (Bankruptcy Case No. 17 BK 3283-LTS) (Last Four Digits of Federal Tax ID: 3481); (ii) Puerto Rico Sales Tax Financing Corporation ("COFINA") (Bankruptcy Case No. 17 BK 3284-LTS) (Last Four Digits of Federal Tax ID: 8474); (iii) Puerto Rico Highways and Transportation Authority ("HTA") (Bankruptcy Case No. 17 BK 3567-LTS) (Last Four Digits of Federal Tax ID: 3808); and (iv) Employees Retirement System of the Government of the Commonwealth of Puerto Rico ("ERS") (Bankruptcy Case No. 17 BK 3566-LTS) (Last Four Digits of Federal Tax ID: 9686). (Title III case numbers are listed as Bankruptcy Case numbers due to software limitations).

<sup>2</sup> McKinsey Washington provides services on a fixed fee basis, and as such, seeks no reimbursement of expenses.

<sup>3</sup> Notice of this Seventeenth Monthly Fee Statement (as defined herein) has been served in accordance with the Interim Compensation Procedures (as defined herein) and objections to payment of the amounts described in this Seventeenth Monthly Fee Statement shall be addressed in accordance with the Interim Compensation Procedures.

1.

Pursuant to the *Interim Compensation Procedures*, first entered by the Court on November 8, 2017 [First Amended Order Setting Procedures for Interim Compensation and Reimbursement of Expenses of Professionals, Docket Number 1715] and amended on June 6, 2018 [Second Amended Order Setting Procedures for Interim Compensation and Reimbursement of Expenses of Professionals, Docket Number 3269] (the "Interim Compensation Procedures"), the applicable provisions of the United States Code (the "Bankruptcy Code"), the Federal Rules of Bankruptcy Procedure (the "Bankruptcy Rules"), and the Local Bankruptcy Rules for the United States Bankruptcy Court for the District of Puerto Rico (the "Local Rules"), McKinsey & Company, Inc. Washington DC ("McKinsey Washington"), strategic consultants to The Financial Oversight And Management Board For Puerto Rico (the "Debtors" or the "Board"), hereby serves this Seventeenth Monthly Fee Statement for the allowance of compensation for reasonable and necessary strategic consulting services and support that McKinsey Washington provided during the month of May 2019 (the "Fee Period") pursuant to the "Commonwealth Title III Support" Scope of Work ("Commonwealth Title III Scope of Work") of the consulting agreement between McKinsey Washington and the Board for consulting services in support of the Title III litigation (Contract dated July 3, 2017, with Amendment No. 1 effective November 1, 2017 and Amendment No. 2 effective April 1, 2018) (the "Consulting Agreement"), attached hereto as Exhibit A. Pursuant to the Interim Compensation Procedures, a Certification of Thomas Dohrmann, a Senior Partner of McKinsey Washington, regarding compliance with the statutory and legal authority cited above is attached hereto as Exhibit B, and a Certification of Natalie Jaresko, Executive Director of the Board, authorizing the submission of this Seventeenth Monthly Fee Statement, is attached as Exhibit C.

2. By this Seventeenth Monthly Fee Statement: Commonwealth Title III Support, McKinsey Washington seeks allowance of compensation for services rendered under the Consulting Agreement during the Fee Period in the amount of \$1,275,750.00 (which equals 90% of the compensation sought herein, in accordance with Section 2.c of the Interim Compensation Order).

## **Summary of Services Rendered During the Fee Period**

- 3. During the Fee Period, McKinsey Washington provided a focused range of professional services as requested by the Board and reflected in the Commonwealth Title III Scope of Work.<sup>4</sup>
- 4. Included at <u>Exhibit D</u> is a detailed description of McKinsey Washington's scope of services, deliverables and team member activities, pursuant to the Commonwealth Title III Scope of Work during the Fee Period. Exhibit D also specifically identifies the McKinsey Washington team members who performed services during the Fee Period.
- 5. Included at Exhibit E is a copy of McKinsey Washington's monthly invoice for fees incurred during the Fee Period pursuant to the Commonwealth Title III Scope of Work. As reflected in Exhibit E, McKinsey Washington incurred \$1,417,500.00 in fees during the Fee Period, and now seeks reimbursement for 90% of such fees (\$1,275,750.00).
- 6. McKinsey Washington's fees as agreed-upon in the Consulting Agreement and reflected in the invoice are based on the usual and customary fees McKinsey Washington charges to clients and are commensurate with the services performed.

<sup>&</sup>lt;sup>4</sup> McKinsey Washington is simultaneously serving separate monthly fee statements for services rendered pursuant to the other two (2) Scopes of Work under the Consulting Agreement.

The invoice included at Exhibit E reflects Puerto Rico withholding tax (29%). McKinsey Washington has calculated the proportion of work performed in Puerto Rico in a manner that is consistent with the terms of the Consulting Agreement.

- 7. The efforts expended by McKinsey Washington during the Fee Period have been commensurate with the size and complexity of these cases. In rendering these services, McKinsey Washington has made every effort to maximize the benefit to the Debtors, to work efficiently with the other professionals employed in these cases, and to leverage staff appropriately in order to minimize duplication of effort.
- 8. McKinsey Washington respectfully submits that the amounts applied for herein for professional services rendered on behalf of the Board in these cases to date are fair and reasonable given: (a) the time expended; (b) the nature and extent of the services performed at the time at which such services were rendered; and (c) the value of such services.

## **Representations**

9. While every effort has been made to include all fees incurred by McKinsey Washington during the Fee Period, some fees may not be included in this Seventeenth Monthly Fee Statement: Commonwealth Title III Support due to certain unavoidable delays caused by accounting and processing during the Fee Period. McKinsey Washington reserves the right to make further application(s) for allowance of such fees not included herein. Subsequent fee statements and applications will be filed in accordance with the Bankruptcy Code, the Bankruptcy Rules, the Local Rules, and the Interim Compensation Procedures.

## **Notice**

- 10. Notice of this Seventeenth Monthly Fee Statement: Commonwealth Title III Support has been or will be provided by overnight delivery or e-mail to:
  - i. attorneys for the Oversight Board, Proskauer Rose LLP, Eleven Times Square, New York, NY 10036, Attn: Martin J. Bienenstock, Esq. (mbienenstock@proskauer.com) and Ehud Barak, Esq. (ebarak@proskauer.com), and Proskauer Rose LLP, 70 West Madison

- Street, Chicago, IL 60602, Attn: Paul V. Possinger, Esq. (ppossinger@proskauer.com);
- ii. attorneys for the Oversight Board, O'Neill & Borges LLC, 250 Muñoz Rivera Ave., Suite 800, San Juan, PR 00918, Attn:Hermann D. Bauer, Esq. (hermann.bauer@oneillborges.com);
- iii. attorneys for the Puerto Rico Fiscal Agency and Financial Advisory Authority, O'Melveny & Myers LLP, Times Square Tower, 7 Times Square, New York, NY 10036, Attn: John J. Rapisardi, Esq. (jrapisardi@omm.com), Suzzanne Uhland, Esq. (suhland@omm.com), and Diana M. Perez, Esq. (dperez@omm.com);
- iv. attorneys for the Puerto Rico Fiscal Agency and Financial Advisory Authority, Marini Pietrantoni Muñiz LLC, MCS Plaza, Suite 500, 255 Ponce de León Ave, San Juan, PR 00917, Attn: Luis C. Marini-Biaggi, Esq. (lmarini@mpmlawpr.com) and Carolina Velaz-Rivero Esq. (cvelaz@mpmlawpr.com);
- v. the Office of the United States Trustee for the District of Puerto Rico, Edificio Ochoa, 500 Tanca Street, Suite 301, San Juan, PR 00901 (re: In re: Commonwealth of Puerto Rico);
- vi. attorneys for the Official Committee of Unsecured Creditors, Paul Hastings LLP, 200 Park Ave., New York, NY 10166, Attn: Luc. A Despins, Esq. (lucdespins@paulhastings.com);
- vii. attorneys for the Official Committee of Unsecured Creditors, Casillas, Santiago & Torres LLC, El Caribe Office Building, 53 Palmeras Street, Ste. 1601, San Juan, PR 00901, Attn: Juan J. Casillas Ayala, Esq. (jcasillas@cstlawpr.com) and Alberto J.E. Añeses Negrón, Esq. (aaneses@cstlawpr.com);
- viii. attorneys for the Official Committee of Retired Employees, Jenner & Block LLP, 919 Third Ave., New York, NY 10022, Attn: Robert Gordon, Esq. (rgordon@jenner.com) and Richard Levin, Esq. (rlevin@jenner.com), and Jenner & Block LLP, 353 N. Clark Street, Chicago, IL 60654, Attn: Catherine Steege, Esq. (csteege@jenner.com) and Melissa Root, Esq. (mroot@jenner.com);
- ix. attorneys for the Official Committee of Retired Employees, Bennazar, García & Milián, C.S.P., Edificio Union Plaza, PH-A, 416 Ave. Ponce de León, Hato Rey, PR 00918, Attn: A.J. Bennazar-Zequeira, Esq. (ajb@bennazar.org);
- x. the Puerto Rico Department of Treasury, PO Box 9024140, San Juan, PR 00902-4140, Attn: Reylam Guerra Goderich, Deputy Assistant of Central Accounting (Reylam.Guerra@hacienda.pr.gov); Omar E. Rodríguez Pérez, CPA, Assistant Secretary of Central Accounting

(Rodriguez.Omar@hacienda.pr.gov); Angel L. Pantoja Rodríguez, Deputy Assistant Secretary of Internal Revenue and Tax **Policy** (angel.pantoja@hacienda.pr.gov); Francisco Parés Alicea, Assistant Secretary of Internal Revenue and Tax **Policy** (francisco.pares@hacienda.pr.gov); and Francisco Peña Montañez, CPA, Assistant Secretary of the Treasury (Francisco.Pena@hacienda.pr.gov);

- xi. attorneys for the Fee Examiner, EDGE Legal Strategies, PSC, 252 Ponce de León Avenue, Citibank Tower, 12th Floor, San Juan, PR 00918, Attn: Eyck O. Lugo (elugo@edgelegalpr.com); and
- xii. attorneys for the Fee Examiner, Godfrey & Kahn, S.C., One East Main Street, Suite 500, Madison, WI 53703, Attn: Katherine Stadler (KStadler@gklaw.com).

WHEREFORE, McKinsey Washington respectfully requests payment by the Debtors of \$1,275,750.00 representing 90% of its fees incurred during the Fee Period and requested herein.

Dated: July 8, 2019

McKinsey & Company, Inc. Washington DC

Washington DC

s/ Thomas Dohrmann

Thomas Dohrmann
Senior Partner
McKinsey & Company, Inc. Washington DC
1200 19th St NW #1000
Washington, DC 20036
Telephone: (202) 662-3100

Email: Thomas\_Dohrmann@Mckinsey.com

Strategic Consultant to the Debtors

# **EXHIBIT A**

Consulting Agreement

# Case:17-03283-LTS Doc#:8008 Filed:07/15/19 Entered:07/15/19 22:43:19 Desc: Main Document Page 190 of 223

## PROPRIETARY and CONFIDENTIAL

## **CONSULTING AGREEMENT**

McKinsey & Company, Inc. Washington D.C. ("McKinsey") and The Financial Oversight and Management Board for Puerto Rico (the "Board" or the "Client") hereby enter into the following terms effective July 3, 2017 in connection with consulting services that McKinsey provides to Client for Strategic Consulting support related to the Title III Litigation(the "Services").

- 1. <u>SERVICES</u>. The working arrangements, including scope of the Services and Deliverables (as defined below) will be described in each mutually-executed Scope of Work, attached hereto as individual Attachments and incorporated herein, and cannot be materially amended without mutual agreement of the Parties. In order to be able to complete the Services within the agreed timeframe and budget and to fulfill its responsibilities on a timely basis, McKinsey will rely on the Client's timely cooperation, including the Client and the Government of Puerto Rico's making available relevant data, information and personnel, performing any tasks or responsibilities assigned to the Client or the Government of Puerto Rico and notifying McKinsey of any issues or concerns the Client may have relating to the Services. The Client is solely responsible for ensuring that the Government of Puerto Rico cooperates with responding to requests for purposes of the Services. The parties will meet at mutually agreed times to discuss the progress of the Services and to exchange feedback. During the course of the Services, priorities may shift or unexpected events may occur which may necessitate changes to the Services. In this event, the parties will jointly discuss the anticipated impact on the Services and agree on any appropriate adjustments, including to the scope of work, timeframe and budget.
- 2. <u>COMPENSATION</u>. The Client shall compensate McKinsey on a Firm Fixed Price basis in connection with the Services, as set forth in the Attachments. Any payments made by the Board to McKinsey hereunder are expressed net of any deductions or withholdings that may be applicable in respect of taxes, duties or levies and the Client will pay those amounts to McKinsey, in cleared funds. The parties agree that McKinsey is solely responsible for any applicable withholding and payment of taxes with respect to McKinsey Personnel as required by law. Neither party undertakes, pursuant to his Agreement or otherwise, to perform or discharge any liability or obligation of the other party, whether regulatory or contractual, or to assume any responsibility whatsoever for the conduct of the business or operations of the other party. Consistent with the public purpose of the Client's mandate, this Agreement will be made publicly available subject to Section 5 below. McKinsey will invoice the Client for Deliverables in connection with the Services monthly or as otherwise set forth in the applicable Proposal. Except for Services provided under retainer, all invoices are to be paid in accordance with the court order setting procedures for interim compensation and reimbursement of professionals.
- 3. CONFIDENTIALITY. Subject to applicable public disclosure laws and the disclosure procedures established by Client that do not otherwise conflict with terms in this agreement, each Party agrees to keep confidential any confidential information furnished by either Party in connection with the Services ("Confidential Information"); provided, however, that the Client may disclose Confidential Information from McKinsey as necessary or desirable to carry out its statutory duties. The Client agrees to provide McKinsey prior notice of its intent to disclose Confidential Information from McKinsey. Without the Client's explicit consent, McKinsey will disclose Confidential Information only to its employees, agents and contractors who have a need to know and are bound to keep it confidential and will use Confidential Information only for purposes of performing the Services. Confidential Information shall be all information other than information that is (i) or becomes publicly available other than as a result of a breach of this agreement, (ii) already known to the Receiving Party, (iii) independently acquired or developed by the Receiving Party without violating any of its obligations under this agreement, or (iv) is legally required to be disclosed. All documents supplied by the Receiving Party Client in connection with the services hereunder will, upon written request, be returned by the Receiving Party to the Disclosing Party or destroyed, provided that the Receiving Party may retain a copy for archival purposes. In performing the Services, McKinsey will use and rely primarily on the Confidential Information and on information available from public sources without having independently verified the same and does not assume responsibility for the accuracy or completeness of the Confidential Information or such other publicly available information and Section 5 herein.
- 4. <u>INTELLECTUAL PROPERTY</u>. Upon payment in full of McKinsey's Fees associated with the relevant Services, the Client will own all reports, financial models and other deliverables prepared for and furnished to the Client by McKinsey in connection with the Services (the "Deliverables"), save that McKinsey retains ownership of all concepts, know-how, tools, frameworks, models, and industry perspectives developed or enhanced outside of or in connection with the Services (the "McKinsey Tools"), it being understood that none of the McKinsey Tools will contain the Client's

# Case:17-03283-LTS Doc#:8008 Filed:07/15/19 Entered:07/15/19 22:43:19 Desc: Main Document Page 191 of 223

Confidential Information. To the extent the Deliverables include any McKinsey Tools, McKinsey hereby grants the Client a non-exclusive, non-transferable, non-sublicenseable, worldwide, royalty-free license to use and copy the McKinsey Tools solely as part of the Deliverables and subject to the limitations herein on disclosure of McKinsey materials and publicity.

- 5. <u>DISCLOSURE OF McKINSEY MATERIALS; PUBLICITY</u>. McKinsey's work for the Client is confidential and for the Client's internal use only; provided, however, the Client may disclose such work to the extent such disclosure is necessary or desirable to carrying out the Client's statutory duties. The Client agrees that it will not disclose McKinsey's name in relation to any disclosure of work hereunder without McKinsey's consent. McKinsey will not disclose the Deliverables to any third parties (including any non-voting Board members) without the Client's prior written permission. McKinsey further agrees not to use the Client's name in any communication with any third party without the other party's prior written permission, including in press releases or other public announcements. If the Client receives a public records request for Deliverables or other documents containing McKinsey information, the Client will allow McKinsey the ability to review the documents prior to disclosure to advise if the documents contain information subject to an exception or exemption to the relevant public records law.
- 6. <u>SERVING COMPETITORS</u>. It is McKinsey's long-standing policy to serve competing clients and clients with potentially conflicting interests as well as counter-parties in merger, acquisition and alliance opportunities, and to do so without compromising McKinsey's professional responsibility to maintain the confidentiality of client information. Consistent with such practice and McKinsey's confidentiality obligations to its other clients, McKinsey is not able to advise or consult with the Client about McKinsey's serving the Client's competitors or other parties. To avoid situations of potential conflict, McKinsey will not, for a period of one year following an engagement for the Client, assign any consultant who receives Confidential Information in connection with such engagement to a competitively sensitive project, including a directly-conflicting engagement with the Government of Puerto Rico. Notwithstanding the foregoing, the Client understands and agrees that so long as McKinsey has appropriate procedures in place to mitigate any potential conflict, it may serve the Government of Puerto Rico on related matters.

#### 7. INDEMNIFICATION.

- (a) Deliverables produced hereunder are not intended as a substitute for financial, investment, legal, accounting or other professional advice, and McKinsey does not intend to supplant the Client or the Government of Puerto Rico's management or other decision-making bodies.
- (b) The Client and the Government of Puerto Rico remain solely responsible for its decisions, actions, use of the Deliverables and compliance with applicable laws, rules and regulations. McKinsey agrees to indemnify and hold the Client harmless from and against all loss, liability, damage, cost, or expense (including reasonable attorney fees) ("Losses") to the extent those Losses are determined by a final, non-appealable order or arbitral award to have resulted from McKinsey's gross negligence or willful misconduct in the performance of the Services.
- (c) The Client agrees to indemnify and hold McKinsey harmless from any Losses (including the costs of McKinsey's professional time) relating to the Services (including any Losses asserted by the Client, its agents or representatives, or third parties and any Losses sustained by McKinsey when participating in any legal, regulatory, or administrative proceeding relating to the Services), except to the extent those Losses are determined by a final, non-appealable order or arbitral award to have resulted from McKinsey's gross negligence or willful misconduct in the performance of the Services.
- (d) The Client further indemnifies McKinsey, including any member, officer or employee thereof including but not limited to the Revitalization Coordination role, in any instance where it is a party, or is threatened to be made a party, to any threatened, pending or completed action, suit or proceeding, whether civil, criminal, administrative or investigative, against judgments, fines, amounts paid in settlement and expenses (including attorneys' fees) actually and reasonably incurred by him or her in connection with such action, suit or proceeding, unless it acted with bad faith or engaged in intentional misconduct and, with respect to any criminal action or proceeding, unless it knew or should have known the conduct was unlawful. The termination of any act, suit or proceeding by judgment, order, settlement, conviction, or upon a plea of nolo contender or its equivalent, shall not, of itself, create a presumption that McKinsey (or any of its members, officers or employees) did not satisfy these standards.

# Case:17-03283-LTS Doc#:8008 Filed:07/15/19 Entered:07/15/19 22:43:19 Desc: Mair Document Page 192 of 223

Neither party will be liable for any lost profits or other indirect, consequential, incidental, punitive or special damages. In no event shall McKinsey's liability to the Client in connection with the Services relating to an engagement for the Client exceed the amount paid to McKinsey by the Client in connection with such engagement.

- 8. <u>AUTHORITY OF THE BOARD</u>. The Client represents and warrants it has the authority to enter into this Agreement for the Services. In the event that it is determined that the Client did not have authority to authorize all or part of this agreement, McKinsey may make the sole determination as to whether to terminate the Agreement according to Section 10 herein, or continue with those parts of the Services for which the Client does have authority. The Client agrees to indemnify and hold McKinsey harmless from any Losses (including the costs of McKinsey's professional time) resulting from a breach of this Section 8 and/or a misrepresentation by the Client of authority to act (including any Losses asserted by the Client, its agents or representatives, or third parties and any Losses sustained by McKinsey when participating in any legal, regulatory, or administrative proceeding relating to the Services).
- 9. <u>CONFLICTS OF INTEREST</u>. The Client agrees that performance of Services hereunder shall not conflict McKinsey from serving the Government of Puerto Rico or any stakeholders to the work, subject to the restrictions in Section 6 "Serving Competitors."
- 10. <u>TERM AND TERMINATION</u>. This agreement takes effect on the date the Services commenced and shall continue until terminated in accordance with its terms. Either party may terminate the Services at any time effective upon 30 days written notice to the other. In the event of any termination, the Client will pay McKinsey for the work completed up to the effective date of termination.
- 11. MISCELLANEOUS. This agreement and the Proposals constitute the entire agreement between the parties, and there are no prior or contemporaneous oral or written representations, understandings or agreements relating to this subject matter that are not fully expressed herein or therein. This agreement and the Proposals shall be governed by and construed in accordance with the laws of the State of New York without regard to conflicts of law principles and shall inure to the benefit of and be binding on the successors and assigns of the Client and McKinsey. The following Sections shall survive the completion or any termination of the Services: 3 (Confidentiality), 4 (Intellectual Property), 5 (Disclosure of McKinsey Materials; Publicity), 6 (Serving Competitors), 7 (Indemnification), 8 (Term and Termination) and 9 (Miscellaneous) and any other provision which by law or by its nature should survive. Neither party may assign its rights or obligations under this agreement to any person or entity without the written consent of the other party, not to be unreasonably withheld, provided, however, that either party may assign its rights and obligations under this agreement to its affiliates upon reasonable written notice to the other party but without the written consent of the other party. Assignment shall not relieve either party of its obligations hereunder. McKinsey is an independent contractor and not the Client's agent or fiduciary. Notwithstanding any course of dealings of the parties at any time or any statement to the contrary contained therein, no purchase order, invoice or other similar document issued by a party shall be construed to modify the terms of this agreement. Rights and remedies provided in this agreement are cumulative and not exclusive of any right or remedy provided at law or in equity.

The Financial Oversight and Management Board for Puerto Rico (Client)

McKinsey & Company, Inc., Washington D.C.

Name: Natalie A. Jaresko
Title: Executive Director

Vstalie a. Caresko

Date: Sept. 12, 2017

Name: Tyler Duvall Title: Partner

Date: September 8, 2017

# ATTACHMENT 1 Scope of Work For Commonwealth Title III Support

#### Services:

In regards to support for the Commonwealth Title III proceedings to the Board to include:

#### Activities:

- Participation in and coordination of cross advisor meetings (Board, Commonwealth and/or Stakeholders) regarding Title III related matters
- Preparation of materials necessary for supporting Fiscal Plan litigation, which could include:
  - Assemble fact base regarding process for creation, stress testing and certification of the fiscal plan
  - Assemble fact base regarding additional analyses created for the FOMB with respect to evaluating/stress testing the FY18 fiscal plan
  - Collect and summarize key input sources and supporting analysis for key fiscal plan assumptions
  - Assemble fact base regarding process and supporting analysis used to identify and evaluate key measures proposed and finally included in the fiscal plan
  - Prepare and/or evaluate alternative fiscal plan scenario analyses in support of requested alternative contexts
  - Prepare analyses in support of litigation activities
- As needed, ad-hoc analyses and/or responses to questions regarding litigation or potential litigation relating to the Fiscal Plan or other Commonwealth Title III matters
- As applicable to McKinsey's Services regarding FOMB fiscal plans and work relative to the Commonwealth and its instrumentalities, it is the expectation of McKinsey and the Board that as part of the Services McKinsey shall:
  - Provide expert testimony (at most 2 per quarter)
  - Participate in and/or assist the Board with mediation sessions and Board meetings or conferences, which may include presentations
  - Provide support at related stakeholder interactions, which may include presentations

### Deliverable:

• Monthly report regarding liquidity performance and strategic choices on liquidity related to Title III proceedings and/or ad hoc analysis performed within that month.

#### Support Structure and Cost:

- The cost for this work will be \$740,000 per month and will continue so long as the Commonwealth Title III process continues or the Board no longer believes the support is necessary.
- If additional deliverables are required by McKinsey beyond this core support this contract will be amended to reflect any required support.

# **Payment Schedule**

McKinsey will submit a Monthly Fee Statement for the deliverables provided on or before the 25<sup>th</sup> day of each calendar month.

# ATTACHMENT 2 Scope of Work for Title III Support for PREPA

#### **Services:**

In regards to work specifically supporting the Title III proceedings for the Board with relation to PREPA, McKinsey will support the Board in the following ways:

# 1. Coordinate and provide analysis related to development of the transformation plan and plan of arrangement for PREPA

#### Activities:

The core activities include working directly with the Board, the Executive Director and Board Staff in the following areas (as well as ad hoc and as needed support):

- Establishment of the PREPA working group for Title III, including working group protocol, governance, cadence, targets and coordination
- Lead PREPA working group for Title III, including leading meetings, developing core materials, workplans, agendas and coordination with PREPA, AAFAF and its experts and advisors
- Develop transformation plan for PREPA for Title III which includes but is not limited to:
  - Operational stabilization plans focused on near and immediate term actions to maintain sustainable operations and launch capex programs with specific implementation plans, resourcing and costing supporting their delivery
    - Debt restructuring terms and plans, agreed with creditors to the extent possible
  - Detailed privatization/corporatization plans supported by financial models and market engagement
  - Detailed action plans to implement all measures identified in the Fiscal Plans with additional measures to achieve Board targets
    - Governance and management plans that will enable delivery of actions
    - Stakeholder management plans and demonstrable success in engaging key stakeholders such as regulators
    - Macro-resource planning when required (e.g. updated IRP for PREPA)
    - Clear assessments of economic and social impacts on the people of Puerto Rico
    - Clear timelines for delivery of the plan
- Coordinate development of and approval by the Board of other submissions related to the Title III proceedings, including Plans of Arrangements, financial disclosure, implementation plans, contract assumption and rejection
- Work with Board management and Board PREPA subcommittee to provide updates and take guidance on PREPA transformation and Title III
- Monitor implementation of all aspects of the PREPA transformation plans and Title III plans
- Escalating deviations from plans and defining solutions for compliance

- Conduct limited market engagement as necessary to identify potential privatization options for PREPA
- Lead development of an integrated resource plan for PREPA to support the Transformation Plan in coordination with PREC and PREPA
- As applicable to McKinsey's Services regarding FOMB fiscal plans and work relative to the Commonwealth and its instrumentalities, it is the expectation of McKinsey and the Board that as part of the Services McKinsey shall:
  - Provide expert testimony (at most 2 per quarter)
  - Participate in and/or assist the Board with mediation sessions and Board meetings or conferences, which may include presentations
  - Provide support at related stakeholder interactions, which may include presentations

#### Deliverables:

A monthly report describing progress against transformation objectives, as well as specific supporting analyses, including:

- Detailed action plans, including e.g. structural solutions, governance, likely economic impacts and operational stabilization
- Synopsis of market perspectives related to different potential options
- Integrated resource plan

## Support Structure and Cost:

- The cost for this work will be \$740,000 per month and will continue so long as the Title III process continues or the Board no longer believes the support is necessary.
- If additional deliverables are required by McKinsey beyond this core support this contract will be amended to reflect any required support.

### **Payment Schedule**

McKinsey will submit a Monthly Fee Statement for the deliverables provided on or before the 25<sup>th</sup> day of each calendar month.

# ATTACHMENT 2 Scope of Work for Title III Support for HTA

#### **Services:**

In regards to work specifically supporting the Title III proceedings for the Board with relation to HTA, McKinsey will support the Board in the following ways:

# Coordinate and provide analysis related to development of the transformation plan and plan of arrangement for HTA

#### Activities:

The core activities include working directly with the Board, the Executive Director and Board Staff in the following areas (as well as ad hoc and as needed support):

- Establishment of the HTA working group for Title III, including working group protocol, governance, cadence, targets and coordination
- Lead HTA working group for Title III, including leading meetings, developing core materials, workplans, agendas and coordination with HTA, AAFAF and its experts and advisors
- Develop transformation plan for HTA for Title III which includes but is not limited to:
  - Operational stabilization plans focused on near and immediate term actions to maintain sustainable operations and launch capex programs with specific implementation plans, resourcing and costing supporting their delivery
    - Debt restructuring terms and plans, agreed with creditors to the extent possible
  - Detailed privatization/corporatization plans supported by financial models and market engagement
  - Action plans to implement all measures identified in the Fiscal Plans with additional measures to achieve Board targets
    - Governance and management plans that will enable delivery of actions
    - Stakeholder management plans and demonstrable success in engaging key stakeholders such as regulators
    - Macro-resource planning when required
    - Clear assessments of economic and social impacts on the people of Puerto Rico
    - Clear timelines for delivery of the plan
- Coordinate development of and approval by the Board of other submissions related to the Title III proceedings, including Plans of Arrangements, financial disclosure, implementation plans, contract assumption and rejection
- Work with Board management and Board HTA subcommittee to provide updates and take guidance on HTA transformation and Title III
- Monitor implementation of all aspects of the HTA transformation plans and Title III plans
- Escalating deviations from plans and defining solutions for compliance
- Support litigation related to the HTA proceedings, which has commenced

# Case:17-03283-LTS Doc#:8008 Filed:07/15/19 Entered:07/15/19 22:43:19 Desc: Main Document Page 198 of 223

- As applicable to McKinsey's Services regarding FOMB fiscal plans and work relative to the Commonwealth and its instrumentalities, it is the expectation of McKinsey and the Board that as part of the Services McKinsey shall:
  - Provide expert testimony (at most 2 per quarter)
  - Participate in and/or assist the Board with mediation sessions and Board meetings or conferences, which may include presentations
  - Provide support at related stakeholder interactions, which may include presentations

#### Deliverables:

A monthly report describing progress against transformation objectives, as well as specific supporting analyses, including:

- Detailed action plans, including e.g. structural solutions, governance, likely economic impacts and operational stabilization
- Synopsis of market perspectives related to different potential options
- Integrated resource plan

## Support Structure and Cost:

- The cost for this work will be \$720,000 per month and will continue so long as the HTA Title III process continues or the Board no longer believes the support is necessary.
- If additional deliverables are required by McKinsey beyond this core support, this contract will be amended to reflect any required support.

## **Payment Schedule**

McKinsey will submit a Monthly Fee Statement for the deliverables provided on or before the 25<sup>th</sup> day of each calendar month.

#### FIRST AMENDMENT TO CONSULTING AGREEMENT BETWEEN MCKINSEY & COMPANY, INC. WASHINGTON DC AND THE FINANCIAL OVERSIGHT AND MANAGEMENT BOARD FOR PUERTO RICO FOR STRATEGIC CONSULTING SUPPORT RE COMMONWEALTH TITLE III SUPPORT

THIS FIRST AMENDMENT to the Consulting Agreement (the "First Amendment") effective date of November 1, 2017 is entered into by and between McKinsey & Company, Inc. Washington D.C. ("McKinsey") and The Financial Oversight and Management Board for Puerto Rico (the "Board" or the "Client") (together, the "Parties).

WHEREAS, on or about July 3, 2017, McKinsey and the Board entered into a Consulting Agreement (the "Consulting Agreement") for strategic consulting support related to Commonwealth Title III Support (the "Services"); and

WHEREAS, following Hurricanes Maria and Irma, the Parties wish to expand the scope of services under the Consulting Agreement to support the Board's in connection with the required re-construction of the fiscal plan post-Hurricane; and

WHEREAS, the Parties now desire to amend the Consulting Agreement to reflect the new understanding between the Parties as set forth below;

NOW THEREFORE, in consideration of the mutual covenants and agreements contained herein, the Parties hereto agree as follows:

#### 1. SERVICES.

"Attachment 1 Scope of Work for Commonwealth Title III Support" of the Consulting Agreement is hereby replaced in its entirety with the "Amended Attachment 1 Scope of Work for Commonwealth Title III Support", attached hereto; and "Attachment 3 Scope of Work for Title III Support for HTA" of the Consulting Agreement is hereby replaced in its entirety with the "Amended Attachment 3 Scope of Work for Title III Support for HTA", attached hereto. For the avoidance of confusion, "Attachment 2 Scope of Work for Title III Support for PREPA" of the Consulting Agreement shall remain unchanged. If additional activities and/or deliverables are required outside of those described herein, the Parties will negotiate a further amendment to reflect that support.

#### 11. MISCELLANEOUS.

This First Amendment, when executed by the Parties, shall be effective as of the date stated above. All understandings and agreements heretofore had between McKinsey and the Board with respect to the Services are merged into, or superseded by, this First Amendment. This First Amendment may be executed in any number of counterparts, each of which shall be deemed an original, but all of which when taken together shall constitute one and the same instrument. Except as amended and/or modified by this First Amendment, all other terms of the Consulting Agreement shall remain in full force and effect, unaltered and unchanged by this First Amendment.

IN WITNESS WHEREOF, the parties have executed this First Amendment, effective as of the date indicated above.

The Financial Oversight and Management Board For Puerto Rico

Name: Natalie A. Jaresko

Title: Executive Director

Date:

McKinsey & Company, Inc., Washington D.C.

Name: Tyler Durall
Title Principal
Date: March 8, 2018

# AMENDED ATTACHMENT 1 Scope of Work For Commonwealth Title III Support

#### PERIOD OF PERFORMANCE:

November 1, 2017 - March 31, 2018

#### **SCOPE:**

Support for the Commonwealth Title III proceedings to the Board to include the following:

#### I. Measure:

- Revising fiscal measures contained in the March 13th Certified Fiscal Plan to reflect both magnitude of impact and feasibility of implementation post-hurricanes
- Developing new and augmented measures (e.g., agency-specific right-sizing measures) to achieve structural balance in post-hurricanes fiscal projections, including savings attributable to workflow reduction and demographic shifts
- Liaising with Government to incorporate updated data (e.g., healthcare population assumptions) and other inputs
  relevant to fiscal reform revisions
- Providing perspective on implementation planning and necessary support required for high-priority measures
- · Coordinating weekly problem solving with FOMB staff, FOMB leadership and Board members, as needed
- Preparing documents and other support for listening session dedicated to measures redevelopment
- Providing Independent Board perspective of potential revised fiscal reforms, including measure-specific targets and initiatives to capture fiscal value
- Preparing presentations and documents for public listening sessions, creditor sessions and other stakeholder engagement on fiscal measures
- Providing support models and documentation for sizing of specific levers

#### II. Baseline and Macro:

- Reviewing full certified March 13th Fiscal Plan revenue and expenditure build (business-as-usual baseline) to identify major areas of impact post-Hurricane (e.g., based on population changes / movements, infrastructure impacted, etc.)
- Working with Board demographers and macroeconomists to triangulate major macroeconomic, rev/exp build
  assumptions across top-down and bottom-up data sources (incl., reports, real-time data, expert interviews) to
  identify new figures to represent major factors / assumptions
- Ensuring any new assumptions are incorporated within the comprehensive fiscal model
- Preparing documents and other support for listening session dedicated to macroeconomic, rev/exp build assumptions
- Providing Independent Board perspective on updated fiscal plan baseline in post-Maria context
- Preparing presentations and documents for public listening sessions, creditor sessions and other stakeholder engagement on fiscal measures
- Providing support models and documentation for new baseline

#### III. Advisor, Stakeholder, Litigation Support and Fiscal Plan Model:

- Prepare content, participate in, coordinate and lead cross advisor meetings and support stakeholder interactions
- Prepare content, participate in and advise the FOMB with respect to mediation sessions and Board meetings
- Continue development and refinement overall fiscal plan model working with Board staff, the Board and the Government
- Perform scenario analyses as requested by FOMB to assess impact of Hurricane Irma/Maria to Fiscal Plan

- Lead coordination with government advisors and government representatives on development, review and FOMB certification of any revised/new fiscal plan(s) and/or supporting materials
- Ad-hoc analyses and/or responses to questions regarding litigation and potential litigation related to Fiscal Plan and CW Title III
- Where required, provide expert testimony on the Fiscal Plan (2 per quarter) as well as analytical support for such expert testimony.

#### FEES AND INVOICING:

McKinsey will be compensated on a firm fixed price basis, and will submit invoices monthly for services provided during that month, as set forth in the payment schedule below:

Period of Performance	Fee
November 2017	\$2,220,000
December 2017	\$1,650,000*
January 2018	\$1,940,000
February 2018	\$1,940,000
March 2018	\$1,940,000

<sup>\*</sup> McKinsey's monthly fixed fee for December 2017 has been prorated to reflect a shorter working month in light of the holidays and office closure.

McKinsey will submit invoices (Monthly Fee Statement) on a monthly basis, on or before the 25th day of each calendar month following the month during which the services were performed.

# AMENDED ATTACHMENT 3 Scope of Work For Title III Support for HTA

#### PERIOD OF PERFORMANCE:

November 1, 2017 - March 31, 2018

#### SCOPE:

In regards to work specifically supporting the Title III proceedings for the Board with relation to HTA, McKinsey will support the Board in the following ways:

- Coordinate and provide analysis related to development of the transformation plan and plan of arrangement for HTA
- Establishment of the HTA working group for Title III, including working group protocol, governance, cadence, targets and coordination
- Lead HTA working group for Title III, including leading meetings, developing core materials, workplans, agendas and coordination with HTA, AAFAF and its experts and advisors
- Develop transformation plan for HTA for Title III to include:
  - Operational stabilization plans focused on near and immediate term actions to maintain sustainable operations and launch capex programs with specific implementation plans, resourcing and costing supporting their delivery
  - Debt restructuring terms and plans, agreed with creditors to the extent possible
  - Detailed privatization/corporatization plans supported by financial models and market engagement
  - Action plans to implement all measures identified in the Fiscal Plans with additional measures to achieve Board targets
  - Governance and management plans that will enable delivery of actions
  - Stakeholder management plans and demonstrable success in engaging key stakeholderssuch as regulators
  - Macro-resource planning when required
  - Clear assessments of economic and social impacts on the people of Puerto Rico
  - Clear timelines for delivery of the plan
- Coordinate development of and approval by the Board of other submissions related to the Title III proceedings, including Plans of Arrangements, financial disclosure, implementation plans, contract assumption and rejection
- Work with Board management and Board HTA subcommittee to provide updates and take guidance on HTA transformation and Title III
- Monitor implementation of all aspects of the HTA transformation plans and Title III plans
- Escalating deviations from plans and defining solutions for compliance

#### FEES AND INVOICING:

McKinsey will be compensated on a firm fixed price basis, and will submit invoices monthly for services provided during that month, as set forth in the payment schedule below:

Period of Performance	Fee
October 2017	\$0*
November 2017	\$300,000**

\$300,000**	
\$425,000	
\$425,000	
\$425,000	
	\$425,000 \$425,000

McKinsey will submit invoices monthly, on or before the 25th day of each calendar month following the month during which the services were performed.

<sup>\*</sup>Due to the slow ramp up of work related to HTA post-Hurricane, McKinsey did not perform significant HTA-related work in October (under Attachment 3 Scope of Work for Title III Support for HTA of the Consulting Agreement) and has agreed to invoice \$0 for that month.

<sup>\*\*</sup> For November and December, McKinsey performed two (2) weeks of work per month, and has agreed to invoice \$300,000 for each month (based on McKinsey's standard \$150,000/week team bundle rate).



# SECOND AMENDMENT TO CONSULTING AGREEMENT BETWEEN MCKINSEY & COMPANY, INC. WASHINGTON DC AND THE FINANCIAL OVERSIGHT AND MANAGEMENT BOARD FOR PUERTO RICO FOR STRATEGIC CONSULTING SUPPORT RE COMMONWEALTH TITLE III SUPPORT

**THIS SECOND AMENDMENT** to the Consulting Agreement (the "Second Amendment") effective date of April 1, 2018, is entered into by and between McKinsey & Company, Inc. Washington D.C. ("McKinsey") and The Financial Oversight and Management Board for Puerto Rico (the "Board" or the "Client") (together, the "Parties").

WHEREAS, on or about July 3, 2017, McKinsey and the Board entered into a Consulting Agreement (the "Consulting Agreement") for strategic consulting support related to Commonwealth Title III Support (the "Services"); and

WHEREAS, effective November 1, 2017, the Parties amended the Consulting Agreement to expand the scope of services to support the Board in connection with the required re-construction of the fiscal plan post-Hurricane (the "First Amendment"); and

WHEREAS, the Parties now desire to make additional amendments the Consulting Agreement to extend its duration and make modifications to the scope of services, as set forth below; and

**NOW THEREFORE**, in consideration of the mutual covenants and agreements contained herein, the Parties hereto agree as follows:

#### 1. SERVICES.

For both "Commonwealth Title III Support" and "Title III Support for HTA", the period of performance shall be extended through June 30, 2019. For this period of performance, the scope of services for "Commonwealth Title III Support" is reflected in the "Second Amended Attachment 1 Scope of Work for Commonwealth Title III Support", attached hereto; and the scope of services for "Title III Support for HTA" is reflected in the "Second Amended Attachment 3 Scope of Work for Title III Support for HTA", attached hereto. For the avoidance of confusion, "Title III Support for PREPA", as memorialized in the Consulting Agreement, shall remain unchanged. If additional services, activities and/or deliverables are required outside of those described herein, the Parties will negotiate a further amendment to reflect that support.

#### 11. MISCELLANEOUS.

This Second Amendment, when executed by the Parties, shall be effective as of the date stated above. All understandings and agreements heretofore had between McKinsey and the Board with respect to the Services are merged into, or superseded by, this Second Amendment. This Second Amendment may be executed in any number of counterparts, each of which shall be deemed an original, but all of which when taken together shall constitute one and the same instrument. Except as amended and/or modified by this Second Amendment, all other terms of the Consulting Agreement and First Amendment shall remain in full force and effect, unaltered and unchanged by this Second Amendment.

IN WITNESS WHEREOF, the parties have executed this Second Amendment, effective as of the date indicated above.

The Financial Oversight and Management Board For Puerto Rico

McKinsey & Company, Inc., Washington D.C.

Name: Natalie A. Jaresko

Title: Executive Director

Name: Tyler Duvall
Title Partner

# SECOND AMENDED ATTACHMENT 3 Scope of Work for Title III Support for HTA

#### **PERIOD OF PERFORMANCE AND SCOPE:**

For **April 2018**, the scope of work shall be as described in the November 2017 Amended Attachment 1 Scope of Work for Title III Support for HTA.

From May 2018 – June 2019, the scope of work shall be as follows:

In regards to work specifically supporting the Title III proceedings for the Board with relation to HTA, McKinsey will support the Board in the following ways:

- Coordinate and provide analysis related to development of the transformation plan and plan of arrangement for HTA
- Establishment of the HTA working group for Title III, including working group protocol, governance, cadence, targets and coordination
- Lead HTA working group for Title III, including leading meetings, developing core materials, workplans, agendas and coordination with HTA, AAFAF and its experts and advisors
- Develop transformation plan for HTA for Title III to include:
  - Operational efficiency measures focused on near and immediate term actions to maintain sustainable operations
  - Capex program priorities and efficiency measures
  - Opportunities to increase revenues
  - Action plans to implement all measures identified in the Fiscal Plans with additional measures to achieve Board targets
  - Governance and management plans that will enable delivery of actions
  - Clear timelines for delivery of the plan
- Coordinate development of and approval by the Board of other submissions related to the Title III proceedings, including Plans of Arrangements, financial disclosure and implementation plans
- Work with Board management and Board HTA subcommittee to provide updates and take guidance on HTA transformation and Title III
- Monitor implementation of all aspects of the HTA transformation plans and Title III plans
- Escalating deviations from plans and defining solutions for compliance

## **FEES AND INVOICING:**

McKinsey will be compensated on a firm fixed price basis, and will submit invoices monthly for services provided during that month, as set forth in the payment schedule below:

Period of Performance	Fee
April 2018	\$425,000
May 2018 – June 2019	\$310,000/month

McKinsey will submit invoices monthly, on or before the 25th day of each calendar month following the month during which the services were performed.

# SECOND AMENDED ATTACHMENT 1 Scope of Work for Commonwealth Title III Support

## PERIOD OF PERFORMANCE AND SCOPE:

For **April 2018**, the scope of work shall be as described in the November 2017 Amended Attachment 1 Scope of Work for Commonwealth Title III Support.

From May 2018 - June 2019, the scope of work shall be as follows:

Support for the Commonwealth Title III proceedings to the Board to include the following:

#### Advisor, Stakeholder, Litigation Support and Fiscal Plan Model:

- Prepare content, participate in, coordinate and lead cross advisor meetings and support stakeholder interactions
- Prepare content, participate in and advise the FOMB with respect to mediation sessions and Board meeting
- Prepare content and analyses and work alongside FOMB, government and stakeholders advisors with regards to development of Plan(s) of Adjustment
- Lead preparation of "best interests" analysis in coordination with other FOMB advisors
- Lead any further development, refinement or updates to fiscal plan and/or models working with Board staff, the Board and the Government
- Lead coordination with government advisors and government representatives on development, review and FOMB certification of any revised/new fiscal plan(s) and/or supporting materials
- Perform scenario analyses as requested by FOMB to assess impact of Hurricane Irma/Maria to Fiscal Plan
- Prepare analyses, support FOMB counsel and lead coordination of information diligence related to potential litigation involving the certified Fiscal Plan and/or other CW Title III matters
- Where required, provide expert testimony on the Fiscal Plan (2 per quarter) as well as analytical support for such expert testimony. If additional expert testimony is required, the Parties will negotiate additional fees.

## **FEES AND INVOICING:**

McKinsey will be compensated on a firm fixed price basis, and will submit invoices monthly for services provided during that month, as set forth in the payment schedule below:

Period of Performance	Fee
April 2018	\$1,940,000
May 2018 – June 2019	\$1,417,500/month

McKinsey will submit invoices (Monthly Fee Statement) on a monthly basis, on or before the 25th day of each calendar month following the month during which the services were performed.

# **EXHIBIT B**

Certification of McKinsey Washington Senior Partner Thomas Dohrmann

# UNITED STATES DISTRICT COURT DISTRICT OF PUERTO RICO

In re:	PROMESA Title III
THE FINANCIAL OVERSIGHT AND MANAGEMENT BOARD FOR PUERTO RICO, as representative of	No. 17 BK 3283-LTS
THE COMMONWEALTH OF PUERTO RICO, et al.	(Jointly Administered)
Debtorsx	
A	

#### CERTIFICATION OF THOMAS DOHRMANN

- I, Thomas Dohrmann, hereby declare the following under penalty of perjury:
- 1. I am one of the McKinsey Washington Partners providing consulting services related to the above-captioned Title III case;
- 2. I have been involved in, and managed the provision of professional services rendered by McKinsey Washington as strategic consultant to The Financial Oversight And Management Board For Puerto Rico, as representative of Debtors and am generally familiar with the work performed by the Partners, managers, associates, and other persons in the Firm;
- 3. The facts set forth in the foregoing Seventeenth Monthly Fee Statement: Commonwealth Title III Support are true and correct to the best of my knowledge, information, and belief;
- 4. I have reviewed the Interim Compensation Procedures and believe that McKinsey Washington's Seventeenth Monthly Fee Statement: Commonwealth Title III Support complies therewith; and
- 5. In accordance with Section 11.a. of the Interim Compensation Procedures, I hereby certify as follows:
  - i. No public servant of the Department of Treasury is a party to or has any interest in the gains or benefits derived from the Consulting Agreement (the contract) that is the basis of this invoice;

- ii. The only consideration for providing services under the Consulting Agreement (the contract) is the payment agreed upon with the authorized representatives of the Debtor;
- iii. The amount of this invoice is reasonable;
- iv. The services were rendered, and the corresponding payment has not been made; and
- v. To the best of my knowledge, McKinsey Washington does not have any debts owed to the Government of Puerto Rico or its instrumentalities.

Pursuant to 28 U.S.C. § 1746, I declare under penalty of perjury that the foregoing is true and correct.

Dated: July 8, 2019

Washington, DC

s/Thomas Dohrmann

Thomas Dohrmann Senior Partner McKinsey & Company, Inc. Washington DC

# **EXHIBIT C**

Certification of FOMB Executive Director Natalie Jaresko

## UNITED STATES DISTRICT COURT DISTRICT OF PUERTO RICO

X	
In re:	PROMESA Title III
THE FINANCIAL OVERSIGHT AND MANAGEMENT BOARD FOR PUERTO RICO,	
as representative of	No. 17 BK 3283-LTS
THE COMMONWEALTH OF PUERTO RICO, et al.	(Jointly Administered)
Debtors.	

# CERTIFICATION OF THE FINANCIAL OVERSIGHT AND MANAGEMENT BOARD FOR PUERTO RICO AUTHORIZING SUBMISSION OF MCKINSEY WASHINGTON'S MONTHLY FEE STATEMENTS FOR THE MONTH OF MAY 2019

In accordance with the Second Amended Order Setting Procedures for Interim Compensation and Reimbursement of Expenses of Professionals [Docket Number 3269, June 6, 2018] ("Interim Compensation Procedures"), I hereby certify as follows:

- 1. I am the Executive Director of The Financial Oversight And Management Board For Puerto Rico ("FOMB");
- 2. On or about July 3, 2017, on my authorization, FOMB entered into a consulting agreement with McKinsey Washington for consulting services in support of the Title III litigation, which was first amended effective November 1, 2017, and amended again effective April 1, 2018 (the "Consulting Agreement");
- 3. McKinsey Washington has satisfactorily performed and fulfilled its obligations under the Consulting Agreement for the services provided in May 2019 under each of the three (3) workstreams of the Consulting Agreement, namely "Commonwealth Title III Support", "Title III Support for PREPA", and "Title III Support for HTA"; now, therefore,
- 4. Pursuant to Section 11.b. of the Interim Compensation Procedures, McKinsey Washington is hereby authorized to submit its Monthly Fee Statements for the allowance of compensation for reasonable and necessary strategic consulting services and support

provided during the month of May 2019, pursuant to each of the three (3) workstreams of the Consulting Agreement, namely "Commonwealth Title III Support", "Title III Support for PREPA", and "Title III Support for HTA."

Dated: June 10, 2019

Natalie Jaresko, Executive Director

The Financial Oversight and

Notalie a Joseph

Management Board for Puerto Rico

## **EXHIBIT D**

## **Title III Support for Commonwealth**

## **May 2019**

## **Summary of Work**

Ahead of the May 9th certification of the Fiscal Plan, McKinsey Washington provided services to the Financial Oversight and Management Board in the form of refining and revising the Fiscal Plan model and written document. After certifying, McKinsey helped translate the Fiscal Plan projections into the FY2020 budget documents, prepare materials to be shared with external stakeholders, and refine the Best Interest Test analysis to reflect the newly certified Fiscal Plan. The scope of McKinsey Washington's work also included helping to respond to *ad hoc* requests from the Board and its staff.

Prior to certification of the Fiscal Plan, the team helped run Commonwealth Director, Executive Director and Board decision-making meetings to finalize budget / investment decisions, healthcare projections, structural reforms, macroeconomic projections, and GF, SRF, and IFCU revenue and expenditures forecasts. The team then finalized the 2019 Fiscal Plan written document to reflect the latest assumptions, methodologies, and Board decisions. Concurrently, the team continued to participate in working sessions with the FOMB personnel to ensure their understanding of the Fiscal Plan throughout the process. The McKinsey team was responsive to *ad hoc* requests for Fiscal Plan information and analyses from FOMB staff, as well.

After the 2019 Fiscal Plan was certified by the Oversight Board, the team began to focus on preparing Fiscal Plan materials for creditors, including preparing and uploading the Fiscal Plan model to the creditor data room. Additionally, the team interfaced with creditors and other advisors to answer questions about the Fiscal Plan, continuing its support of the Board's stakeholder engagement needs. In service of this, the team shared supporting documentation with creditors and other advisor groups where necessary.

Following certification, the team updated the Best Interest Test to reflect the 2019 Fiscal Plan and worked with Board staff and advisors to refine the assumptions of the BIT model and begin drafting the output of the analysis. The team also prepared documentation and materials to facilitate external stakeholder engagement on the Fiscal Plan.

#### McKinsey Washington's Commonwealth Title III Team Detailed Activities by Deliverable

- Refined and completed the 2019 Fiscal Plan for certification by the Board
  - Supported Executive Director and Board on final methodology updates and decisions on federal fund, healthcare, macroeconomic and structural reform projections
  - Supported Executive Director and Board through analysis for final decisions regarding budget and investment priorities, and conducted analysis to ensure Fiscal Plan decisions were properly translated to budget expectations for Commonwealth
  - Updated GF, SRF, and IFCU revenue and expenditures forecasts as a result of new data from Government

- Edited and coordinated finalization of Fiscal Plan word document to reflect updated board decisions, new projections / methodologies, investment and budget decisions, and new datasets
- Created documentation needed to explain / communicate Fiscal Plan for certification meeting and other stakeholder engagement
- Continued to engage with creditors and the Board regarding Fiscal Plan
  - Prepared and posted the Fiscal Plan model in a creditor data room
  - Aggregated relevant source documentation regarding 2019 Fiscal Plan data / analysis
  - Provided creditors with information regarding long-term growth, revenues and disaster relief funding in the Fiscal Plan
  - Convened meetings between advisors and creditors to respond to questions regarding the 2019 Fiscal Plan
- Supported the Board in analysis necessary for the Best Interest Test
  - Updated Best Interest Test analysis to reflect 2019 Fiscal Plan projections
  - Corresponded with FOMB staff and legal advisors (e.g. Proskauer) to reach agreed upon updates to assumptions and output of the Best Interest Test analysis
- Supported the Board in developing perspectives in response to ad hoc requests and questions from creditors and other stakeholders
  - Supported Board staff in meetings with other relevant stakeholders regarding Fiscal Plan questions
  - Responded to ad hoc requests related to Fiscal Plan and the budget from the Board and its advisors

### McKinsey Washington's Commonwealth Title III Team Detail and Contributions

The McKinsey team was led by Bertil Chappuis, Kevin Carmody, Thomas Dohrmann, Jonathan Davis and Ojas Shah, who provided overall strategic guidance, expert input and coordination, as well as Associate Partners (Sara O'Rourke and Todd Wintner), who provided direction to the working team, expert input, and stakeholder management. The working team consisted of 2 full-time Engagement Managers (Anne-Marie Frassica and Rafael Rivera), 2 full-time Associates (Angel Sarmiento and Laura Johnson) and 3 full-time Analysts (Tanner Snider, Erik Roberts, and Akshay Gupta).

- Bertil Chappuis (Senior Partner part time overall strategic direction)
  - Provided overall quality control on team content
  - Responsible for relationships with key stakeholders, including Board, Board staff, and co-advisors
  - Participated in select Board sessions and FOMB meetings discussing Fiscal Plan technical adjustments and implications for FY20 Budget
  - Provided quality control on recommendations regarding Board's future strategy for budgeting agency

- Provided regular counsel directly to senior leadership team of FOMB on a wide range of topics related to the Fiscal Plan and Implementation
- Kevin Carmody (Senior Partner part time strategic direction, primarily regarding restructuring)
  - Participated in meetings with advisors and team working sessions related to the Best Interest analysis
  - Provided quality control on various team workstreams, mostly related to restructuring topics
  - Provided strategic leadership in preparation of the responses to the GO Rule 2004
     Dispute and other creditor questions and requests
- Thomas Dohrmann (Senior Partner part time overall strategic direction)
  - Participated in select Board sessions and FOMB meetings discussing Fiscal Plan technical adjustments and implications for FY20 Budget
  - Participated in Board meetings and sessions to review technical adjustments for the Commonwealth Fiscal Plan
  - Participated in team working sessions related to the Fiscal Plan and translation into Budget, as well as in sessions related to Best Interest Analysis
- Jonathan Davis (Partner part time content director on Fiscal Plan Macro, revenues and structural reforms)
  - Provided briefings to Executive Director and Board on assumptions and output regarding Commonwealth Fiscal Plan ahead of certification
  - Reviewed revenue actuals year to date with the government and advisors
  - Provided guidance and subject matter expertise on integrating input from Board economists into the Fiscal Plan
  - Provided subject matter expertise on revenue topics related to Best Interest Analysis
  - Provided guidance and subject matter expertise in translating fiscal plan content into implementation monitoring
- Ojas Shah (Partner part time content director on Fiscal Plan expenditures and restructuring)
  - Provided overall guidance across all aspects related to restructuring topics and stakeholder engagement
  - Participated in several full-day working sessions to finalize Commonwealth fiscal plan for certification
  - Oversaw and reviewed edits to Best Interest Analysis for new Certified Fiscal Plan
  - Provided briefings to Executive Director and Board on assumptions and output regarding Commonwealth Fiscal Plan ahead of certification

- Participated in sessions with other FOMB advisors to review certain assumptions in new Certified Fiscal Plan
- Reviewed and edited Fiscal Plan narrative and exhibits
- Reviewed responses and participated in discussion with regards to fiscal plan assumptions with certain creditor advisors
- Sara O'Rourke (Associate Partner full time Fiscal Plan & integrating engagement director)
  - Provided overall guidance and quality control on Board materials, briefing documents, and final product related to the Commonwealth Fiscal Plan
  - Provided overall guidance and quality control on Board materials and briefing documents related to Fiscal Plan translation to budget
  - Provided overall guidance and content control for responses to questions from the Government, creditors and other stakeholders about Fiscal Plan
  - Provided expertise on translation of the Fiscal Plan updates into the FY20 Budget as well as updates to agency expenditures and measures based on new data provided in budget process
  - Provided strategic agency expenditure and fiscal expertise and oversaw analysis for Fiscal Plan and budget to enable board to finalize targets and spend priorities
  - Participated in Board and Executive Director meetings related to Fiscal Plan and its translation to budget
- Todd Wintner (Associate Partner part time content director on healthcare and education)
  - Oversaw work on all matters related to healthcare, including refining projections to incorporate understanding of federal funding streams and other auxiliary revenues (e.g., updates to federal fund accounts)
  - Provided guidance and quality control on technical adjustments on healthcare federal funding streams
- Anne-Marie Frassica (Engagement Manager full time integrating engagement manager with primary focus on Fiscal Plan)
  - Supported FOMB in making final decisions regarding investments and financial projections in the 2019 Fiscal Plan
  - Incorporated final Board decisions into the 2019 Fiscal Plan word document, financial projections, and exhibits for certification
  - Supported EY in developing budget from the 2019 Fiscal Plan
  - Compiled and reviewed documentation of final decisions and data used in the 2019
     Fiscal Plan for reference by FOMB and in litigation support
  - Developed and reviewed responses to creditor questions

- Provided input to press and Congressional questions regarding the Fiscal Plan, as requested by FOMB staff
- Attended and participated in client review sessions of Fiscal Plan with FOMB personnel regarding modeling and financial projections
- Rafael Rivera (Engagement Manager full time –focused on supporting the fiscal plan and restructuring processes)
  - Oversaw working team responsible for restructuring related topics and Best Interest analysis
  - Led analysis to update projections of component units' revenues and expenditures based on latest available data and conversations with government advisors
  - Analyzed data received from government regarding Special Revenue Funds for FY2018-20, which was used to update Fiscal Plan model
  - Drafted exhibits and sections of Fiscal Plan document that summarize main categories of revenues and expenses, as well as sections related to component units' surplus at risk
  - Oversaw process of sharing the Fiscal Plan model in the creditors' data room
  - Analyzed revenues and expenses related to federal funds
  - Updated Best Interest analysis based on 2019 Fiscal Plan model
  - Participated in conversations with legal advisors and Board counsel to provide an update on assumptions and outputs of Best Interest analysis
- Angel Sarmiento (Associate full time focused on rightsizing and budget)
  - Incorporated effect of agency efficiencies measures onto the Fiscal Plan model
  - Conducted adjustments to agency efficiencies measures in the Fiscal Plan to reflect decisions by the Board during the budgeting process
  - Created Fiscal Plan exhibits related to Agency Efficiencies measures
  - Updated calculations of costs of board investments (such as salary increase for teachers in FY20)
- Laura Johnson (Associate full time focused on agency efficiencies and budget)
  - Analyzed Government health benefit scenario analysis to test compliance against Uniform Health Care reform in Fiscal Plan
  - Developed materials to synthetize assumptions of Fiscal Plan and participated in training sessions for new FOMB staff
  - Supported preparation of rightsizing model to share with creditors
- Tanner Snider (Analyst full time focused on rightsizing and budget)
  - Drafted sections of the 2019 Fiscal Plan regarding agency efficiency and reform changes approved by the Board
  - Analyzed long-term fiscal impact of Board priority investments in public safety agencies

- Developed materials to synthetize agency efficiency reforms and participated in training sessions for new FOMB staff
- Input FY20 Board budget decisions for Commonwealth agencies into the 2019 Fiscal Plan
- Akshay Gupta (Analyst full time focused on DRF, macro, and revenues)
  - Prepared supporting documentation for creditor review related to Fiscal Plan values for long-term growth, revenues, and disaster relief funding
  - Evaluated latest revenue figures from Hacienda against Fiscal Plan values in coordination with Board macroeconomists Andy Wolfe and Ricardo Fuentes
  - Finalized written updates to the Fiscal Plan document, exhibits, and model in coordination with clients and external advisors in advance of final publication in topics related to DRF and macroeconomic assumptions
- Erik Roberts (Analyst full time focused on Medicaid and restructuring)
  - Supported preparation and documentation of Fiscal Plan model to be shared in the creditors' data room
  - Oversaw process of creating visual exhibits for the Fiscal Plan written document, paying particular attention to Medicaid and healthcare-focused exhibits
  - Began incorporation of FOMB staff and legal feedback into the Best Interest Test analysis' sensitivities testing
  - Facilitated meetings between McKinsey advisors and creditors or other firms to clarify aspects of the Fiscal Plan

# **EXHIBIT E**

May 2019 Invoice

# McKinsey&Company

The Financial Oversight and Management Board for Puerto Rico PO Box 195556 San Juan, Puerto Rico 00919-5556

ATTN: Promesa Assistant accountspayable@promesa.gov

**Invoice No: USQ-0868BB-5796** 

Consulting Agreement

Client for Strategic Consulting support related to

the Title III Cases

Effective Agreement Date: November 1, 2017

Ammendment Date: April 1, 2018

Invoice Date: 06/27/2019

Net 30

## FFP Payment Schedule for Commonwealth Services

**Invoice PoP:** May 1, 2019 – May 31, 2019

Gross invoice amount for services performed outside Puerto Rico:	\$ 903,207.00
Gross invoice amount for services performed in Puerto Rico:	\$ 724,356.34
Subtotal	\$ 1,627,563.34
Less withholding tax deducted at source	\$ (210,063.34)
Net Invoice Payable:	\$ 1,417,500.00

**Total Invoice:** \$1,417,500.00

McKinsey reserves the right to reissue an invoice to account for changes in applicable taxes.

Please wire transfer payment to:
 McKinsey & Company, Inc.
 Citibank N.A.
 Bank Account Number:
 Bank ABA Routing Number:

If remitting by check please send check to: McKinsey & Company, Inc. P.O. Box 7247-7255 Philadelphia, PA 19170-7255

Federal Tax ID#: 56-2405213

#### Please reference the invoice number and invoice date on your remittance advice.

For advice or questions on remittances, please contact Pamela Wertz 202-662-0060 or Jordan Mandell 202-662-0938.